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# BIS&B

ISN 0111-9826 August 1986 \$2.25



Software: Mac's Excel spreadsheet,

Hardware: Atari 520ST, Panasonic JB 3300 Portable,

Microbee-Mitac Portable.

Features: The GST giddy-up. D-I-Y programme protection.

Quest for the Euro-Micro. Review of NZ software industry.

Columns include Logo organisation, Pascal, Q&A, and a user group directory.

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# 'Privacy Authority' mooted as safeguard

The NZ Computer Society is promoting the concept of legislation to protect individuals from abuse of personal information held by organisations.

The society proposes legislation es-tablishing a Privacy Authority, which would enforce rules limiting the use of

such stored information.

In its "position paper" promoting the concept, such an authority is vested with roles of registering commercial or institutional holders of personal information, of monitoring useage of such information, and researching and advising on development of legal protections.

The society says its concern is prompted by the increasing abilities of organi-sations to compile and use personal information on staff and customers, or potential customers, by means of increasingly sophisticated computer systems.

The society's guiding principles in protecting individuals from misuse of

this information are:

 arousing public knowledge of individual rights to be informed by information "custodians" of where and why personal data is being held,

· promoting the right of individuals to have access to information about themselves, and the right to review and mod-

ify such data.

· ensuring personal data is kept relevent to holder's business,

 ensuring use of data for only legitimate purposes,

 ensuring data custodians be accountable for safe-keeping of data on individu-

The society claims such principles are already promoted amongst its members because of "widespread unease" in two areas of personal data files - records held by public order and national security agencies, and by credit agencies. It wants any individual or business to have the right to access data compiled on themselves, and to be able to contest the accuracy or relevence of such infor-

# Paperback independent

Paperback Software (NZ) Ltd, which has been operating under the wing of Arcom Pacific (now Ashton Tate New Zealand) for the past 18 months has now taken an independent stance in selling

the cheaper range of software. While Ashton Tate will pursue its policy of promoting the more expensive range of products such as Dbase III Plus, Paperback will be promoting the compatible cheaper, databases, spreadsheets and word processing products from the Osborne founded US company.

# Poor marketing of local software

A DSIR survey of NZ software companies has revealed significant loss of potential sales through their own lack of marketing skills.

The survey of 250 organisations, compiled by Martin Kaiser, of the DSIR's technology transfer group, highlights weaknesses and strengths of the local software development industry, and records sales and export performances.

Mr Kaiser claims the report has at least stimulated some discussion between trade organisations and software companies to effect more strategic ap-

proaches to marketing.

'The NZ Software Industry" survey also looks at the role of software development as an industry and recom-mends various responsibilities and actions of companies, trade groups and government.

The survey's three resultant papers are available from government print

bookshops.

- See survey feature

# **Datatronics for Alloy**

Datatronics, a member of the Quaser group of companies, has been appointed the New Zealand distributor for Alloy computer products.

Alloy has been represented in Australia for the past two and a half years by the parent company in the US and has now been established there as a weholly owned subsidiary with the aim of consolidating in New Zealand before tackling the Asian market next year.

Alloy has a comprehensive range of boards, tapes and drives designed to suit the multi-user environment. Datatronics is also promoting the Persyst range of communications products and the Microvitek monitors.

Scott Green, says it is the company's intention to establish a select few dealers throughout New Zealand.

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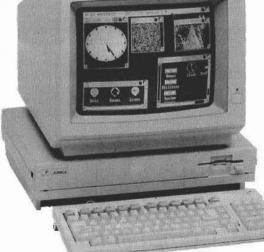
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# **OPTIONS IN**

There are hundreds of users out there and many potential users who are becoming increasingly concerned about their software and the proposed inbuilt options for the new GST tax.

If we look at packaged software on micro-computers it would be fair to say that no software house has yet completely tackled the question of GST.

Sure, we are told by some suppliers that provision has already been made for the tax, but if you look at the facilities provided it merely allows for GST to be handled in the same manner as Sales Tax is now.

We are also seeing an influx of UKbased software with its inbuilt VAT control being marketed in this country, and modified to read GST.

Be aware that they don't necessarily address all GST needs.

# **Palpitations**

What is causing us a few palpitations is that we have seen no prototype products being offered where the whole GST question has been tied down to the degree that the bi-monthly return is prepared by the computer.

No doubt each software house will have a different approach to GST and the extent to which they build in controls

will vary enormously.

One aspect is certain though, and that is modifications will affect debtors, creditors and invoicing systems and likely sales analysis.

These modifications may be extensive in that they are far from cosmetic

changes to reports.

If full GST features are built in, some considerable program code changes are essential.

# Impending crunch

Herein lies a potential disaster. As the government has yet to finalise and agree

In this regular column we keep the business person in touch with developments in the microcomputer industry.

The research reports are from Phil Ashton and Grant Furley MicroLab, a "neutral" d.p. consultancy established by the accountancy KMG Kendons, in Auckland.

"No software house has yet completely tackled the question of GST.'

the level of disclosure for GST, software cannot be finalised.

If it cannot be finalised, it cannot be installed on test sites for any length of time prior to 1 October.

If this means we may have dodgy software with GST options available from October, then users beware

If everyone purchases the GST version of software packages and runs with them, there will also likely be a large scale support problem for software houses who have not had the chance to "bed down" their product.

We would suggest that any business that is computerised and running on non-GST software prior to October 1, continues if feasible, after October 1 without GST versions of software. In this way you can avoid problems that may OCCUL

# Wait for proof

Once the software has proved itself in the market place, which may or may not be before GST is introduced, then consider upgrading to the new GST inclusive product.

If existing users have had no word from their suppliers regarding GST, we suggest you ask questions immediately as to:-

- What are the details of proposed modifications?
- When are they going to be released?
- What will they cost and is there an installation fee?
- Is there any change to my software support charge/agreement?
- Are GST changes compatible with my previously modified programs (if you know you have a modified system)?

You only have a little over eight weeks to resolve the questions of GST on your computer. Don't let it drift further!

# Charter out

We have all but seen the demise of the Charter Series now that Paxus have

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sold the source code to Tauranga-based Chevron Industries.

It is sad in many ways that a product that for many years was ahead of its time finally ground to a halt through a combination of poor marketing at IAL and a history of ongoing support prob-

In many ways Charter set the standard for microcomputer accounting software, and in some areeas those standards have never been improved

upon.

Maybe Chevron have the know how to inject some life into the old girl and bring her to the forefront again.

Magna Charter, which is Paxus's last gasp for air in the software development area, looks set to stall in first gear. It was devised as a networked option of the original Charter series but the reality is that the multi-screen capability in Order Entry is a "Clayton's" option.

Charter was not designed for and will never have multi-user capability.

# Multi-user software

With the very popular Pick and Unix operating system now running successfully on micros, we are seeing the transporting of some very reliable mini-based software down to the micros, and allowing users to merely add dumb terminals to extend the number of system users.

MicroLab has details on all the significant products in this range.

These products have traditionally been sold by software houses with small advertising budgets therefore they have not suffered from overexposure.

As a further service to clients Microlab now offers support on a selected range of software products, as well as training

courses.

# Portable developments

If you're in the market (like us) for an affordable portable, then you'll be interested in the spate of new options launched recently. But before we talk about them - what makes a good portable?

First is size and weight. We've had the Osborne, Corona, and latterly the Panasonic Senior Partner, but these "luggables" and others like them are not

exactly convenient.

We were reminded of this when taking one home for an evening's work with Open Access. The Corona, weighing in at near 14 kg in the right hand, and in the left Open Access pack weighing in at about 2! And gripped between your teeth is a briefcase crammed with workpapers?

And what about all the boxes full of diskettes you're wanting to take home

too (alas it's a twin floppy).

The solution - two trips to the car, or a balancing act that qualifies for the Moscow Circus!

So there's our first criteria - lightweight (like under 5 kgs) and as small as possible. Anything bigger and you may as well take the desktop model home and save the eye strain!

Second criteria has got to be screen legibility. Soft shades of grey may be great for an interior decorator, but on liquid crystal display screens they'll send you barmy. So it's got to have a gas-plasma, or electro luminescent screen. Or perhaps a backlit LCD.

And if you can plug a separate monitor in as well, then so much the better.

# A printer too

Our third criteria for a portable PC is a printer. doesn't have to be letter quality - thermal paper will do, but it's an essential ingredient for our ideal portable. The thing is they're just so handy.

Often it's hard to really get to grips with your work in context, unless you print it out. It just doesn't seem the same when you can only see bits of it on the screen at once - maybe we've been spoiled using the Panasonic Senior Partners.

Our other criteria relate to any PC decent RAM expansion potential, graphics display capabilities, hard disk option, serial and parallel ports as standard, and you know the rest.

So how do the new players stack up? Here are our comments on those currently available in New Zealand:

# "Luggables"

### Panasonic Senior Partner, and Executive Partner:

Afraid Pañaisonic doesn't pass the scales test - but both are really good machines (if you've been doing some weight training).

Corona PPC:

Lovely high res. screen and good reliable box, but showing its age.

Compaq (various models):

Scollay and Businessworld are distributing these in New Zealand now... at those prices, why bother?

Sanyo 770:

The 770 is the only colour screen on the market, but it's a real heavyweight.

# The "Totes"

### Sharp PC7000:

Nice machine, good price (around \$4000), fast processor, backlit LCD sc-

reen, twin 51/4 drives, and matching printer available as heavyweight clip on.

### Morrow/Zenith Pivot:

They feel a bit plasticy, but have a lot of nice features and twin 51/4 drives. Price and supply in New Zealand a bit uncertain.,

# "Lap tops"

### Toshiba 1100:

Now this looks like a goody. One 31/2 inch drive, nice LCD and a price about \$3700. You can plug a monitor in directly

### IBM PC Convertible:

Looks like IBM and the Toshiba are from the same mold. They deducted a few vital bits (like a parallel port), but they will sell them back to you. Not yet released in New Zealand – but real soon now.

### Bondwell 8:

Did you ever see a Bondwell 2 - a laptop CP/M malchine which missed the boat? Well, take out 8-bit and insert 16bit and you've got the new BONDWELL

Same box, 31/2 inch disk, hopefully a legible LCD. But the price is promised to be low - so watch out for this one.

# Data General DG One Model 2:

You can now get the DG1 with a backlit or an electro luminescent screen. This will add a lot to what is already a rather impressive portable.

### Kaypro 2000

Quite a uniquely styled machine. Looks a little fragile despite the alloy casing, but worth a look.

### HP 110 PLUS

No drives, and pricy. This early entry into the market is going to be upstaged by the newer machines.

So there you have it - one of those could fit your needs. What about us?

Bondwell and Toshiba look like good bets in terms of value for money, and size/performance. But there's no printer

clip on or built-in. We see Toshiba has just released in the United States the T3100 - an AT compatible laptop with gas plasma display and an internal 10 meg hard disk.

Now perhaps if we wait just a little longer.....



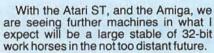
# Poised to take the lead

# The ATARI 520ST

by John Slane

The 32-bit computers are now generating a great deal of interest and gaining deserved respectability. Although LISA (Apple) had all the right qualities, she didn't make it. Probably too soon, and too expensive to justify its use with a limited software base. However the

young upstart, Macintosh, is now established as an "in" machine for specialised users - desktop publishing is a notable example.



The first in have to get it right to stay in the race. Atari have given it their best shot and offered two versions, the 520ST (512K RAM) and what is clearly intended to be the main business model,

the 1040ST (1MB RAM).
Although the operating systems are the same, the physical configurations are quite different. The 520ST is a bundle of bits (keyboard/processor, disk drive/-/3.5" single sided 380K, monitor, two power supplies, and a mouse). The whole is held together with a forest of cables many of which are thick, unyielding and awkward to take around corners.

On the other hand the 1040ST is a "computer-in-a-box". For only \$805 dollars extra you get a more convenient unit, twice the RAM and twice the disk capacity.

I'll leave the reader to judge which option I would go for.

# First impressions

These days it is more common to have the processor in one box and the keyboard as a separate unit. The 520ST doesn't follow that pattern. Keyboard and processor are all in one and a certain inflexibility in use is introduced as

But the keyboard/computer unit is of pleasing design and remarkably compact when one considers the huge keyboard options available (95 keys) and the substantial memory it includes (192K ROM plus 512K RAM).

Once all the cables and plugs are in place the unit is simplicity itself to oper-

A purchaser will be pleased to find that many desirable, even essential, options are inclusive in the price. The mouse unit, word processing, logo and basic are all there as well as a great graphics program called "Neochrome".

### Clear text

If you like windows programmes, you will enjoy the Atari.

The main enhancement is the high quality of graphics and the outstanding clarity of text.

The screen of text comes as close as I have seen to the elegance and sharpness of a page of typeset text.

The reason for the excellent text clarity is, of course, that bit-mapped graphics are used. The advantage is that the high resolution available makes it almost impossible to distinguish the dots that make up the letters.

The disadvantage is that an enormous amount of mapping is necessary to produce text (and graphics) characters in the right place on the screen so the speed of writing and scrolling is as bad as many of the 8 and 16-bit machines (and some of them are terrible!).

On my informal benchmark tests, the Atari ST was breath-takingly fast on arithmetic computation, but very pedestrian in writing information to the screen.

# In more detail

The keyboard/computer unit is wide to accommodate all the keys, but the depth is only about a third more than a typical stand-alone keyboard.

The keys have a rather stiff feel and are very sensitive indeed - the slightest touch produces a response. It took me a while to avoid triggering keys I didn't want to use.

CAPS LOCK has no electrical or mechanical indicator to signal the selected position.

I am informed that Atari make two keyboard versions - USA and European. The model available in New Zealand is the UK and European one, and includes the operating system in ROM (192K), which has only recently been developed.

Although not immediately obvious be-cause of the way they blend into the cabinet moulding, there are 10 function keys above the keyboard. The "F1" "F2" etc labels are small and don't stand out well in mediocre lighting conditions. No provision is made for laying down those handy application label strip.

Special consideration has been given to the numeric keypad. All the numbers and symbols needed for mathematical data are grouped here.

Keys such as \* / - () and the decimal point are available on the pad without shifting, as well as being in their conventional qwerty positions.

The Atari ST numeric pad could easily

become the industry standard.

# Built to expand

One big surprise comes when you tip the keyboard over and look around the edges - there's a long row of well-labelled sockets, and even a reset button.

Leaving out the obvious, the ports include:

Cartridge - to take up to 131K of ROM, Modem - also acts as a "standard" RS232C serial port,

Centronics parallel printer, Special interface for hard disk, Floppy disk,

High resolution monitor (monochrome supplied with the review unit), Modulator output (and cable supplied)

for any PAL TV set, Two sockets for joysticks, one of which is used for the mouse,

Input and output for "Musical Instrument Digital Interface".

### Test run

With no signal to the monitor it remains black. When the computer is turned on it looks for a disk in the drive then presents a directory of that disk. Mercifully there is no tedious diagnostics test nor a mandatory requirement for today's date before it gets on with the business of getting up and running.

Date, time and various parameters such as keyboard response, can be conveniently entered by selecting the "Control Panel" option. And this Atari knew how dates should be written - day, month, year - indicating firmware changes for the European version.

The operating system is uniquely Atari

The Operating System, or TOS. However, the most visible system in many applications is the window management Graphics Environment Management, or GEM, licensed from Digital Research Inc.

# Dynamic

Information and options are in a mixture of text and little pictures ("icons"). A screen arrow directed by the mouse is used to select functions required and then action them either by clicking a button on the mouse or using the ENTER key (on the keypad) or the RETURN key (on the main keyboard).

If you haven't seen window operation in action, you would find a demonstration fascinating and make a lot more sense than an attempt at a verbal description. The essence of windowing is the dynamics of the process - one window partially opening over another, size changing, position changing, and scrolling within the windows side to side or up and down.

When I was demonstrating the machine to a group of colleagues it was ten minutes before I touched the keyboard - and we were on to our fifth program by then!

# And more windows

Clearly the designers have discovered a new toy and something to impress potential customers. Just about everything is windows - and after a while it all starts to get a bit tedious, and at times frustrating.

But you can go straight to the action by typing in direct commands in the conventional way - an option for which I

was grateful.

The first window system I used was Microsoft's on a 16-bit. While the graphics definition was inferior to Atari, I have to say I preferred Microsoft to GEM - mainly in regard to the way the two systems access hidden information outside the current window.

The version of Microsoft I had used did allow you to lock on to the text with the mouse and pull it any way you wanted to (or set in motion slow or fast

On the Atari you have to click on the window margins and set a new viewing orientation. Then the screen re-writes itself to the new view. If you've gone too far you won't even see what you have missed.

When the designers and programmers get really clever, and have 10 manyears to spare, they might get around to designing a system that reformats text, with word-wrap, to fit inside whatever sized screen is currently dimensioned.

don't mind scrolling up and down, but it is a real pain to have to do that AND go from side to side to see all the text.

In the supplied Basic and the word processing programme this text flow on is a severe restriction.

### Basic & benchmarks

When I saw the Basic file on disk, I couldn't believe my eyes. File length 138,944 bytes! How could anyone take that much code just to write a reasonably adequate Basic?

To start with, a programmer has a very different approach to his (her?) task when available memory stretches out to the horizon and beyond. The agony of trying to fit a quart into a pint pot is not relevant here and it takes less trouble to be wordy and convoluted - so the programming expands to fill the space available.

The other factor is that sophisticated graphics and windowing techniques swallow up memory like a hungry whale. 32K to pixel map one screen. So, programs get BIG.

I was pleased to have Basic supplied as part of the standard package. But I am told by the distributors that Basic was a recent afterthought.

Originally the Atari Corporation thought of the ST owner as a dedicated user of commercial software and that the do-it-yourselfers wouldn't be interested in purchasing an ST. Suddenly the validity of this assumption was being questioned and it was decided that a safer bet would be to provide BASIC after all.

In fact, the distributors are a little embarrassed by the inadequacy of the Basic code provided and assure me that at least one other software house is developing a more sophisticated version to be marketed as third party software.

If this eventuates, it will be to the benefit of potential users such as myself. Frankly, I wouldn't want to persevere with such a clumsy Basic, and I wouldn't buy any computer unless I was able to efficiently write custom programs on it.

The worst feature of Atari BASIC is the idiot way it tries to use windows. It requires separate windows for commands, edits, outputs, and listings. You can only edit as much code as is in the edit window.

# Speed

I tried some of my favourite routines to see how the ST coped.

In spite of the large Basic code, there is still 218K of RAM available for BASIC programs, although for some reason arrays are limited to a maximum of 32K. Actually I couldn't create an array bigger than 15K, but that was probably my fault. Even more memory is available if you choose not to have the graphics buffer open.

1500 rather complicated arithmetical computations were processed in only 3.8 seconds. I blinked, and tried it again. No mistake. That's blindingly fast compared with even the best 16-bit 8-Mhz machines I have previously used.

The ST tested for and found all the prime numbers to 50 in only 5.8 seconds.

# Accuracy

Long-time readers of Bits & Bytes may recall an interesting arithmetical accuracy test published in the Atari column some years ago. One was to do a test of squares using an integer test, and the other was to step by .01 from 0 to 1. It was claimed in the article that the old Atari was the only 8-bit computer that could do those tasks with 100% accuracy. (I know my computer at the time wouldn't!)

Well, the new Atari found the squares OK, but stumbled on the second test.

It's all a bit academic, really, because there are few instances where this kind of inaccuracy matters (I have had to convert numbers to strings on only one occasion to avoid this lack of accuracy in the fifth or sixth decimal place).

When a basic program requires calculations or strings to be written to the screen, speed performance fails dramatically for the reason I described earlier.

# Disk operation

Formatting a new disk (single sided) takes 55 seconds (360K approx).

Writing a random file of 500 records

of 200 bytes took a fairly pedestrian 2 minutes with retrieval (and writing to the screen) about 1 second per record.

Backing up a full disk using a single drive is commendably efficient. I have never really entertained the idea of having only one disk drive on a computer mainly because of the time to do backups. For the first time I have found a computer that does this really efficiently with only one drive.

A couple of quick changes are required at the start, then the ST soaks up the whole of the disk data into RAM, requests the destination disk, and then disgorges the whole lot in one go. Another quick change to write the directory update, and that's it. Remarkable. Time: 2 minutes 50 seconds, and that includes the time I took to swap disks as directed. I can live with that.

# Word processing

A program called "1st Word" on a separate disk is part of the purchase bundle.

Since most computers these days are used for at least some of their time on word processing, this offering is a real bonus.

It's only an average program of its type - modelled it seems on the early version of Wordstar.

Pity! With all the power of a 32-bit processor at your command it is weird that you have to manually reformat every paragraph after an editing change, or if you change your mind about width parameters you have to go through the whole document, paragraph by paragraph to get it into the new

Long lines overflow out of the right hand edge of your margin is wider than 75 characters.

It's possible, and surely not too difficult, to do a lot better than this. In fact several alternative word processing programs are listed as being available for the ST - but you have to pay for them, of course.

# Print codes

A window of options provides for the setting up of output to your printer, but there appeared to be too little information available to set specific control codes such as would be necessary to get one of the unspecified printers to go into graphics mode, or print italics, etc. The information must be in there somewhere, but I couldn't find it.

With those criticisms out of the way, there are also a lot of good features. I like the mouse/keyboard facility for word processing. Shifting line lengths, setting and cancelling Tabs, marking blocks, and so on, are greatly simplified in the GEM environment.

Above all, is the brilliant sharpness of text and the excellent print style. Also, if you want italics, the screen prints in italics until you change to something else. It's hard not to over-indulge!

Really, this is what computer screens should look like, and it's a pity we have had to wait so long to see the wish realised.

# Logo

I'm not sure why Logo was chosen to be included in the standard package. Would parents be buying an ST for their children? Wouldn't a basic database program have been more relevant for what is being targetted as a business machine? Or a spreadsheet?

The supplied manual won't be a great deal of help to a beginner; it's too academic and not well organised.

But an experienced user of LOGO won't have too many complaints about the Atari version. A very good repertoire of commands is available, and the graphics speed is impressive.

# The Neochrome

Well, why have a computer that is brilliant with graphics and not have something to exploit its talents? Neochrome is offered as the answer to that.

The way it works is not unlike what is already tried and tested for the 8-bit machines - very similar to a program I reviewed that runs on the Apple.

For this Atari program I used the inbuilt modulator to feed into my domestic TV set. Now we had full colour up and running. There were no complaints about the performance except that the needle sharpness of the monochrome screen was not realised on the colour TV version.

I had to bully my 10 year old daughter to get off the graphics program so I could carry on with the serious work of doing

# Microcomputer summary



Name Atari 520ST

Manufacturer Atari Corporation, California, USA Microprocessor 68000

Clock speed 8 Mhz Ram 512 Kb 192 Kh Rom

Floppy disk, Hard disk, TV, Monitor, Parallel, Serial, Input/output

digitalised input & output (MIDI), Rom Cartridge, Mouse, Joysticks

95 keys. Separate cursor controls, numeric pad, 10 Keyboard function keys

9.5" diagonal image on 11.5" screen, monochrome Display supplied. About 75 characters to line, depending on

> mode being used. (80 chars. without GEM) 640 x 200 (colour), 640 x 400 (monochrome).

Sound 3 voices 360K single sided 3.5" Disk

Options Modem, hard disk, cartridge, digitaliser

Operating systems TOS & GEM

Graphics

Just about everything! Languages

**Bundled software** BASIC, LOGO, WP, NEOCHROME GRAPHICS

Note: Mouse is included

Cost \$2490 (current special price \$2290) Ratings

(1 low, 5 high) Documentation 3, Support 3 (limited dealership at this early stage), Language 5, Expansion

Value 5.

Review machine supplied by Montek Equipment Ltd

a review. Then she wanted to know why I was drawing pictures instead of getting on with the other stuff!

# Other packages

I also had access to some other programs, not part of the standard package, to experiment with. These included a mapping program and one which could draw and then manipulate three dimensional objects.

Using these confirmed my earlier judgement about the power and speed of the processor. The above two programs included some incredibly complex mathematics and required vast amounts

of processing of co-ordinates and data tables. On lesser machines you would have waited all day for the computation results to be displayed.

# Documentation

With the Atari 520ST comes relatively limited documentation – sufficient to get you up and going and coping with the software packages provided.

That's not an implied criticism; Atari have made a decision about the needs of the likely purchaser and have provided what they think will be necessary for him/her.

For the users who want to use the ST

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- Keyboards - EVEN FULL

ribbons - Diskettes - Printers

Upgrade cards – Word

Utilities – Hard cards

as a development tool there is a mass of additional material both in documentation and disk utilities, but you have to go out and buy it.

I've no quarrel with that marketing decision. However, a serious programmer would need to total up the dollars to see what the development package was finally going to cost.

# Software availability

The NZ agents are taking a cautious approach towards their software inventory for the ST models.

They say that as yet they don't know what NZ customers are likely to want, so have chosen to stock only a limited range of what is available at present. However, the company tells me that

However, the company tells me that they are encouraging other retailers to stock Atari software and will also take direct orders of specific items for a customer.

It's a chicken and egg situation really. Can you sell enough computers without the software to demonstrate its uses? Will there be enough customers wanting to purchase the stock you have bought in? Will your machine be seen to be a winner by the software developers and worth their investment of time and money to develop product-specific software to expand the program choices available?

As well as providing headaches for the distributors of any new, unique machine, these problems also face early purchasers.

We've waited a long time for a solid software base to be established for the Macintosh. My pick is that we won't have to wait as long for the same developments for the Atari St.

# Summary

As is inevitable, I have found some features of the Atari 520ST which are not to my liking. My irritation is fanned by the conviction that designers and programmers could so easily have done much better if they had put their thinking caps on

However, there's nothing fundamentally inadequate with the 520ST. In fact I would have no hesitation in describing it as a computer with great potential.

It has an efficient processor, it has provided for every possible expansion imaginable and its basic operating system is just waiting to be exploited.

To go back to the metaphor I used at

To go back to the metaphor I used at the beginning, this is a very promising colt and with the right grooming and training should be seen to be a thoroughbred in every sense of the term.

As value for money, it leaves everything else standing in the 16 and 32-bit

# CONFUSED?

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# More power to plasma

# The Panasonic JB-3300 portable

by Bevan J. Clarke

What's this? Another computer from Panasonic! I'm beginning to feel like Jerry Pournelle. Let us hope that this one <u>isn't</u> a success – I'll lose all credibility if I keep on praising Panasonic's computers.

Let's give it a whirl. It takes 19 seconds to un-zip the carry case, set up the computer, pop in a genuine MS-DOS 3.10 disk (with SideKick and SuperKey on it) and flip the ON switch, (which is on the front panel at last).

It takes 27 seconds for ROM and DOS to get the 256 Kb sample machine checked out and booted up. Fair

enough!

We can see at a glance that the JB-3300 is a compact portable in the tradition of Panasonic's admirable Senior Partner and its new Executive Partner.

My goodness, it is small! Closed, it measures only 43 x 31 x 15 cm (compared to the Senior Partner's 50 x 34 x 21) – a volume reduction to 56%. It will certainly go under the airline seat (the dream of every self-respecting portable). The slim lines are tidy and functional.

Several hatches prove to cover concealed goodies:

 The front snaps off to become the full-functioned keyboard.

 One lifts the upper hatch to find a plasma-panel screen.

 A flush, concealed carry-handle on the left end is comfortable to grasp.
 In the interests of consumer testing your dedicated reviewer has twice carried the machine a kilometer to

work.

 At the left, beneath the handle, a little hatch covers built-in ports: a serial port (for modem, serial LAN, mouse or whatever) and a parallel port for a printer, which will print the full graphic character-set. These use female and male DB-25 connectors respectively.

 Across the back top a hatch lifts to expose two IBM-compatible fulllength expansion slots. Access is as easy as that; no screwdriver needed.

Keyboard

The keyboard in the previous Executive Partner was built in to the body. The removable keyboard in the JB-3300 is much more acceptable. It has a standard layout with two rows of function keys at the left, and is enhanced with useful LEDs in the CapsLock and NumLock keys (Panasonic listens!) and a second Enter key in the numeric keypad.

The function keys are back in the IBM location, that is in two columns at keyboard left.

The Senior Partner's awkward keyboard cable is now replaced with a ready-attached cable, which can, however, be detached. Any industry-compatible keyboard can be connected.

The K and J keys have home-key bumps' to guide touch typists.

I found the keyboard noisier than I like (although no more clattery than the Senior Partner and a darn sight quieter than many). My children report that the keys have a slightly over-long travel (a tiresome defect when playing video games).

# Silent partner

The JB-3300 is not only small, it is quiet. The original JB-3000, having no fan, was totally silent (as a computer

should be). The Snr Partner's fan is irritating. But this machine's fan is very quiet and the two half-height 360Kb drives are the second-quietest I have ever strained to hear.

The 640 x 400 dot plasma panel screen is, of course, the novel feature. Its useful area has a 195 mm diagonal, larger than the bulkier Senior Partner.

These soft neon-orange panels were introduced with the Executive Partner so they can now be considered to be mature technology. They are surprisingly easy on the eyes.

I think that this is both because the colour is orange and because the contrast is rather low. This seems to be caused in part by the etched anti-reflective surface.

But 'white' is only medium bright orange and 'black' is faint orange.

# Not very bright

The JB-3300 has acquired a brightness control, which is a kind thought but the control is useless — I itch to make the screen brighter not dimmer! I'd like to study the circuit diagrams; maybe the bright intensity could be tweaked a little brighter.

Several times with the JB-3300 I have had to draw the blinds against the low

winter sun.

The panal can be tilted at several angles for viewing comfort and it switches off as you fold it shut. As was the case with the panel of the sample Executive,



several of the 256,000 tiny square pixels are not operational. Perhaps as many as 100 pixels remain obdurately off. But this can be discovered only on close and deliberate inspection.

The vendors advise me that the manufacturing standards consider such a (low) failure rate to be acceptable. The plasma screens have a long life and

these few blank pixels do not imply future deterioration of the panel.

As with the Executive Partner, the JB-3300's native screen mode is set to emulate the IBM Colour Graphics Adapter with its line-drawing graphics capability and 16 colours.

Graphics modes of 640 x 200,320 x 200 and 640 x 400 are available. The plasma panel is much crisper to view than a CRT in graphics mode.

# Orange texture

Because the plasma panel has only two colours, orange and orange, some cunning adaptation is employed. All sixteen colours are mapped into four textures, each chosen to look more intense than the previous. This is surprisingly successful - GATO and the Microsoft Flight Simulator screen are perfectly viewable.

But for coloured text the four textures are mapped on to four type faces: which I would call Roman light, italic light, Roman bold and italic bold. These are also very readable but let's face it - the JB-3300 is definitely not generating sixteen shades of orange (let alone green).

If this lack of colour troubles you, the answer lies in the three expansion slots: two standard 13" full-length slots and one slot reserved for a proprietary hard-

disk controller.

Therefore, for an alternative display controller card you could put into either slot any colour graphics card including an EGA adapter. A tiny switch is used to tell the JB-3300 to route output through your added controller to an external monitor (which could sit on the processor) rather than to the plasma panel.

# Expansion options

I did not have time to test the slots for compatibility with a wide range of cards. I would expect mice, modems, multi-I/O boards (and anything else beginning with an 'M') to work well.

The sample computer came with 256 Kb but the standard model will have 512 Kb installed. It has sockets on the motherboard for further chips.

The maximum motherboard memory is the usual 640 Mb directly addressable by the standard memory map

I have not got an Extended Memory 4 Mb card but presume it would function when installed in one of the slots.

The manual raises one point of concern when it states that the slots are not to be used for controllers for external hard disks or external floppy disks. I wondered if this caution was to be be-

In particular, did it mean that a 'hardcard' (a 3.5" 20 Mb hard disk and controller on one full-length card) would not function? And if not, why not? (A hard-disk option is available. The JB-3300 comes in two versions: FD, with two floppies, and HD, with one floppy and one 20 Mb 3.5" hard disk.)

I mean no disrespect to Panasonic's hard disk but I want only a machine which will accept any and all after-mar-

ket add-ins.

Well, a telex to Japan produced a long reply referring to power ratings et al. It ended with a suggestion that we try it! I am happy to report that a Hard-Card by Plus (supplied by Imagineering) works like a charm!

Nevertheless, the warning is there.

Before buying I would also want to know whether an 80286 accelerator card would function since there is only the slow 4.77 Mhz processor installed.

# True compatible

I found the IBM compatibility to be excellent. With two exceptions every program product which I could fit into 256 Kb would run. For example, I found that programs I have written, which spatter the screen with graphic pull-down menus, ran faultlessly.

One exception was Borland's Superkey keyboard enhancer and macro processor. For any machine this is a severe test of compatibility at the BIOS level and just occasionally the JB-3300 seemed to become confused as to which type-face (colour) it was in or it presented pull-down menus which lacked their inverse video.

This software company says "If <our product> doesn't work then your compatible isn't as compatible as you thought." For a time I thought that another incompatible program was BASICA! Two copies of BASIC which ran perfectly on the Senior Partner produced oddly incorrect characters when and @ were pressed.

To my relief it transpired that the DOS disk had been installed for the UK keyboard. The problem had nothing to

do with the machine.

The JB-3300 corrects one minor short-coming of the Senior partner. A true IBM BIOS chip allows one to enter any of the 256 ASCII characters (decimal codes 000 to 255) by typing that code while holding down the ALT key. The Senior partner could not do this.

If you have a need for this feature you'll be pleased to find that the JB-3300 has a properly-capable ROM and can

do it.

The JB-3300 comes in a stylish NZmade water-resistant carry-sack with a side pocket for disks, manuals and the power cable. Typical of Panasonic's designing for humans, is a little recess atop the computer where your few most current floppies can rest, protected by the

At 11.6 kg it is heavier than its appearance would suggest. The manuals (User's Guide, User's manual and an MS-DOS Manual) are excellent, written

# Microcomputer Summary

Panasonic JB-3300 Name: Manufacture: Matsushita of Japan

M.E.C. Ltd of Auckland, Box 9224. Vendor:

Processor: 16-bit 8088 Clock speed:

Input/Output:

RAM: 512Kb expandable to 640Kb (plus expansion slots,

which could take an 'above-board' 4Mb card.) Keyboard; Centronics port; serial port plus slots. 80 x 25 (640 x 400) flat plasma panel screen; colour

Display: RGB port only if expansion card fitted.

Operating Systems: As for IBM PC

Graphics: With plasma panel 640 x 400, 640 x 200 and 320 x 200

pixels in monochrome orange; can show four shades

(textures) of monochrome.

Sound: Internal speaker

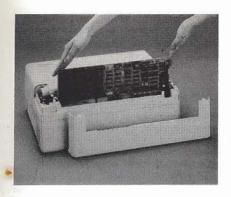
Cost:

\$4995 (includes 512Kb) Two 13" slots for expansion cards; One slot for Options:

Panasonic hard disk 20Mb.

(5 the highest): Documentation 4; ease of use 5; Reviewer's ratings: language 5; expansion 4; value for money 4; support 4.

# Hardware review



in fluent English and are beautifully clear for the first-time owner.

The DOS manual is not a reprint of the classic set but a thoughtful re-write.

Overall what do we have here? This is a fine little machine, compact, capable and compatible. It is silent and sweet to use and not too heavy to lug for several hundred meters. The restful plasma panel screen is literally a sight for sore

It accepts fullsize option cards in two slots and can be bought with a hard disk. If you want colour or a CRT monitor then you must buy a graphics card and sacrifice a slot.

But there are a few disappointments:

The keyboard of the sample machine did not snap quite tightly against the body when closed for carrying and the keys are just as noisy as other

I still wish Panasonic would give the user an option to store 720 Kb per disk - they make such drives, which

are very reliable.

There is no built-in printer - the past trade- mark of portable Panasonics. Ah well, if you really want a portable printer they make two other computers! Printers don't cost an arm and a leg any more.

The processor is a plain vanilla 8088 running at 4.77 Mhz. There is a socket for an 8087 mathematics co-processor but I had hoped for the same 8086-2 processor used by the Executive Partner, which can be switched by a key-stroke from 4.77 to 7.1 Mhz. Panasonic, are you trying to protect the Executive's niche in the market?

The manufacturer warns against plugging in 'hard cards' (hard disk drives on an option card) although experiment shows that one does

But it is a machine to be recommended. Well done, Panasonic.

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Disassembler For MSX Castle of Death – Adventure Techlife/Age Predictor	24.95		24.95	27.95
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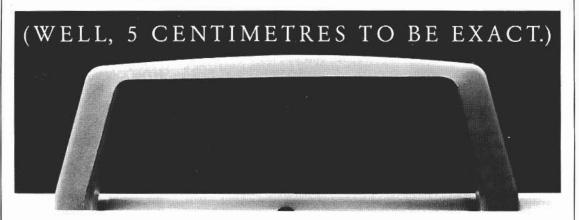
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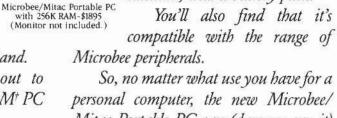
> It also includes two serial communication ports (not just one), plus a parallel printer port as standard.

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# **Excel puts Mac in business**

# by Grant Cowie PhD

There has been flattering talk in recent months about Excel, the new spreadsheet system for the Apple Macintosh computer, by Microsoft. I was therefore eager to take a look at this product, even though I was sceptical of the claims made for it.

Excel consists of four main fully integrated parts: a spreadsheet, graphics, database and macros. In developing Excel, Microsoft have obviously taken a good, hard look at the highly successful Lotus 1-2-3. Excel offers similar features to 1-2-3, and can even read 1-2-3 files. Microsoft clearly hope that Excel will be the "standard" next-generation spreadsheet after 1-2-3.

Excel retails in New Zealand for \$1,095. For this you get a comprehensive manual, a program disk, a backup disk and a system disk. This latter disk also contains several examples and a copy of "Switcher", a useful program which enables the Macintosh to run more than one program at a time.

To run Excel you will need a 512K Macintosh with external disk drive or (even better) a Macintosh Plus.

### Worksheet

In Excel, spreadsheets are called worksheets. A worksheet consists of 256 columns and 16,384 rows, although the amount of information you can actually store in it depends on the amount of memory that your Macintosh has.

of memory that your Macintosh has.
The Excel Worksheets have far too
many features to enumerate in a review
such as this. However features which I
found particularly good include:

 In Excel you can use either the A1 terminology of Lotus or the R1C1 terminology of Multiplan.

 Excel uses the Fill Right and Fill Down commands from Multiplan, which are much simpler than the/Copy option in Lotus. There is also a shortcut keystroke command for entering data or formulas into more than one cell at once.

You can have as many windows as you want into the same worksheet. This is particularly useful as you can display values in one window and the formulas in another. You can also have as many different worksheets open at the same time, and can reference cells in other worksheets whether they are open or not. This last feature means that in principle you can construct and run models which are larger than the Macintosh's memory.

 You can define your own formats for data display. For example you can specify a format to make a cell display "300 tonnes" instead of just "300".

 Individual cells or ranges of cells can be named and referred to by these names in other formulas. One interesting feature (for which I haven't yet worked out a sensible application) is that ranges of cells can be any shape, and need not be continuous. In 1-2-3 for example you can only select rectangles, something which I have never found to be a restriction!

• Excel has an "intelligent" recalculation facility. Normally on a spreadsheet when you enter or change a value the entire spreadsheet must be recalculated. Excel recalculates only as much of the worksheet as is required. When working on large or complex spreadsheets this facility would save a lot of time.

ume.

 You can use any of the fonts on the Macintosh to display your worksheet (although you may not mix fonts within a worksheet). You can also highlight parts of the worksheet by displaying cells in bold or italics, but you can draw boxes around parts of the worksheet.

 Excel allows you to interrupt it when it is recalculating the worksheet.

### Mac drawbacks

If Excel has fully exploited the Macintosh user interface it also suffers from some of the Macintosh drawbacks.

Principal amongst these is that cutting, pasting and clearing (the equivalent of Lotus/Move,/Copy and /WErase or / RErase commands) can be slow if you are operating on a large portion of the worksheet. This is caused by the Macintosh facility to "Undo" a command.

However, given the number of Lotus spreadsheets I have seen destroyed by incorrect use of the /Copy command, I think I would opt for slower copying with the ability to "Undo" disasterous mistakes.

The Macintosh mouse, while much better than keyboard commands for most operations, is slightly cumbersome to use in "navigation" around larger models. It would be helpful if Excel provided the "End" function key (or equivalent) of 1-2-3.

To test Excel I built a reasonably sized corporate model based on one which I developed on a mainframe computer. The model itself was about 500 rows and 20 columns, and used several macro functions (these are discussed later). Transferring the model was actually a lot easier than anticipated.

The only problem I encountered was with the model size. The manual states quite explicitly that the size of the model is determined by the intersection of the last row and column that contain a value, formula or format.

Unfortunately Excel seemed to determine the size of this particular model by the intersection of the last row used and

€ File Edit Formula Format Data Options Macro Window

			Projected	Sales		
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5		Auckland	Wellington	Christchurch	Dunedin	Total
6	Widgets	\$48.00	\$24.00	\$36.00	\$12.00	\$120.00
7	What nots	\$4.00	\$2.00	\$3.00	\$1.00	\$10.00
8	Wimbles	\$28.00	\$14.00	\$21.00	\$7.00	\$70.00
9	H'umpits	\$10.00	\$5.00	\$7.50	\$2.50	\$25.00
10	•					
11						
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1) A sample Excel screen showing two open worksheets, each in its own window.

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# Software review

the last column on the spreadsheet. So instead of being 500x20 cells, the model was 500x256 cells.

This meant that the saved file had a size of 600K, which does not fit onto a 400K disk (fortunately I was using a Mac Plus which has 800K drives).

# Graphics

One of the strongest features of Excel is its simple to use business graphics system. Like the spreadsheet, these offer the same sort of features of Lotus 1-2-3 graphics but are much easier to use. The graphics work in much the same way as in Microsoft Chart, but are not quite so flexible.

To create a graph it is necessary only to highlight the portion of the worksheet that you wish to graph and create a new window of type chart. Excel takes an intelligent guess at how to present the data, so the result is usually a pretty neat graph straight away.

Having got the basic graph prepared in this manner it is then a simple matter to customise it by adding titles, text, arrows, legends and so forth.

Excel offers six basic types of graph: Area, Line, Bar, Column, Scatter and Pie. Each of these has in turn about six different variations which are selectable from a "Gallery". If all of these are not sufficient you can fine tune the graphs, varying the display of the axes, the legends and so forth. In short, the charts from Excel are very easy to use and extremely flexible.

As one would expect from a "Graphics" computer such as the Macintosh, the quality of the charts produced is very high.

Charts printed on the Imagewriter printer are good, but you probably wouldn't want to use them for a presentation to the managing director. The Apple laserwriter produces superb quality black and white graphs, but is unfortunately priced out of the reach of mere mortals.

If you want high-quality colour graphics then things become a bit more difficult. Unlike Lotus, Excel does not have the capability to drive a plotter. The Imagewriter II printer can use coloured irbbons, but it is still basically dot matrix quality.

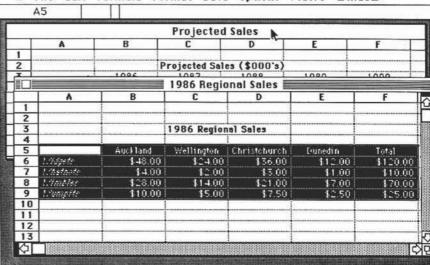
If you do require plotted charts there is apparently a system called MacPlot which can take Excel charts and plot them. Unfortunately I was unable to track down a copy of this, so I cannot comment on how effective it is.

### Database

I must apologise at this point to all those people who enthuse over the database functions of Lotus and similar packages.

At the risk of raising the ire of those of you who have developed useful applications in these, I must say that I have always found these less than impressive and only marginally useful. This is probably because if I have any sort of application involving database work I would rather use a "proper" database package. I think the marketing arm of Lotus has done us all a disservice by passing off a simple list management system as a database!

# File Edit Formula Format Data Options Macro Window



 The first stage in preparing a chart is to use the mouse to highlight the area which you want graphed. You then create a new window of type "chart".

For any database to be useful it must have at least the following:

- user definable data entry screens with edit checking at time of data entry;
- the ability to have several files open and to relate information across files:
- some sort of language to code oper-
- flexible reporting, with the ability to automatically generate totals and subtotals if required.

Does Excel have these features? Dis-

appointingly no.

The database in Excel offers about the same level of functionality as that in 1-2-3. This restricts its (sensible) use to maintaining lists of (for example) product prices. These can then be accessed automatically from the worksheet.

If you are really enthusiastic you can write Excel macros to prompt you for information and to check it for you. However, to my way of thinking, if you want anything remotely complex you would be better to use a database system such as DBase or Omnis.

### Macros

In spreadsheets, a "macro" is a user written "program" which will automate repetitive tasks. It is probably this capability more than any other which has made Lotus 1-2-3 the de facto standard spreadsheet system for IBM PCs and compatible computers.

One of the deficiencies of Jazz (the Lotus spreadsheet system for the Macintosh) was that is did not have macros, and this must have limited its sales. Clearly Microsoft didn't want to make

the same mistake.
Excel offers a "learning" facility by which you specify your macros. Basically you can turn on a "recorder", and any operations you perform after that are stored in a special "macro sheet". This defines the basic steps in the macro, and these can be edited if required.

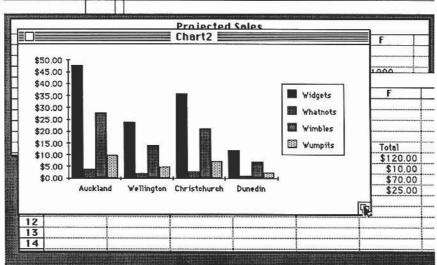
In 1-2-3 you have to put the macros somewhere on your spreadsheet. You generally chose some out-of-the-way corner and keep your macros there.

In Excel, macros are placed on separate "macro sheets", so they never clutter up your worksheet. Furthermore you can have as many different macro sheets as required, and a macro sheet can be accessed from more than one worksheet. This enables you to build standard "libraries" of macros.

# Macro writing

A particularly powerful feature of Excel macros is the ability to write functions. These are a special type of macro to which you can pass parameters. A typical example would be a macro for





Excel's "guess" at the required chart from figure 2. The legend down the left hand side was added as a customised feature.

calculating straight line depreciation to which you pass the cost of an asset, its expected life and its disposal value.

It would be helpful if there were macro commands for every operation that can be done in Excel. While this appears to be true for the worksheet and database, it is not true for the graphics. While the basic graphics commands do have macro equivalents, it is not possible to customise charts using a macro.

In 1-2-3 you can create your own means to run a macro, and you can also define special keyboard shortcuts. You can even define a special startup macro which will start running when you open the spreadsheet. In Excel you can only define keyboard shortcuts. This is a pity because it means that you can't "customise" your application as you can do in 1-2-3.

# Summary

By and large I found that Excel lives up to its name. It has a very powerful spreadsheet as well as graphics and macro facilities.

The database was the only area I

found disappointing.

When the Macintosh was first rethere was no worthwhile

Grant Cowie, PhD, is a director of Systems, Science & Research Ltd, a software developer and computer consultancy in Auckland.

software available for it. It is only now, more than two years later, that we are starting to see well engineered and useful products such as Excel and Omnis 3 (a database system).

This, at long last, makes the Macintosh a viable business computer.

For the first time I feel I can recommend a Macontish to clients as a solution to specific information requirements. And an integral part of that solution will be Excel.

# Attache upgrade

The Attache accounting package has been upgraded with GST reckoning as well as new versions of order entry and payroll modules.

# CBA gets Q&A

Cowan Bowman Associates have acquired rights to distribute here the Q&A (Question and Answer) database written by Symantec (US).

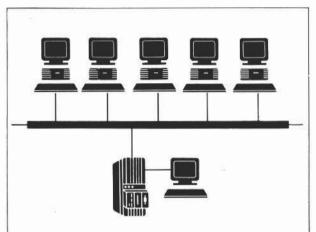
Data is retrieved by "natural lan-guage" commands like "show me the computer magazines published locally with a readership of more than 70,000, and give me the cover prices"

Using its "intelligent assistant", Q&A will ask for further details of those terms used which it does not (yet) understand.

Meanwhile CBA has added a purchase ordering module to its CBA business accounting package. It is integrated with the accounts payable module.

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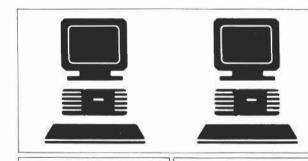


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# Our software industry exposed

from Martin Kaiser's 'discussion paper'

To establish what the New Zealand software industry companies themselves feel are their strengths and weaknesses, what can be done to improve the industry, and most importantly, who should take action, the DSIR conducted a comprehensive questionnaire survey of the New Zealand software industry during July/August 1984.

The resulting Discussion Paper contains the summary of results, conclusions drawn from the survey, and recommendations on the next steps to take.

247 (or 38%) of the organisations in the survey sent back questionnaires containing data on their 'software-forsale' activities.

180 organisations in New Zealand are employing 800 staff to write, maintain, and modify software for sale.

Half the software companies have been selling New Zealand developed software for 3 years or less, and threequarters of them have been selling it for 5 years or less.

# Applications areas

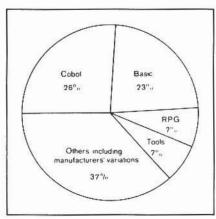
Most of the 500 staff in these companies writing new software are engaged in the applications areas of business and accounting. The other main areas are in 'vertical' industries such as pharmacy, motor vehicles, travel agencies, etc.

Other development areas employing considerable numbers of staff are in the fields of process control and real-time systems, as well as fourth generation languages.

About 230 more people are employed in maintaining and improving software in very much the same areas as mentioned above.

When asked about speculative development of software (where there is no clear customer in sight), 113 organisations said they are spending 153 manyears of effort in this area.

About 60 organisations are involved in modifying or customising other people's software, and they used 110 people in this activity. About a quarter of this software has it origin in New Zealand. These people represent an additional pool of software expertise in the New Zealand industry.



Languages used in the New Zealand software

# Languages

The main languages used COBOL, followed by BASIC, various software tools, and then assembler lan-

Those to be used more in the future are software tools of all kinds, followed by BASIC, and then other environments and PASCAL.

Nearly 40% of software writing organisations follow a semi-formal system of software writing methodology. A



further 36% have some of the features of a formal methodology.

However, only 10% or 18 organisations use a named development methodology.

# Motivation

Most of the organisations are selling software because of the deliberate decision to get into the market, or because of a contract from aclient to write some software. Probably 20% of the respon-

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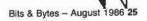
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dents say they are selling software as a by-product of a bureau operation or of a package originally developed for inbouse use.

### NZ-written sales

Sales figures for 1983 were approximately \$19 million for one-off sales in New Zealand plus a further \$4 million in annual charges. Export sales were more difficult to establish because of royalty arrangements but were of the order of \$31/2 million in 1983.

About 150 organisations were selling software in New Zealand, and 40 organisations were exporting New Zealand-

written software in 1983.

For 1984, estimates were for about \$25 million worth of local sales plus \$5 million worth of annual fees, and over \$7 million worth of export sales from 52 organisations. Local sales are up 35% and export 120% up.

The estimated figures for 1985 are \$30 million for local sales plus \$4 million for annual fees, and over \$10 million for export sales plus over \$1 million for an-

nual fees on exports.

These represent an underestimate of the expectation of future sales.

As well as the above sales, there are some significant sales of modified or customised software; for 1984 about \$7 million of local sales and \$1 million of exports.

Exports are predominantly to Au-

stralia.

# Marketing

The marketing technique said to be most effective is predominantly the use of respondents' own sales staff. A further 12% of respondents achieved sales through word of mouth, followed by independent distributors and mail order magazine advertising.

One-fifth of companies say they spend nothing on marketing software in New Zealand, and the average figure was somewhere about 9% of turnover spent on marketing in New Zealand.

Over a third of the respondents rank using their own staff based in New Zealand as the most effective export marketing technique. Independent overseas

distributors are ranked next.

Surprisingly, nearly half of the exporters spend nothing on marketing software overseas. The remainder spend about 23% of their income from overseas on overseas marketing. A few developing their markets are spending from 50% to 100% of their overseas income on marketing.

Most software organisations in New Zealand are developing software predominantly for manufacturing and primary processing applications together with finance, insurance, and business sectors. These are followed by the wholesale, retail, and travel industry sector.

The next two sectors in terms of number of organisations active in selling are building and construction, and agriculture, forestry, etc.

On the export side, the organisations are mainly exporting software to the finance/business sector and the man-

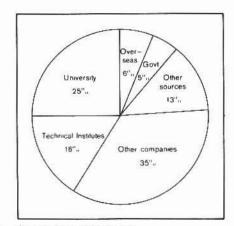
ufacturing/primary processing area. In terms of sales figures achieved, however, the leading sector is that of finance/insurance/business services.

# Local copying

In New Zealand 46 organisations reported that they are copying software under licensing agreements for sale in New Zealand. About 75% of their sales involved this type of software manufacture. It is sourced predominantly from the USA, followed by Australia and the United Kingdom.

14% of software writing staff have a computer science degree, and a further 33% another form of degree; 24% have a New Zealand Certificate in Data Processing or an equivalent polytech dip-

loma.



Sources for recruiting staff.

# Staff recruitment

The recruitment sources of software staff are given at 35% from other New Zealand companies, 25% from universities, and 16% from technical institutes. Recruitment from overseas was 6%, and from government departments (in 1984) was 5%. A further 13% are recruited from other sources.

About 40% of software companies claim to take on trainee software staff.

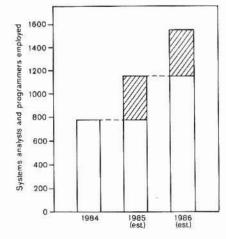
The forecast of analysts and programmers needed for writing software for sale is an increase of 45% on existing staff in 1985 and a further 36% increase in 1986. These figures indicate an extra employment of between 350 and 400 people in each of those years.

# Use of government

Under one-quarter of the software writing organisations had contacted government agencies or universities and polytechnics for assistance during 1983. About one-half of the organisations writing software use at least one of the agencies above.

The universities and polytechnics achieved an 84% 'satisfaction rating' for those enquiries, the DSIR 66% satisfaction, the State Services 59%, the DFC Applied Technology Programme 56%, and the Department of Trade and Indus-

try about 58%.



Numbers of systems analysts and programmers employed.

# Growth and strengths

Factors that would help growth of the industry include reducing tax and giving incentives, improving marketing skills, improving the training of staff and the availabil-

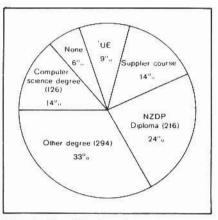
ity of capital.

The strengths of the New Zealand industry are perceived as the flexibility and low wage rates of the staff in the industry, followed (some way back) by the good design and user-friendliness of software and the efficient use of hardware resources by software that is written in New Zealand.

# Stagnation and weaknesses

Factors hindering the growth of the New Zealand software industry are perceived as poor skills in the marketing area with a resulting low demand for software, followed by the shortage of experienced staff and the high cost of capital (on about equal footing).

Then follow various comments on poor management skills in software



Educational qualifications of software writing staff.

companies, costs and delays in obtaining hardware, the problems of sales tax, and the low volume of government subcontracting.

Evaluating specific factors that hinder individual companies' growth in the software industry, organisations listed the sales tax on hardware as the most serious problem (since then cut), followed by a lack of finance and the small home market.

Other factors are the difficulty in supporting products overseas and software sales tax.

The least concern is shown by respondents about the quality of their product, about the piracy of staff, or about product liability.

The weaknesses of the New Zealand software industry are perceived very much as the poor marketing skills and the subsequent low demand for software. A long way back came the high costs of capital and the lack of management skills in software companies.

# Improving ways

Finally, when asked what can be done to improve the performance of the software industry, people responded with ideas for co-ordination and improvement of marketing skills, reducing tax, and giving incentives, and then improving the training and experience of staff.

There is a clear majority of feeling that the government should take up these ideas, even though there were a few organisations that said no to this action.

The next most popular organisation to take up the ideas are the trade associations, followed by somebody in the respondent's own company.

Of the companies who responded to the survey, most have a low percentage of their turnover representing software sales, but 39 companies had the majority of their turnover representing software sales.



88% of the companies are fully New Zealand owned.

The amount of resource that companies are using for software development and sales were \$43 million worth of resources split up as \$13 million land and buildings, \$23 million computer hardware, \$4 million software tools, and \$3 million other resources.

This works out at \$77,000 of capital for each employee who is writing software for sale. (However, these figures could be inflated by respondents including facilities that are used other than for the development of software for sale)

### Brief conclusion

For New Zealand's population, we have a similar proportion of software companies to the numbers found in Australia, USA, etc. However, our companies are smaller on average (at 4 staff per organisation) than the Australian ones (7 per organisation) or the Americans (35-60 per software organisation).

Our software companies on average are young, but our software development staff are skilled, flexible, experienced, and cheap by world standards. 47% had degree-level qualifications.

Our major software exporters are selling medium to large unit cost software products, mainly on mainframe and larger minicomputers.

A few exporters have a higher volume trade in medium to low unit cost accounting packages for microcomputers. Most exports go to Australia, followed by the USA. Little goes to the UK and Europe (similar to the Australian findings).

We are exporting a higher proportion (17% in 1984) of our local software production than is Australia (about 10%).

Marketing is identified as a weakness of the New Zealand industry by respondents, with a certain lack of confidence in exporting.

New Zealand organisations do not use existing (government) agencies much for assistance, and only 39 out of the 180 active organisations were members of the trade group (the New Zealand Computing Services Association).

From a recent Australian survey (discussed in Resource Paper 11B[8]), it is clear that they, too, have identified poor marketing of software as a weakness, but their Department of Trade has taken positive steps to develop a market strategy.

It is using its Trade Commissioners' services, has commissioned market research, sent survey missions overseas, and promoted joint industry exhibition stands in order to help the software industry develop its potential for export growth.

# Recommendations

Specific recommendations follow for the three main partners in the industry: commercial companies; the trade and professional associations; and the government/public sector.

# Commercial companies

1 Software companies should develop or hire good management skills. (It is not good enough to have good computing skills – career paths must be thought through.)

2 Companies need to seek out (niche?) markets and follow them up on a planned basis. (Markets are there for the entrepreneur, but not in an ad hoc way.)

3 Professional marketing strategies have to be developed, particularly for overseas markets. (Using established overseas-based companies who know their markets is essential unless you can afford to run your own overseas branches.) These facilities cost money, and companies must be prepared to spend more money on marketing their products.

4 Small companies will have to look to joint ventures or amalgamation with larger companies who can supply marketing skills, overseas branches, finance, etc. – otherwise they will be taken over or stagnate.

5 Companies should use software productivity tools more, to minimise the effect of skilled staff shortages, as these shortages will exist for many years to come. Only about 10% of software development uses the current software tools.

6 Companies must develop more ongoing professional skills in their existing staff and be prepared to take on trainees and not just poach other companies' staff. Such poaching does not contribute to the future development of the industry as a whole.

# Professional associations

7 A formal co-operative should be set up through the trade associations for those selling New Zealand developed software overseas. This organisation could promote a range of software nearly as cheaply as selling just one product. Some individual companies could be persuaded to sell complementary software from other New Zealand suppliers.

8 In presenting a case to government for assistance for their industry (in contrast to other industries) the trade association must clearly represent the whole industry. The NZCSA needs greater membership numbers and in-

creased co-operation from the other interested parties.

9 A formalised system of feedback about market conditions and opportunities should be established (from New Zealand's trade posts to the trade associations). There should be guidelines about quality assurance procedures and documentation for different market places and sectors. Trade associations should investigate and determine standard terms and conditions for overseas contracts.

10 Companies and individuals exhibiting at overseas trade fairs should co-ordinate their exhibits — to jointly display New Zealand software (the Department of Trade and Industry can help).

11 Feedback from the software industry to (government) agencies about services they offer.

12 Action by people in the industry needs to be taken to define the educational standards needed for productive programmers and feedback of this to those in the training field. The current DACUM projects of the Vocational Training Council need wider understanding and support.

13 Guidelines and a code of ethics for the industry need to be developed. (Companies should be seen as professional and supporting their packages on

an on-going basis.)

14 Trade associations and professional bodies should continue to increase their involvement in training to ensure a range of professional development seminars.

15 The registration (by the New Zealand Computer Society?) of software expertise in 'uncommon' languages to assist in forming project teams for special projects, etc.

16 The New Zealand Computer Services Association should examine the cost/benefit to its smaller members, and promote its membership services more.

# Government

17 Initiatives by the Department of Trade and Industry are needed in the areas of general market feedback from trade posts by reports and by returning officers meeting with trade associations as indicated above.

18 New Zealand Department of Trade and Industry should re-examine the value of software missions to identify software market opportunities overseas. The last such exercise was completed

several years ago.

19 Encouragement by government by means of targeted research and development grants and subsidies, market development assistance, and various tax incentives such as faster depreciation allowances.

20 Equitable and consistent application of taxes to computer and software

21 More subcontracting of work by Government departments to the private sector and to New Zealand companies. There is a tendency to use overseas companies in preference to local companies. 22 Im

Improve the relevance of computer training and education and increase significantly the number of places available for training staff for the fast-growing computer industry. Many employers do not want over-educated staff, and prefer vocational training. Commerce and business skills are as important as computer skills.

23 New Zealand should follow the Australian Department of Trade's actions in supporting its software industry. In particular their suggestions are to gether information on marketing methods and their success; and the development of an export strategy for computer software in close consultation with the industry. with the following elements as a basis:

The US market to continue as the main focus.

More attention to market research in UK/Western Europe.

Medium priority for other markets.

Assistance to promote specific product areas.

Specialised trade exhibitions.

Further investigation into firms interested in software exporting.

Monitoring export performance of the

core group.

Identify potential exporters of software, and services they require from both trade associations and government agencies.

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# Govt's role reviewed

The former Governor General, Sir David Beattie, will head a Ministerial working party set up to review the government's role in science and technology

ogy.

"It's timely to stand back and look at how we can best foster science and technology in New Zealand to benefit our country economically and socially for the future," says the Minister of Science and Technology, Mr Bob Tizard.

Working party members will also delve into funding of public sector research and the best areas and types of science and technology activity for the various organisations involved.

The team has also been asked to report on the extent to which Government science agencies should be self funding by charging for work and advice, and ways of encouraging private sector investment in research and development.

Their first meeting was early July and they expect to complete their review by the end of November 1986. The review follows a series of changes by the Government to state funding and the implementation of a user-pays policy.

# Word 3 "outliner"

NZ's Microsoft distributor, Brimaur Computer Services, has released here Word Release 3, a word processor having several integrated functions.

New functions include an outliner, mathematical and sorting abilities, and expanded support for laser printers.

Running on MS-DOS, Word 3 also includes the earlier Word's document formatting aids, mail or list merge, spelling checker and windows. A writer can switch to an outline of an intended document, assigning type styles and placement of headings and body text. Long documents can be telescoped to display only major headings, and when the headings are rearranged the subsequent text is re-ordered accordingly.

# Wyse attacks AT

Wyse is attacking the IBM AT with its Wyse PC 286, an AT-compatible micro which runs at 10 Mhz or in a 6 Mhz "compatibility-mode".

The price is the aggressive part. The PC 286 with a 1.2 Mb single floppy drive costs \$5,765. The 20 Mb hard-drive model costs \$6,935 and 40 Mb model \$9.780.

In the US, Wyse has a "co-labelling" agreement recently signed with Businessland, a retail chain, for selling \$60m worth of the Wyse PC 286 over a "multi-year" period.

# Sybiz dealers

More than 40 dealers of Sybiz business software have been recently appointed for nation-wide support of the Australian-sourced accounting packages.

Sybiz' NZ manager, Paul McLuckie, says the new network and "quality control approach to software marketing" is a radical departure from conventional attitudes of software vendors.

"The attitude has tended to concentrate on achieving the sale, but to then fall down on providing the customer with continuing support and effective user training".

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The Workbench, the graphics-based interface which offers icoms, pull-down menus, and multiple windows, isn't the only way to operate Commodore's Amiga personal computer. A more direct method of control is also available. Called the CLI (Command Line Interface) it provides added power and flexibility.





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# The Microbee-Mitac Portable PC

# by Paul Left

As new IBM-compatible personal computers come on the market, it is tempting to ask "why bother"?

Certainly, if all machines were merely clones of the original, the question would

However, each machine has distinct advantages and is aimed at a particular market.

Some look-alikes seem intended to be general-purpose desk-top workhorses, while others (like the very stylish and very portable Kaypro 2000 reviewed in this magazine recently) are notable because they seem to be aimed at some particular niche in the marketplace.

While it is important to determine priorities before buying, any purchase is likely to involve some trade-off.

How many users wish their desk-top machine was not so difficult to lug home for the weekend?

How many portables never leave the office, while their users curse the tiny screens and keyboards?

### Australian

This review is based on a brief encounter with one of the latest additions to the IBM-compatible market in this country, the Microbee/Mitac Portable PC.

Microbee has been a dominant force in the Australian market for several years, producing a CP/M machine mainly aimed at the educational market.

Earlier this year, Microbee signed a marketing and distribution deal with Mitac Incorporated, a Taiwanese manufacturer of small computers.

This arrangement has led to the introduction here and in Australia of the 16-bit MS-DOS Portable PC. Microbee's promotions have attempted to contrast their machine with other PC look-alikes, stressing that many of them are 'from unknown and probably short-lived Asian manufacturers'. This implied criticism seems below-the-belt considering their own machine's origins in Taiwan.

The Microbee PC is fairly typical of the MS-DOS machines produced in Asia, which have a firm foothold in the market here.

Be that as it may, this computer may be just innovative enough in overall design to make a significant impact in this market.

# Appearances

The main casing is a little reminiscent of the Apple IIc, with its off-white colour

and a single 5.25 inch floppy drive around on the right side.

The machine has a small footprint and is light in weight (see the specifications summary), with a carrying handle which folds away under the keyboard end of the housing.

The keyboard has all the familiar PC keys, but with a modified layout.

The 10 function keys are in a row above the number keys, the CAPS-LOCK is up there too, next to the NUM-LOCK key, the four cursor keys are in a row next to the space bar, and the PAGE-UP, PAGE-DOWN, HOME, and END keys are in a vertical row on the right hand edge of the keyboard.

There is a HELP key, and the CAPS-LOCK and NUM-LOCK keys have LED indicators.

There is no separate numeric keypad, as the NUM-LOCK key controls a block of alpha-numeric keys towards the right of the keyboard. The keyboard is not detachable from the main unit.

Despite the compact layout of the keyboard, the keys don't have the cramped feel of some portables.

The keys have a 'clicky' touch but I found them fine to use, although the non-alphabetic keys are a little confusing at first. I was not able to do any serious word-processing to really test the machine, however.

Recording Plotting:

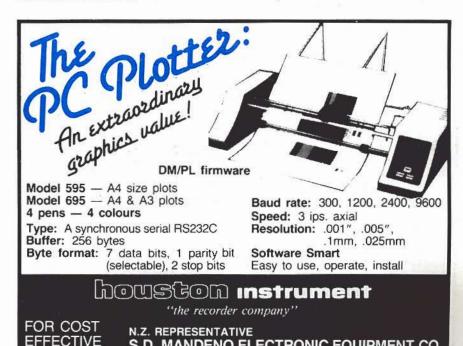


# Memory

The machine comes with 256K RAM. expandable to 640K. As the ROM BIOS is that developed by Phoenix Software, IBM compatibility is claimed to be very

The DOS included is MS-DOS 3.10. which comes on the only disk packaged with the machine. The built-in disk drive conforms to the now-commonplace 360K double-sided standard.

For serious use you would probably need to add a second drive connected to the port at the rear of the machine.



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It is also possible to add a 20 Megabyte hard disk. This requires the connecting of an expansion box, which provides 3 expansion slots and room for 2 floppy drives, the hard disk drive, or 1 floppy and a tape backup drive.

A Colour Graphics Adapter is standard, an RGB and a composite video port are both provided, and an LCD display screen will also be made available.

This will provide 25 lines of 80 characters when plugged into the RGB connector, and will be enabled through software commands.

Other add-ons will include an Enhanced Graphics Adaptor and a Microsoft-compatible mouse.

The EGA will presumably require the use of the Expansion Box.

# In/out ports

The Microbee has a Centronics parallel port and two RS232C serial ports built-in, corresponding to LPT1, COM1,

and COM2, and a 'game' port for a joystick or mouse.

Also built in are a real-time clock with battery backup, so the machine should always boot up with the correct time and date displayed.

Given the reluctance of most users to bother setting the time when starting their machines, this could be an important convenience if keeping the system time correct is important to you.

Inside the compact case, the Microbee appears well put together and neatly assembled. The whole system seems reasonably robust and without obvious flaws, including the carrying handle, sometimes a weak point on portables.

The amber monitor supplied with the review machine provided a clear, crisp display, although it was very different in appearance from the monitor shown in Microbee's publicity.

The monitor I saw was definitely a nofrills model, while the one in the photographs appeared to be of superior design, with adjustable screen position.



# Disk problems

One very serious problem I did have was with the disk drive: I had to reboot some disks several times after an initial Read error.

I also had problems formatting disks, with a mis-spelt message telling me that DOS had 'flaged' (sic) 30 bad sectors.

The disks in fact appeared to be fine when tested later on a different PC lookalike.

I could not use the DOS Diskcopy command as this could not read the source disk, so I was forced to use the original DOS disk for the time I had with the machine.

Also the documentation claimed that I could copy a file with only one drive by specifying drive B: for the target drive.

This did not work, so it appeared that unless some modified DOS is offered in future, you are unable to use the computer in any meaningful way unless you have two drives.

I was unable to determine whether these problems were the result of incompatibility between the machine and the DOS version, a fault with the drive, or just a matter of drive adjustment.

# The price

Only extended use will determine the overall reliability of the Microbee PC. My general impression was that of a reasonably well-constructed machine, but with serious doubts about the disk drive, although this was possibly a matter of adjustment.

How is the Microbee going to find its niche in the market for 16-bit MS-DOS machines when there are already so many on the market?

The main selling point will be price.

You will be able to buy just the computer itself for \$1895. That means a single-drive, bare-bones system with amber screen will be available for around \$2100 and with 2 drives for around \$2600.

You could add the 20 Megabyte hard disk for \$1795 plus \$495 for the expansion box. An LCD screen will knock you back nearly \$1000, however.

A cheaper option if you wanted to carry the machine between two locations would be to buy a second monitor (for around \$200) so that only the CPU would need transporting.

# Compactness

Another selling point will be the small footprint of the Microbee.

While it can't be considered truly portable without the LCD screen, it must be an advantage to avoid that bulky CPU casing that many IBM-compatibles are lumbered with.

If you don't need the expansion box for adding cards to the system, the Microbee will take up little room on your desk, avoiding that 'no room for my bits of paper' feeling. Small computers can be much friendlier to work with and will become more popular providing they prove they are as reliable as the bigger

A small computer is convenient for the same reasons as a portable television: it's easily moved from room to room so that some of the family can use it without

annoying the others.

### Sensible outs

I was also impressed with the built-in connection ports of the Microbee. With some of the IBM-compatibles now available, problems arise when adding or

changing peripherals.

For example, changing to an RGB monitor often means adding a card to one of the slots. Then, because your parallel printer port is probably on your discarded monochrome card, you also have to add a parallel card so you can use your printer.

With the Microbee, you can plug in colour and monochrome monitors, parallel and serial printers, and a second floppy drive without opening the case or adding cards. This sort of convenient and sensible arrangement should be-

come universal.

### Heat

One problem that can occur with very compact machines like this is overheating. The Microbee was running most of one wet Sunday while half the family rediscovered Frogger, however, and stayed quite cool throughout. This was a 256K machine, of course: with its full complement of 640K RAM, however, the Microbee could have difficulties dissipating the extra heat as there is no built-in cooling fan.

# Microcomputer summary

80C88, 4.77 Mhz Processor: MS-DOS 3.1

Operating System: RAM:

Disk Capacity:

256K standard, up to 640K 1 built-in 5.25" floppy, 360K. Connector for second floppy drive. 20 Megabyte hard disk optional.

340 x 420 x 70 **Dimensions:** 4.98 kilograms Weight:

81 keys, keyboard not detachable. Keyboard:

1 x Centronics-type parallel. 2 x RS232C serial. Ports: Colour graphics, RGB and composite connectors. Display:

LCD screen optional. Expansion: 3-card box available.

\$1895 Microbee/Mitac Portable PC: \$79 Nylon Carry Bag: Second floppy drive: \$599 \$495 Expansion Box:

\$1795 20Mbyte hard disk and controller: \$999 LCD display screen (monochrome): \$189

Serial Mouse:

However, current chip technology allows machines to run much cooler as power consumption is reduced.

# Summary

Prices:

In summary, the Microbee is a compact, portable MS-DOS machine that should theoretically run many software packages available.

The computer is well-endowed with peripheral ports and has built-in colour capability, all of which should provide a flexible and easily-expanded system.

The computer comes with no bundled software, just a system/DOS disk which is not suited to a single-drive system and possibly is incompatible with the hardware.

The disk drives are the most dubious aspect of the machine; I would need to be convinced that the problems I experienced with copying and formatting were the result of a badly-aligned disk drive head, or some other easily-remedied fault, before I purchased a Microbee Portable PC.

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# Microbee Comments

The author mentioned a "serious problem" with the disk drive. It appears that resting a conventional monitor directly on the Portable PC can produce interference with the heads of the drive. We have found that when a monitor stand is used, there is no problem at all. It is possible that Mr Left rested the monitor directly on the computer thus causing an operational problem.

The other difficulty that Mr Left mentioned was regarding the copying of the distribution disk. Portable PCs have internal dip switches to select the amount of memory that is installed and the number and type of drives being used. The Microbee that was reviewed had its switches set for two drives - it should have been set for one drive.

Staff at Microbee Systems in New Zealand have found that disk copying does work as per the manual when the dip switch is selected for one drive. Microbee Systems is emphatic that Portable PCs will be correctly installed for all customers.

# The Quest for the Euro-Micro

by Pip Forer

Europe's educational computing market is potentially enormous. Even if you shave off just the EEC it is a market rivalled only by the United States in size.

However, whereas the US is effectively a single market for micros with a single, dominant spoken language, Europe is split by culture, language and national identities into many sub-markets. Even in the EEC, with few trade barriers, national interests and language preferences can have big effects on goods such as microcomputers.

Yet Europe is always trying to keep its own high-tech initiatives alive and free of American domination, and is always dogged by the lack of direction and co-operation of its various countries

in so doing.

Examining how Europe has coped with the changes of the last five years tells us a lot about how the educational computing market works. And to understand it we need to know something about two things: the history of educational microcomputing in Europe, and

the vested interests that have influenced the European micro market.

### Vested interests

The pressure groups acting within educational computing are numerous.

Initially there are the computer companies.

There has long been a conventional wisdom that education is a strategic market for computer manufacturers. In spite of the eccentricities of many of the educational users it remains an attractive area in which to sell.

Computer companies have consistently shown themselves keen to influence the choice of machines that schools and colleges buy, which brings a certain spice to events. The interests of the companies however, are by no

means simple to describe.

While all would like to see their machines sold widely the stances adopted in pursuing this aim differ greatly, particularly depending whether they are national firms, European firms or predominantly American firms (the

Japanese have little part in this particular tale).

Part of this aspect is reflected in the influence of national pride. A country may not care if its banking is processed by a machine from Boston or Santa Clara, but it is far more sensitive as to who made the machine little Brenda or Bill sits in front of at school.

National firms think that this attitude is a good idea, even if only the badge on the front of the machine was actually made anywhere outside of Taiwan or Singapore. They form a lobby for a national microcomputer.

### Standardisation

Another influence has emerged somewhat later. This is a rather complex lobby calling for standardisation of equipment for educational reasons (all the hardware companies applaud this, just so long as it is their machine that gets the nod).

Such standardisation, coupled with policies to introduce machines as regulation school equipment, can create



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overnight an enormous and often easily influenced market. Naturally this further excites local hardware manufacturers. who can see a machine that might not be too marketable in free competition instead being imposed by political fiat on a captive sector like education.

There is also a potent lobby for change and growth. This is not comprised just of machine manufacturers (who must innovate to keep sales going) but also members of the spin-off industries. In particular software firms (or educational software developers under contract) want to experiment with new realms. If 8-bit machines are exhausted in terms of feasible innovations then they will argue for 16-bit ones.

Finally the whole shebang gets caught up in national policies for hightech development. Politicians seek to encourage job growth and new skills by encouraging research and develop-ment, plus jobs by manufacturing. Micros, especially those in schools, fit the bill for publicly funded development policies, along with half a dozen other new initiatives.

# Governmental support

Where Europe differs from America is that some influences in this are much stronger in the countries of the EEC than in the US. Direct government support is stronger, as generally is national influence on aspects of the national education system.

However, while the bureaucratic forces are stronger the overall market is far weaker, heavily partitioned and the research and development levels far

# Standardisation - sensible, convenient and stultifyina'

This has produced a particular pattern of response over the last six years as Europe tries to come to terms with competition for U.S. machines in education.

All these pressures at work have the makings for a tale of Byzantine intrigue in which the free market, at best, ends up somewhat compromised.

Certainly it is true that the tensions felt after the first introduction of computers into schools have not subsided. Rather the manoeuverings and demands have grown.

As bigger (if not always better) machines and as more vested interests have entered the fray so the stakes and intrigues have grown.

Not surprisingly, the grail of an acceptable educational microcomputing standard has come no closer to attainment. The New Zealand tale is fairly well known. Rejoice that we are not alone: the problems are world wide.

# History lessons

The history of European educational computing gives some clear pointers to how all these forces interact. It really goes in two rounds.

Round one started in Britain in 1981 when the BBC microcomputer led the European responses to the threatened dominance of American hardware (at that time Apple II+s and Commodore Pets).

Its development can be seen as an alliance between British industry and government in which the British Broadcasting Corporation's stature was enlisted to promote a British microcomputer for home and education.

The surprise winner of the design tender for this, Acorn, produced from a hat a machine for which I still retain enormous respect.

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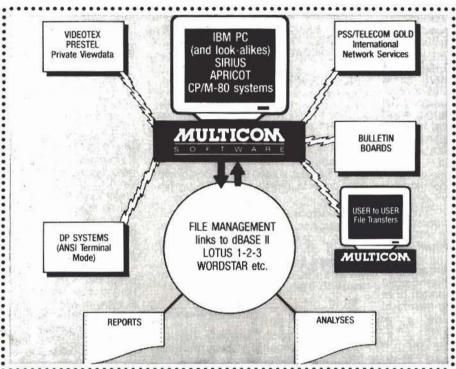
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Interestingly the funding supporting the machine's initial sale to schools came not from Education but from the Department of Trade and Industry, which continues to be a major sponsor of new educational technology.

#### Localised offerings

Just across the Channel, Britain's fellow Europeans watched developments with interest. Would the gambit be an educational and commercial success?

As acceptance mounted in the UK countries produced local machines in imitation of the BBC project. (Most sat on their hands and hoped that something as expensive as this would go away from the educational budget.)

The French produced elegantly Gallic Micral machines, but stumbled on exter-

Philips, a very likely source for a new machine, produced a disappointing first

offering in Holland.

The Yugoslavs wrestled with implementing a system for two alphabets and five national languages. The resources needed for the development of these machines was minimal.

Jobs and Wozniak had done a fair job in a garage for the Apple II, and most European countries could stretch to at least a few hundred square metres of

factory space.

#### 'Civilised chaos'

In general, national funding to purchase micros was also minimal, particularly where only overseas machines were available. Nonetheless innovative institutions and individuals had already from unexpected finances sources to experiement with Apple IIs and Commodore Pets.

They proceeded to extend their experiments with all manner of machines. From Lisbon to Latvia the cakestalls

The Germans liked Commodore 64s, the Irish leaned towards Apple... all with

a rich variety of alternatives.

With the exception of the BBC micros, most local products came too late and were inadequate in open competition, even in their home markets.

Confronted by two aging American designs the Europeans produced two dozen ineffective competitors. The nett result was typically European; a civilized

chaos.

The BBC micro meanwhile headed towards maturity spawning a whole retinue of government-backed, softwaredesign projects to make it educationally ever more useful. By 1984 more and more of this activity had resulted in published software of comparitively high quality across a wide range.

Software, of course, is the essence of any machine' worth. Educational software (as opposed to general-purpose creative software) is the hardest to write and least profitable to produce; one reason why it is usually the slowest to appear.

Three years after the BBC micro's appearance the resource became significlarge. Anglophone countries (especially Australasian ones) found this an added attraction of the machine. Naturally it looked less useful to a Saudi or a Spaniard.

#### MS-DOS backers

The march of technology caught up with the software developers. There is always a lag between what is an exciting machine to work on and a practical one to teach with.

As they exhausted the options of simpler projects, members of the establish-

#### 'Will national pride continue to get in the way?'

ment of educational software developers naturally began to propose more ambitious programs. Many sought the power for this from 16-bit machines, most of which emanated from the business-oriented design of the IBM-PC.

The natural allies in this were the edu-

cational bureacracies.

One of the (some would say spurious) attractions of any MS-DOS machine is compatibility to a standard. This, and the promise of an existing software base, began to attract new admirers amongst educational administrators.

They began to wonder whether this could be the solution to the distressing plurality of machines, as well as offering an experience of 'real world' computing.

The real crunch however was that a third group joined the alliance when it became appreciated that MS-DOS machines were simple to implement. Even a local manufacturer could do it! The stage was set for round two of the game.

#### Round (ding!) Two

In round two, Europe is moving with more uniformity, at least in timing and

A great deal has been happening in 1985 and 1986 that is moving several countries to a new stage of develop-

However, once again, they are moving individually. Several European education systems are set to make a significant commitment to hardware and to recommend 16-bit systems to complement their 8-bit machines.

Ever willing to learn from the 8-bit exercise, the Europeans have predictably decided to do this by designing a whole new suite of strictly national

machines.

This time they are not quite so late, and technically many are marginally superior to the obvious overseas rivals.

Sadly however, most of these local designs are incompatible at the hardware level with each other and with

the industry standard.

The signs suggest that Britain will buy British machines (and Nimbus and Acorn Master 512). Holland is looking at a three firm consortium to establish a standard on which all three may compete (including Philips and IBM Hol-

Denmark is said to be working along

similar lines.

All plan to put significant effort into developing their educational software base to fit this new environment over the next three years.

A true European optimist might welcome all this as a step in the right direction, a true flowering of the spirit of Europe (e pluribus pluribus, for fans of

mottos).

A true observer of the computer scene is likely to see it in far less rosy terms. It could be seen as an unfortunate combination of disastrous timing and inappropriate technology: too arcane and/or too late.

#### Half-baked

There are at least two reasons for this judgement. The first is that any standardisation has very real dangers in times of dramatic technological change. It is sensible, convenient and stultifying.

Half-baked standardisation isn't even sensible and convenient, and is far costiler than buying Taiwanese PC

clones.

The more prosaic argument is that if you are designing software for 1989, you do not want to do it within the limits of

a basically 1980 sytstem.

If clever people are continuing to offer significant new products with far better pedigrees for use in education then why not use some of their ideas if you are starting a new phase of development? In particular, are 16-bit machines appropriate?

There is an argument that says that for the non-specialist a machine should be simple to use, or clever enough to make itself seem simple. In education the good eight-bit machines represent the former option, the newest generation

of large-volume micros the latter. The MS-DOS machines sit uncomfortably between the two.

#### New generation

Of course the newest generation machines are all American, and this time they didn't come out of a garage, nor are they reproducible by the sincerest form of flattery. The Macintosh, Atari 1020 and the Amiga all demanded considerable software and hardware research.

In the States the micro market has shaken out dramatically so that only the big producers and big research and development spenders have survived. To match the results that sort of commitment produces, it may not prove enough to hold a competition for the most desirable PC hybrid.

To some degree this is accepted by European educationalists. Talking to teachers, many seem to feel adequately served by their eight-bit machines. Most software developers admit to an admiration for the latest American machine developments. Some actually go so far as to use them.

Asked what they will implement on them however, and most sadly shake their heads and admit they can politically see only one machine they can get support to work on: the local offering, whatever its limitations.

Few believe their governments will handle the concept of national software run on an international machine.

#### Only a beginning

The misgivings from this approach are heightened when one recognises that the current American machines are only the start.

Carnegie Mellon University in the United States has started releasing details of the 3M micros they have been involved in developing.

These are not produced by the well known tape company: the title represents a piece of numeric fetishism. A million bytes memory, a million instructions per second and a million pixels on

the screen (1000 by 1000). IBM and Digital have worked on the project defining a system standard, a standard in which Apple amongst others have announced intentions to partici-

It has an environment strong on graphics, mice and windows and it is said that a heavily disguised (to the user)

Unix forms the foundation of its operating system, which has been designed with the needs of education in mind.

Against this, how will the European 16-bit offerings fare?

In the short run, pride and profit may be satisfied.

It remains to be seen how it will satisfy the real, long-term judges: teachers and

High tech is inevitably high cost and high capital investment. Nothing is deader than an obsolete micro, and there have been plenty of new launchings already which have fitted that bill.

To match what the 6800-based machines can offer, resources need to be concentrated - and the Europeans have started to recognise the challenge.

Acorn, Olivetti and Thomson (France) represent a significant proportion of the European market and have spontaneously initiated design studies for a European educational standard.

Clearly only some major collaboration along this line offers any real hopes of success.

The technology is there, and the expertise. The question is whether it can be harnessed

Will it be third round lucky? Or will two millennia of bad habits assert themselves yet again?

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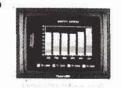
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#### The case for wider access

By Roger Watson Managing Director of BOS Software NZ Ltd.

Most companies using micro computers are now realising that access to the information on their computers is needed through more than one point. Two main reasons have caused this:

Firstly, as more applications are used, there is simply not enough time to get all the information processed using a single screen and printer. Good examples are organisations who 12-18 months ago purchased general accounting and job costing packages. Full use has not been made of job costing because there aren't enough "hours in the day."

The second reason people want more access to the computer is that of convenience. Managers today more than ever want fast, simple access to information such as general ledger and work-

in-progress.

This requirement has meant that many single user software systems have been changed to allow them to run as multi-user by use of networks. However, it takes more than a network to make software multi-user. The application software and the operating system must be initially designed to be multi-user.

Features which need to be included

 Controlled close down at the end of processing since another user may still be working.

 Guarantees that a person taking a back-up has got exclusive access to

the data.

More screens inevitably cause a greater contention for use of printers.
 The software must give the options to print to a second printer or spool to disk. Poorly designed software may end up with both jobs printing to the same printer.

In spite of the addition of processors to the network, network systems slow dramatically after three or four terminals are added. This is because it is the access to the central base of information that hinders operation in almost all

cases.

In other cases the processor with the main disk unit becomes a "file server" only and not available to be used as a

data entry point.

A true multi-user operating system handles these disk contentions ("clogging up" of access to the disk) much more effectively than simple networking systems.

True multi-user software allows for the use of inexpensive, unintelligent terminals to be used. This means that a typical configuration of four screens will

cost the user as little as \$9,000 for hardware. Whereas a network solution will usually cost more than \$17,000 for similar resources.

#### Operating systems

An operating system controls access to the computer by the user. In the case of a multi-user computer, it controls the access of perhaps 20 or more users, each with his own dumb screen and keyboard. For example, a typical microcomputer such as the IBM-AT running BOS software is capable of supporting eight or even sixteen such users.

The operating system also controls the storage of information in files on disk and diskette units and the backing-up of files onto removable disks or tapes for security purposes. It controls the printing of reports on one or more printers and, on a multi-user computer, can arrange for reports to be spooled to the disk and then directed in an orderly fashion to the printers.

When a user runs an application program, it is loaded into memory and executed under the control of the operating system which is held in another part of memory. The access of data on disk and its transfer to and from memory are also controlled by the operating system.

To assist the users of the computer the operating system will have a number of special purpose programs available called "utilities". A typical utility program copies files from one disk to another, or allows menus to be modified to reflect some new system function. An operating system typically has between 50-100

utility programs.

When a micro-computer has just a single user the operating system is obviously able to assume that all attempts to read or write data are being made by that user alone. However, when the computer has two or more users, the operating system cannot make this simplistic assumption and has to ensure that the various users do not interfere with each others' data in any way. This is done either by file locking or record locking.

#### File Locking

In an operating system using only file locking a complete file of information e.g. Debtors is "Locked". This means that an entire system can be inaccessible by other users.

#### Record Locking

In this method, only a small part of the file, called a record, is locked. In some software such as BOS, the record is not locked until actual updating occurs, thus effectively sharing records.

Sophisticated access methods are the key to reliable, high-speed performance in multi-user computers and those connected to a Local Area Network. BOS Software uses mostly record locking, with file locking in sensitive areas such as end of month or period end processing.

There are however, occasions when the addition of a second processor is

desirable. For example if:

(a) More disk space is required on an existing computer for a new range of applications which will also require access to the original Data Base.

(b) Processing power becomes critical as it is needed to cope with the load of many terminals. BOS Software, realising these needs, have developed BOS/LAN and this is explained below. BOS/LAN allows several processors each with a number of terminals to be linked together thus allowing expensive peripherals to be shared.

BOS/LAN and other LAN operating systems must handle the transfer of information into and out of each computer connected to the Local Area Network. At the electronics level, there is the LAN controller board designed to interface a computer to a particular LAN. The operating system drives this controller board, coding and decoding the messages to be sent and received.

There are several widely available LAN hardware systems such as Omninet, Arcnet and Ethernet. Each has its own characteristics and is incompatible with all the others. You will be able to add new and different computers to it over a period of time, but to change the LAN itself would be costly.

#### LAN Operating System

You would need to change all the cabling around the building and all the network controller boards in your computers. It is obviously important therefore to choose the right LAN at the outset.

The trade-off in the choice of which LAN to use is broadly speaking, between speed and cost. Omninet is the cheapest in terms of cabling and inter-

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face boards and, at 500,000 bits per second it is arguably the ideal medium-speed LAN available.

At the high-speed end of the market comes Ethernet at 10,000,000 bits per second. This also uses co-axial cable. with more complex controller boards to support the higher speed, and consequently is a higher-cost solution. All these LANs have controller boards available for a growing range of computers. The BOS/LAN Operating System supports all three LAN's on a wide range of computers.

#### Best of both

It is now possible to get the best of both worlds by using a BOS/LAN to connect a number of single-user and multiuser computers, each computer supporting its own dumb terminals and sharing expensive disk storage.

Let's look at a medium-sized production/selling company in New Zealand.

Three 10Mb XT computers and one 20Mb AT on a LAN provide 50Mbs of disk storage accessible as if it were one large disk (unless inhibited by password control). Each 10Mb computer has several inexpensive dumb terminals.

The users in the production department are running programs concerned with manufacture of products. They have one PC/XT with two terminals.

In the accounts department the programs used are debtors ledger, creditors ledger together with a general ledger program to produce management accounts. This requires three terminals on another PC/XT.

In the computer shared by the administration and customer service departments, the main functions are handled by databases. This is held on the local disk with call logs and other departmental reports being printed in their own office.

The sales department enters orders into an order processing system. They have three terminals.

BOS/LAN allows controlled private use of each computer in the LAN. Individual computers within the LAN can be disconnected without affecting the rest of the LAN and used for totally different jobs.

The multi-user system linked through a LAN gives flexibility and power which may otherwise cost much more on a single larger computer.

#### Various PCs

The other area of flexibility that opens up with BOS/LAN systems concerns the computers themselves.

When you come to add a new function to the company's computer systems you will have the option of doing so with a computer different from those already installed, thereby taking advantage of the latest technology. The new computer may not have been available when the others were acquired, or may have some special feature not needed elsewhere in the company. It might support graphics or colour.

#### Seagate distributor

Hard-drive manufacturer Seagate (US) is now officially supported here by Christchurch-based Solstat Industries. This means warranties can now be supported locally.

The range is from 10Mb half-height

drives to 96 Mb full-heights.

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## THEOS: Modest in spite of its name

#### by Mark James

Most of the multi-user operating systems available for microcomputers have been brought down from larger machines, and adapted to run on micros. There is one, however, that was born and bred in the micro world. It made a name for itself in the late 1970s as OASIS; today it is known by the biblical-

sounding name of THEOS.

If THEOS sounds more like an archbishop's accounting package than an operating system, you should know that it stands for The Operation System; and if even that sounds too pretentious to be taken seriously, it must be noted that THEOS is an established product, and not just some marketing manager's vulgar contribution to software taxonomy. In fact, THEOS – or at least OASIS – is older than MS-DOS.

When Z-80-based computers first became popular in the late 1970s, OASIS was a competitor to CP/M as an operating system for them. OASIS was by far the more complete product, supporting four different filing systems to CP/M's one. Phase One Systems, the developers of OASIS, actually came out with a multi-user version as early as 1980, several years ahead of anyone else.

For reasons lost in the mists of history, however, the smart money was on CP/M, and the first wave of microcomputer software (Wordstar, Visicalc) was written for CP/M, not OASIS. Later, when IBM and MS-DOS took the micro world by storm, OASIS was sort of lost in the shuffle. Phase One Systems fell on hard times, was reorganised as THEOS Software Inc., and changed the name of its operating system. Today, the growing need for multi-user micros has given THEOS a new lease on life.

THEOS differs, in two important ways, from any of the other operating systems that we have considered in this column: it does not pretend to be a portable invironment, and it includes no standard

database.

#### Portability

Unlike BOS, PICK or AMPS, THEOS does not implement any form of virtual machine; that is, when you compile a program under THEOS, the result is a direct machine-code module that can be run on only one kind of processor. This

is the approach taken by most singleuser operating systems. With each of the other multi-user systems, programs are compiled into an abstract "pseudocode" that is identical across different

machine types.

The advantage of pseudo-code is that any program that runs on one computer will run identically (in theory, at least) on any other computer, regardless of hardware. On the other hand, the advantage of the THEOS approach is that the operating system does not have to handle the pseudo-code, and is therefore leaner. Also, directly-compiled

#### Multi-User series: Part VI

machine code is generally faster in execution than interpreted or compiled pseudo-code.

Although THEOS programs are not 100% portable from one machine type to another, THEOS itself runs on two different machine types (the Z-80 version, called THEOS-8, and the Intel 8086/8088/80286 version, called THEOS-86), with a Motorola 68000-chip version said to be in testing stage. There are C and BASIC compilers available for each version; a program written in one of these languages should be able to be compiled under any version of THEOS, although a few modifications to the code might be necessary.

THEOS does not suffer, as PICK and

THEOS does not suffer, as PICK and UNIX do, from a plethora of different implementations or "flavours" of the operating system. There is only one THEOS, and therefore no compatibility

problems.

#### Database

To the user, THEOS looks like a traditional minicomputer operating system, in that it is driven by a command language and operates upon a set of independent disk files. To someone used to MS-DOS or even DEC's VMS, THEOS commands will look reassuringly familiar: COPY, LIST, BACKUP, ERASE, SET. THEOS has no one standard filing

system; it has four. They are stream sequential files, random access files, keyed random access files, and indexed sequential files. Each type of file has to be explicitly declared with a file size when created, although the system allows files to grow if their allocated size fills up.

THEOS thus differs from other multiuser systiems such as PICK or AMPS, which have integrated databases, or BOS, whose various user tools build and maintain their own files. None of this is automatic in THEOS; the programmer is responsible for the maintenance of all

database files.

THEOS itself also lacks such standard database utilities as a query language and a report writer facility. However, specialty THEOS software houses, such as Direction Computers in Auckland, produce their own versions

of these features.

System performance can be improved through the use of a RAM disk. A RAM disk under THEOS is like a RAM disk under MS-DOS: The user (or system manager, in a multi-user environment) decides which files are likely to be most frequently used; these are then copied into a special part of memory made to look, to a program, like a disk. Access times to files on a RAM disk are only a small fraction of those to a real disk; however, the RAM disk must be copied back to the real disk periodically, in case a power failure should wipe out the contents of RAM.

A forthcoming version of THEOS, called THEOS-286V, is reported to use a virtual-memory approach to RAM caching. Instead of the system manager having to decide which files to put into RAM, the system itself will keep track of the most frequently-used files, and juggle the RAM cache area accordingly. This is more in line with the disk-caching principles of two of THEOS' competitors,

AMPS and PICK.

#### Programming

THEOS supports two programming languages, C and BASIC. In addition, since the system is not worried about full portability, there are assembly-language programming tools for each of the versions of THEOS. There is also a batch command language called EXEC, through which a user is able to "can" groups of system commands. Neither C

nor BASIC comes with the system; they cost extra.

Unlike PICK BASIC, which is highly particularised to work with the PICK database, THEOS BASIC is fairly standard. There are some enhancements, such as nestable IF statements and file and record locking for multi-user security. The C compiler is claimed to be "100 percent standard Kernighan and Ritchie"; this does not mean much, however, as Kernighan and Ritchie are vague on many points, such as data types and I/O library calls.

Both languages produce re-entrant code – that is, more than one user can run from the same copy of a program. This is important in a multi-user system; much memory could be wasted, for example, if four people were editing, and there had to be four copies of the editor

cluttering things up.

Each of the other multi-user systems that we have considered supports only one programming language, which is thoroughly integrated with the system as a whole. These languages tend to have fourth-generation features such as automatic data movement and input validation. Neither of the THEOS languages falls into this category. Like THEOS as a whole, its languages are no-frills affairs, simple and straightforward.

#### Friendly – not simple

In some areas, THEOS is not at all simple. It has, for example, elaborate facilities for inter-machine communications. Either ASCII or binary files may be sent between two THEOS computers using ordinary serial (RS-232) connections. The protocol used has been published, so that it is theoretically possible to share files with non-THEOS systems as well. There is also a TALK command. whereby two terminals can share a conversation, even if they are on different machines. The system even has an interminal emulation feature, whereby the THEOS system can act as a terminal on another computer.

Another area of functionality unique to THEOS is the flexibility of its system messages. The system manager is able to modify them to suit an individual situation; they could all be translated into Spanish, if that were desired. Different users can be assigned to work with different sets of system messages.

THEOS on larger micros has a virtual device interface for graphics; however, this would be of only limited usefulness, since most multi-user systems are based on inexpensive screens which

have no graphics capabilities.

Most of the more elaborate features of THEOS (and some of the mundane ones as well) require the user to learn some rather complex commands. Here, the system's documentation is tried and found somewhat wanting. If, for example, you wish to gain access to a "public" floppy disk drive, you have to issue the ATTACH command first; and if you don't happen to remember that fact, you will spend hours in the massive manuals trying to figure it out. Although all of the information seems to be there, the organisation of the manuals is rather fragmented. There is no index whatsoever, a major shortcoming for so hefty a set of volumes. There is, however, extensive on-line help available.

This is the main drawback of THEOS: It seems to have been built for someone who already knows how to use it. A THEOS system will have to be set up by a THEOS guru, and it is probably wise to have an experienced THEOS person on call if things go wrong. Apart from that, however, the system is simple and efficient. In spite of its overbearing name, THEOS does not try to be omnipotent. It is not as friendly or as functional as the likes of PICK or AMPS, but its overhead is low, and it is a tight, robust system. It packs some surprising

features in its small size.

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#### The Ins and Outs of ML

by Joe Colquitt

In/out operations in machine-code are fairly simple when the conventions have

been learned.

Most of the time you'll be concerned only with saving and loading, although all other commands, such as those for sequential and relative files follow a similar pattern.

Routine 1 (relocatable) C000 LDA##36 ; CTA#01 ;BASIC off C006 LDX#\$08 ;device (1 for tape) CØØ8 LDY##FF COOA JSR#FFBA; set file/channel C00D LDA##04 ;file-name length
C00F LDX##2C ;file-name address (lo)
C011 LDY##C0 ; (hi) CØ13 JSR\$FFBD; set file-name C016 LDA#\$01 ; start address (lo) C019 STA\*FA ; C01A LDA#\$08 ;start address (hi) COIC STAFF C01C STA\*FB ;
C01E LDX#\*08 ;end address (1o+1) C020 LDY##21; (hi) C022 LDA##FA ;location of start C024 JSR#FFDB;save C027 LDA#\$37 ; BASIC on CØ29 STA\$Ø1 CØ2B RTS CØ2C 54 45 53 54 TEST

Routine 1 shows the procedure for a PRG save from machine-code.

PRG in this instance refers to a block of memory, such as a program, character set, bit-map screen etc.

This particular routine will save a program residing between \$0801 to

\$23107, \$0801 being the normal start address for saving a BASIC program.

The file 'TEST' can be loaded as a normal BASIC program. Your saves will almost certainly have different start/end addresses, so amend your routine appropriately.

For convenience, the instructions that turn BASIC off/on are included as at some time you may want to save from under the BASIC ROM.

The next four instructions open a channel to the device.

The LDY is used for secondary addresses, which are not required for PRG saves.

The next four instructions set the filename, necessary for disk but not always for tape.

The final bunch set the limits of memory to be sent as the save.

#### Specific

As usual, the higher level BASIC handles names and save size, but ML routines need to be specific.

As mentioned before, you may want to save an area under one or both of the ROMs.

In the case of the BASIC ROM this is fairly straight-forward. Routine 1 will seitch the BASIC ROM off and procede

normally.

The file will then load under the BASIC ROM. Saving from under the KERNAL ROM is a problem, but solvable.

Because the sub-routines used for saving are in the KERNAL, switching it off will obviate any call to it, so you're snookered that way.

The solutions to the problem are 1) move the save sub-routines, 2) move the data to be saved and relocate it on

loading.

The first is a bit of a struggle and not

really worth the effort.

The second is much more attainable, and opens up a further possibility, ie changing the load address on the disk (sorry tape users).

Routine 2 (relocatable) C001 LDA#\$35 C003 STA\$01 :KERNAL off C003 CØØ5 LDA#\$ØØ ;set zero-page registers :to #E000 and #6000 STA#FA CØØ7 CØØ9 STA≸FC COOR LDAMEED CØØD STA\$FB CØØF LDA##60 CØ11 STA≢FD CØ13 LDY#\$ØØ :1000 BK C015 LDA(\$FA),Y; C017 STA(\$FC),Y; **CØ19 INY** CØ1A BNE\$CØ15 CØ1C INC#FB CØ1E INC#FD CØ2Ø LDA≢FB CØ22 BNE\$CØ13 CØ24 LDA#\$37 CØ26 STA\$Ø1 CO28 CLI

#### Avoid lock-up

**Routine 2** will transfer the whole 8K from \$E000 to \$FFFF to \$6000.

The SEI is necessary to inhibit interrupt vectors from attempting to access the KERNAL, and causing a lock-up because it isn't there.

As I don't know which part of the 8K you may want to save, I'll have to leave it to you with regard to the start/end addresses. The main thing is to get the data out from under the KERNAL.

If a save from \$E100 to \$F215 was desired, you would need a loop for \$E100 to \$F200 and a minor loop for the part block left over (Routine 3), then save from \$6100 to \$7215. When this is re-loaded, use the same loops as in the original transfer, but transpose the LDA(\$FA),Y and STA(\$FA),Y and the LDA\$...,Y and STA\$...,Y. This will relocate the loaded data to \$3/s100-\$F215.

The alternative, **Routine 4**, enables 1541 disk users to change the load addresses on the disk. I've tested it thoroughly to make sure it works.

Please, please type it in carefully. If the wrong bytes are changes on the disk, you could lose data or cause the computer to make an incomplete load or lock-up because it can't find blocks.

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#### Routine 3 (relocatable)

```
C000 SEI
                ;block interrupts
C001 LDA#$35
               :KERNAL off
C003 STA#01
C005 LDA##00
               ;set zero-page
CØØ7
     STA#FA
               ;to $E100 and $6100
C009 STASFC
COOR LDA#$E1
COOD STASFB
COOF
     LDA#$61
CØ11 STA$FD
CØ13 LDY#$ØØ
               ;major loop
CØ15 LDA($FA),Y;
C017 STA($FC),Y;
CØ19 INY
CØ1A BNE$CØ1Ø
CØ1C INC$FB
CØ1E INC$FD
C020 LDA$FB
CØ22 LDA$FB
C024 CMP#$F3
               ;stop at $F300
CØ26 BNE$CØØE
C028 LDY#$15
C02A LDA$F200,Y;
C02C STA$7200,Y:
CØ2E DEY
CØ2F BPL$CØØØ
CØ31 LDA#$37
               :restore KERNAL
CØ33 STA$Ø1
CØ35 CLI
                and interrupts
CØ36 RTS
```

#### Routine 4

```
5 INPUT" TPRG NAME"; NA$: LE=LEN (NA$)
10 OPEN1,8,15
20 OPEN2,8,2,"#":T=18:S=1
30 PRINT#1,"U1 2 0";T:S
35 PRINT".TREADING TRACK 18 SECTOR"S
40 B$="":FORI=1T0255
45 GET#2, A$: IFA$=""THENA$=CHR$(0)
50 B$=B$+A$: NEXT
60 PRINT" SEARCHING TRACK 18 SECTOR"S
70 FORZ=1T0255-LE
BØ IFMID$ (B$, Z, LE) =NA$THEN100
90 NEXT: S=S+1: IFS<21THEN30
95 PRINT" WNOT HERE": END
100 T=ASC(MID$(B$,Z-2,1))
105 S=ASC (MID$ (B$, Z-1,1))
110 PRINT"MFIRST BLOCK OF "NA$
115 PRINT"MTRACK"T"SECTOR"S
120 PRINT#1, "U1 2 0"; T; S
130 C$="":FORI=1T0255:GET#2,A$
132 IFA$=""THENA$=CHR$(0)
135 C$=C$+A$:NEXT:L=ASC(MID$(C$,3,1))
160 H=ASC (MID$ (C$,4,1))
170 PRINT"MSTART ADDRESS"L+H*256
175 IFC=1THENC=0:GOTO250
180 INPUT" WNEW ADDRESS (DEC) " NA
190 HI=INT (NA/256):LO=NA-HI+256
    A$=CHR$(L0)+CHR$(HI)
210 PRINT#1,"U1 2 0";T;S
220 PRINT#1,"B-P 2 2"
230 PRINT#2,A#;
240 PRINT#1,"UZ 2 0";T;S
245 C=1:GOTO115
25Ø CLOSE1:CLOSE2:END
```

This can be remedied if you have a sector editor, but that can be a dead end

To be sure your copy works, try it on a new disk with only a couple of PRG files on it.

#### Loading

Loading on the other hand is comparatively a piece of cake.

Routine 5 sets out the procedure. Again there are small differences for tape/disk.

#### Routine 5 (relocatable)

```
CØØØ LDA##Ø1
                ;disk
C002 LDX#$08
COO4 | DY##FF
CØØ6 JSR$FFBA
                ;file-name length
CØØ9
     LDA#$04
C00B LDX#$18
                ; name address (lo)
COOD LDY#$CO
                               (hi)
CØØF JSR$FFBD
                :set name
CØ12 LDA#$ØØ
                ;0=load, 1=verify
CØ14 JSR$FFD5
               :load/verify
CØ17 RTS
Data
C018 54 45 53 54 'TEST
or for tape
:C002 LDX##01
:C009 LDA##00
                ; if no name
: COOB JSR*FFRD
: C00E LDA#$00
: C010 JSR#FFD5
: C013 RTS
```

The routine will perform normal (ie ,8) or relocated loads (,8,1).

That's about it for PRG loads.

In a further issue, I'll cover other file commands.

If you would like a copy of the public domain monitor 'Supermon' with instructions, send me a disk, or a tape with a sample save on it: Joe Colquitt, 6 Martin Ave, Mt Albert, Auckland.

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#### THE TYPE UTILITY: a modular approach for simplicity

by Evan Lewis, Ph.D.

The task of writing a program in BASIC to display or print the contents of a sequential file would not seem too difficult. But if we wish to include a number of convenient optional features, the complexity rapidly increases. However, the technique of modular programming can be employed to keep things reasonably simple. A number of other programming techniques are explained in the description of the program. Although the program was written for a Commodore 64 many of the ideas can be applied to other machines and the program itself would require changes to only a few modules.

The purpose of the program is to get characters from a sequential data file held on disk or tape and display them on the screen or print them on a printer. The characters can be displayed as uninterrupted lines of text or alternatively each character can be displayed with its corresponding ASCII code and a character counter alongside it.

The latter mode allows the detection of special non-printable character codes, which would otherwise be invisible. This is particularly useful for exa-mining files produced by one commercial package so that they can be read by another program package.

When modular programming is used,

the central component of the system is the "mainline program" which calls the various subprograms in the appropriate order. Each of the subprograms may make use of other subprograms at the next level down and so on. The maximum depth of nested subprogram

calls is 24 on the Commodore 64.

initial conditions a question and answer approach was chosen.

A special subprogram is used instead of an INPUT statement to allow the user to enter a single character in response to each question. Default answers are provided so that the user can press RE-TURN after every question resulting in the most commonly used mode of operation for the program.

#### Overview

The mainline program (lines 100-155) provides a summary of overview of the design of the program. First, the subprogram to set up the title screen and its colours is executed and then the requirements subprogram is called to ask seven questions concerning the various options available.

Then there is a choice between two output files which can be opened by appropriate subroutines - the printer and

PART 1 in a series for the C64 by Dr Lewis of Waikato University.

the screen - and the decision is made according to the output option stored in out\$. Similarly, either a disk or tape file is opened as an input file according to inp\$.

Instructions regarding the use of functions keys are displayed by a subprogram at line 490 and finally the central subprogram to get and display characters from the input file is executed. In this case the last subroutine in the mainline is the heart of the program. Clearly it must involve a loop which repeatedly gets one character from the input file, i.e. disk or tape (line 545) and prints it out to the output file (line 605). The intervening lines allow interactive control of the program through use of the function keys. We will come back to these statements later. The GOTO statement at line 620 completes the loop to get the next character. Two different methods are used to control the various input and output options. In order to set up the

#### Export/Import

When the program is running and displaying characters, the user can dynamically change the output mode and output device by pressing the function keys. Use of these keys is explained by instructions which are displayed before output begins. This is the second method of mode control.

The TYPE utility was originally written to help solve the problem of "exporting" files from one package and "importing" them to another package, e.g. the transfer of information between various databases and word processors.

TYPE was used in the transfer of data from "The Manager" to "Superbase 64". The report generator of "The Manager" was used to produce a sequential file containing information from each record and including the record number which is stored as register number 101. The resulting file was manipulated to match the "Superbase" screen format specifi-cations by using "Easyscript". Running TYPE on the resulting file re-

vealed that it started with the special character CHR\$(128) which must be removed before it can be read by "Superbase". It was also found by exporting a test file from "Superbase" and examin-ing it with TYPE that each field except the last one in the file in terminated by a blank and than a carriage return character (i.e. CHR\$(32) + CHR\$(13)). The TYPE program was then modified to detect CHR\$(128) and remove it and to add the above terminator to each field. Even then success is not always guaranteed!

The use of multiple input/output files, function keys, the STATUS register, disk error traps and the single character input subprogram will be described in subsequent articles.



#### TYPE Utility

```
190 print
195 print
                                   TYPE UTILITY
 200 print
 205 print
                                    Written by:
 210 print
                                   Dr Evan Lewis.
Depi Computer Science
University of Waikato
Hamilton, New Zealand
 270 print
 230 print
 240 return
 245 rem *** Enter requirements ****** 250 fis-
 255 input gFile name. ( <=16 chars) : 415
260 if len(fis)>16 then
print cg Filename too long : 90to 250
265 if fis then end
 285 if fish then end
270 print gseq prg or usr (s/p/u);
275 qv*= spu :gosub 820:ty*=qq*
280 print gdisk or tape (d/t);
285 qv*= 'dt":gosub 820:inp*=qq*
290 print gdiext or ascii (t/a);
295 qv*= 'dt":gosub 820 get character
300 asx=(qq*='a')
                                                   (s/p/u):
                                                       (d/t )";
                                                       (t/a):
  305 print gscreen or printer (s/p);
 310 qv$= sp 'gosub 820:out$=qq$
315 print gprinter device No.(6/4) :
320 qv$= 64 'gosub 820:pdev=qq
  325 return
330 rem **** Open screen for output ****
  335 close 4:open4,3: return
340 return
 340 return
345 rem **xx* Open printer for output **xxx*
350 close 4:open 4.pdev
355 :f st then gosub 690 status check
360 if qq=6 then
2pen 6,6,6:print#6,1:close 6
  365 return
370 rem *** Open Tape file for input ***
  375 e1=0 :rem No errors
380 ciose 8:open 8.1.0,fi$
  385 return
390 rem' *** Open disk file for input ***
 395 close 8:close 15
400 open 15,8,15
405 open B,8,8,1;$+ , *ty$+ .read
 410 gosuo 655 error trap
415 return
```

```
420 rem xxxxxxxx Instructions xxxxxxxx
425 print S. Instructions"
430 print " Linstructions"
435 print "grilR pause (stop output)
440 print "grilR output one character at
445 print gli28 or any key for continuou
s output
450 print ari38 output to screen
455 print ari48 output to printer
460 print ari58 switch between text ASCI
465 print <u>gri7R</u> end output & close files
470 print <u>grf8R</u> stop without closing fil
es (CONTinue)
475 print agr Press any key now to conti
 480 wait 198,1:get 99$
485 return
485 return
496 rem *xxx get characters from file xxx
495 print#4, "gFile '"fi$" contains:
500 print#4
505 if as then
print#4.'_chr", "asc", "No."
510 white $=chr$(5)
515 null $=chr$(0)
520 quote $=chr$(34)
                  =chr$(20)
 530 poke 650.128: rem Repeat all keys
 535 n=0
 540 n=n+1
540 n=n+1
545: get m8.a$
550: if st then goto 690 status check
555: get qq$
560: if qq$="goto 605
565: fx=(asc(qq$)-132)x2-1
570: if fx>7 then fx=fx-7
575: if fx(1 goto 605
asc. asc. end. stop
5 6 7 8
 600 : rem
605 : print#4,a$;white$;
610 : if a$=quote$ then
print#4.a$;del$;
615 : if as% then
                 print#4. * .asc(a$+nul($). # n
 620 : goto 540
625 return: rem "Key not programmed
 630 wait 198,1 :return
635 as =not(as x):return :rem Toggle asc
 640 close4:close 8:close 15:end:return
645 print:print gEnter CONT to continue
650 end-return
655 rem **** Error handling routine ****
660 input #15,e1,e2$,e3$,e4$
665 if e1=0 then return
 670 print
 675 print r str*(el) e25; "e35;" "e45
680 close 4:close 8:close 15
 690 rem ***** Test status word st ****
 695 if st=0 then return
700 print rap85 Prog Reference Guide"
```



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#### Tips for speeding up Basic

by Geoff McCaughan

Subject: Analogue Ports System: Commodore 64

[Q] I note that the C64 has A/D comverters POT-X and POT-Y. Is there some reason why these ports are not used more often? I have seen some magazines deny that they are even there. I would like to use them to read temperature from analogue sensors.

[A] The analogue ports certainly exist. Externally POT-X can be accessed between pins 9 and 7 of either control port, and POT-Y can be accessed between pins 5 and 7.

Internally POT-X can be read at 54297 (\$D419) and POT-Y at 54298 (\$D41A). Before reading these locations, one must select a control port, this is done by writing 01 to bits 6 and 7 (i.e. 01XXXXXX) of CIA#1 data port A at 56320 (\$DC00) to select control port 1, writing 10 to the same location selects control port 2.

As these locations are also written to by the keyboard scan, the keyboard IRQ must be switched off first, so from Basic, one must go through these steps to read POT-X and POT-Y in control port 1: 100 POKE 56333, 127: REM turn

of keyscan IRQ, for ML use SEI 110 POKE 56320, PEEK (56320)

AND 63 OR 64: REM select control

120 REM use POKE 56320, PEEK (56320) AND 63 or 128 for control port 2

130 X = PEEK (54297): REM read X value

140 Y = PEEK (54298): REM read value

150 POKE 56333, 129: REM restore keyscan IRQ, for ML use CLI

The value returned will be in the range 0-255. Remember to re-enable the keyscan IRQ within your program, as it is rather difficult to do it afterwards if your keyboard is dead! Note that four analogue values can be read, although there are only two registers, thus only two can be read at any one time.

Obviously this is a bit of a rigmarole to go through from Basic, especially if you are looking for a fast response, but there is a clear advantage when doing such operations as moving sprites.

To move a sprite with the joystick, one must read the joystick port, and then increment or decrement the appropriate sprite register (s) according to the direction indicated, thus we must loop through this operation 100 times to move the sprite from location 1 to 100.

Using a paddle controller allows the program to read position information instead of direction, so the program can read the port and place the resulting value directly into the appropriate sprite register, allowing much faster move-ment, especially from Basic.

There are a number of programs around now that utilise a WIMP (Window-Icon-Mouse Programming) environment driven with a joystick.

Positioning the pointer in such a system can be tricky if it moves too fast, and tedious if it moves too slow.

Some programs get around this problem by moving the pointer slowly at first and then speeding up, which can take some getting used to.

A better solution might be to dispense with the digital joystick and use an analogue one read through the POT-X and POT-Y ports, but there are two problems to overcome here.

Firstly, nobody uses analogue joysticks on 64s, so they would have to be sold with the program (a new form of copy protection perhaps?), whereas virtually everyone has a digital joystick.

Secondly, the sprites move within a 320 by 200 area, and as the POT registers have a maximum value of 255 some juggling will have to be done in software if the whole screen is to be covered.

It is difficult to say why these ports are not used more, certainly I have seen very few programs that use game paddles, which I understand to be the original intention.

Digitising devices such as the Koala pad are perhaps the most prominent applications.

Using the analogue ports to interface to external sensors is not as simple as applying a voltage and reading a value. The A/D converters (which are incidentally in the SID chip) expect a 0-500k resistance between the input and +5 volts. The sampling time-is .5 mil-liseconds. Perhaps the simplest and safest way to interface to this would be to use an opto-coupler.

Subject: Speeding up Basic System: Not specified.

[Q] Do you have any tips for making Basic programs run faster?

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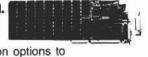


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ten program.

[A] It is difficult to give specific examples when I don't know what sort of computer you have, but I can give some general rules, which in some cases apply to other languages as well as Basic.

The Golden Rule of program op-

timisation is to Experiment.

If your computer has a built-in clock or timer, use that to test routines, other-

wise use a stopwatch.

Frequently there is more than one way of doing a particular operation; Basic may even allow a variation in syntax which operates at a different speed. Try

100 TM\$ = "000000": REM zero timer, modify to suit your computer to use a stopwatch

110 FOR X = 1 to 1000

120 Y = X\*X: REM operation to

130 NEXTX 140 PRINT TM\$

Try these modifications and note the time differences:

Change line 120 to: 120 Y = X ↑ 2

Change NEXTX to NEXT Use integer variables for X and Y

Put the whole program on one line Replace the FOR NEXT loop with a GOTO loop that runs 1000 times.

Some of these modifications will not work with your version of Basic: which ones? That can be a useful thing to know

If you get very small values when you print the time, try looping 5000 or 10000

Any time you think of a different way of doing something, time it in a loop like this. You can put a single statement, or a whole subroutine in the loop. This technique is known as benchmarking. You may find it helpful to make a note of the best way to do things for future reference.

Use variables instead of numbers if yu use a value more than once in a program. Every time the Basic Interpreter comes across a number such as 100 in a program it must convert the ASCII characters 1, 0, 0 to an appropriate binary format which can be used in a cal-

culation.

This conversion is done when assigning a variable (i.e. X = 100), thus it is much quicker to assign a variable once at the start of a program and use the variable from then on.

Strictly speaking this is a constant, but as Basic has no specific constant data type we must use a variable instead.

3) Watch your loops. Because loops are executed many times in a program, it pays to keep a close eye on what goes on inside them.

A common mistake is to place a calculation or other operation inside a loop when it could just as well be placed out-

Significant time savings can result from careful rearrangement of loops. A simple example:

100 FOR X = 1 TO 10 110 Y = SIN (X)+(X\*5)**120 NEXT** 

This is acceptable if the loop is only executed once, but if it is used more often, this may well be quicker:

10 DIM Z(10) 20 FOR X = 1 to 10

30 READ Y : Z(X) = Y

40 NEXT

50 DATA 5,10,15,20,25,30, 35,40,45,50

100 FOR X = 1 TO 10 110 Y = SIN(X) + Z(X)**120 NEXT** 

Is it faster? Benchmark it and see, put lines 100-120 inside the loop. Lines 10-50 must be included in the timing, but should be outside the loop.

Can you use integer variables for X

and Z?

4) If the language you are using allows true integer operation (some Basics don't) use integer wherever possible. Floating point math is a huge killer of computer time.

5) Structure. Unfortunately, carefully laid-out, well commented Basic programs can often be speeded up by squeezing as much as possible on to a line, leaving out spaces and REMarks and throwing structure out the window. This of course makes the program difficult, if not impossible to follow (and

One idea is to write well commented spaced-out programs which once debugged can be run through another program which does the squeezing to get the final ounce of performance. It is a good idea to keep the original if you do this, as it will be easier to modify.

6) Don't GOTO. GOTO not only makes a diabolical mess of a program, it is also rather slow, as the interpreter has to search through the program for the line requested.

Novice programmers often say to me that use of GŎTO is unavoidable - Rubbish I say! GOTO is just a "cheats way" out of a tight spot. It is very rare for a

One test is to see if it is conditional (i.e. IF <something or other> GOTO). Conditional GOTOs are sometimes ac-

GOTO to be unavoidable in a well writ-

ceptable and occasionally necessary. UnconditionalGOTOs are a no-no and a sign of a badly thought-out algorithm.

Be careful with subroutines. Frequently called subroutines should be put at the start of your program; infrequently called ones should go at the end.

8) Compile. The best way to speed up an interpreted language is to compile it. This can introduce a whole new set of optimising requirements. For instance using numbers instead of constants will usually make no difference to a compiled program, but a compiler may allow true integer operation where the source language does not.

The solution, as before, is to benchmark anything you are uncertain of.

Another advantage of compilers is that they allow your source program to be as laid-out and well commented as you like without sacrificing performance (although there may be a penalty in compile time).

When optimising programs one often has to make a choice between memory and speed, all too frequently an improvement in one is at the expense of

the other.

For instance, it is significantly quicker to sort strings of equal length, but padding the strings to the same length will use up more memory than if you left them alone.

The solution will depend on the pariticular situation; often, but by no means always, speed is more important

than memory.

Within one program different optimising strategies may apply from place to place. One might program for speed inside loops, and for memory elsewhere.

#### Big grant

Sperry Information Systems Group has chipped in \$240,000 as a grant to fund an expert systems laboratory at Victoria University. The lab is for technology transfer work and development work.

The project will use Sperry's Explorer workstations, made by Texas Instruments, and will run on Lisp, a language for artificial intelligence work.

#### Software list

A directory of educational software for the Apple II has been published for CED Distributors.

As well, memory and disc drive upgrades for the Mac 512k pc have become available here.



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#### Mainly on the Master

by Pip Forer

The Master has been available now for long enough, and has interested enough purchasers, to encourage more comments on its performance and the programming tricks it offers through its extended operating system calls.

Also in this column comes some comments on compatibility of software and how you may need to adjust your model B programs to run on the Master, plus a mention of two co-processors.

#### Memory management

When I was an Apple II user one of my favourite pass-times was flipping screens about. A POKE to the right place could flip you from a text page to one of two graphics pages. You could even have a third graphics page stored somewhere as a 'virtual screen', and bring it in for display.

On the model B too, it was possible to maintain more than one screen using some slightly more complex programming, first revealed by Jeremy Rushton.

However, memory restrictions meant you were usually stuck with two or more screens in the less desirable modes. For instance you could not manage two mode 1 screens.

The Master however, allows more sophisticated screen and display use using a set of \*FX calls, especially between numbers 108 and 113, and some OS calls, especially \*SRDATA, \*SRREAD, \*SRROM and \*SRWRITE. The last four help bring the sideways

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RAM space in on the act and will be dealt with in a later article. For now we will look at the \*FX calls.

I first came across these because of the problem I mentioned above: a program tried to load a mode 1 map into mode 129 (shadow mode 1) using \*LOAD 3000 and got a blank screen. The reason clearly was that my \*LOAD 3000 for the screen image was placing the image in a different part of memory from that being displayed.

How then did you load a screen image

in to shadow modes?

The simple answer lies in \*FX 108.

Used with the parameter 0 (ie. \*FX 108,0) the memory addressing in the BBC behaves just like a model B. The area of memory from &3000 to &8000 is just the area of main memory directly above &2FFF.

But with \*FX108,1 these addresses apply to shadow memory. This means that ? or ! commands above 3000 will apply to the shadow area.

apply to the shadow area.

More importantly here, \*LOAD 3000 brings the image straight into shadow

One useful application of this is that you can have one image on the screen using one area of memory and load another into the other area of memory for display.

#### Second image

Then the question becomes, how do I get to see the second image?

Using a new mode statement will clear the contents, and cannot be used within a procedure. The answer is \*FX113, which can be used to flip between the main memory 'screen' and the shadow memory 'screen' (using parameters 1 and 2, i.e. \*FX113,1).

Programmers have always liked this as a means to achieve two goals. One is that you can have two cimplementary screens (say a graphic and some text about the graphic) which the user can instantaneously switch between.

The other is that you can get much better animation by separating your drawing of the next frame from what the viewer sees (you try to always draw on the nidden page).

For this last trick you need only one extra instruction: you need to be able to control what page you are 'writing' to at any time. \*FX 112 does this for you.

If its news... ring 796-775

You can use \*FX113 to display one page for you while \*FX112 lets you determine whether new text or graphics goes to the displayed or hidden screen.

#### Diverse possibilities

Being a \* command call these options are available from any language and open the way to some interesting programming possibilities.

When combined with the available memory in sideways RAM even more is possible in terms of handling and managing multiple screens. More on that when we look at the commands useful for this: \*SRDATA, \*SRREAD, \*SRROM and \*SRWRITE. They also have some exciting additional uses.

#### Software compatibility

As I stated in my review of the Master, anything written strictly legally on the model B (always using VDU codes and OS calls to achieve the desired end) should function perfectly first time on the Master.

However, software incompatibility can still occur from several different sources if an author departs from these prac-

tices.

The major sources are: hardware access, screen memory access and use of the operating system's reserved memory.

The major problem with hardware access is with protected disk-based (and some ROM) software that makes direct calls to hardware associated with the disk chips.

The change to the 8771 DFS caused some problems here, even before the Master arrived. It is generally not a problem with unprotected software or with software which runs on the network.

The problem of how software accesses the screen is a more common one.

In general, as long as it is not using shadow memory for the screen, or running on a co-processor, the Master will behave like a Beeb.

Some problems can occur however because of the configuration settings held in battery-backed RAM or set by running preceding programs. Ideas on some of these can be gleaned from the comments below on memory management

#### **Problems**

If your software doesn't do things like check how the memory map is configured, especially where the screen RAM is (which may have nothing to do with the mode the program is in), you can get problems.

I had a mapping program that caused

problems when i loaded a screen image of a map: nothing appeared.

The answer was simple but, like many possibilities, hard for an author to anticipate until the Master had arrived.

A few games seem to strike similar problems.

The worst casualty is Elite, which amongst other things presumably has problems because it does such intricate things with the screen.

Has anyone discovered a patch to make it run on a Master yet?

#### Changed memory

The third problem is that of the reorganisation of memory use on the Master. Even using the disk system, PAGE is always at &E00, and the areas below that which have been used so creatively for extending available memory are now used in various different ways.

The most immediately noticeable is the relocation of the additional character set from &C00 to &&8900 in the shadow RAM workspace.

If you \*LOAD symbols into &C00 now, you fail to get the desired affect. Software which makes assumptions about what it will find down here, and in the normal area set aside for disks, may run into difficulties. Problems of class 2 and 3 are as much a problem on the network as anywhere else.

For hackers and their own programs any problems tend to be very easily sorted out. The real challenge is with commercial material.

Even here problems are not too com-

mon, although the difficulties can also apply to ROMs.

I am told that ToolKit will not function, and certainly some existing ROMs behave differently on the Master, as shown by View 2.1's problems with shadow modes.

I suppose the good news in those cases is that aspects of ToolKit are covered by built in Master functions (LIST IF in BASIC and the editor do quite a lot between them) and the Master has its customised View.

#### Second processor

A Master 512 upgrade resides in my machine at present, but arrived just too late to evaluate this month.

I know that bundled with a variety of applications software working under the GEM environment (plus a mouse to drive it) the end retail cost is likely to be about \$1500. I hope to give a full review next month.

Meanwhile a report has been sighted benchmarking an Acorn Work Station (effectively a BBC with a 32016 second processor, 4 Megabyte of RAM and a 20 Megabyte disk) as somewhat ahead of a multi-user university mainframe for a series of major, computationally demanding tasks.

The interesting part is that it seems that even with non-commercial charging rates for mainframe use the AWS pays for itself within two months!

For some applications the AWS is not without flaws, but the evidence is that it delivers you a lot of bang for your bucks.

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#### How to protect your programme

#### by Don Stanley

Firstly, I do not believe it is possible to completely protect a program. If someone wants to break a protection scheme they will probably do it eventu-

So the idea instead is to make it as hard as possible - cut out 95% of the users and leave the other 5% to sweat

over it.

Most users don't want to break into software anyway, and I believe a large number of those who do, do so only to see how a program accomplished some

So how do we attempt to protect software on the SV and MSX.

Protection requires some work on our part. There can be no simple five minute dream-up method - the method I will show took a week to plan and imple-

One method is to insert delete characters in every line of code of your BASIC programs. This requires one delete per character of code, so doubles your prog-

It is difficult to get the deletes in there, and makes no attempt to prevent prog-rams being copies. They cannot, however, be listed easily.

The method I am going to suggest requires some knowledge of the roms and BASIC's work area. I will discuss

what we need to know first.

#### Variable table

When your program is typed in, BASIC keeps track of where it finishes by using a series of 'pointers'. The start of each line of code is the address in memory where the next line starts. You can look at these by PEEKing the first few bytes.

For instance, suppose you had entered the program in figure 1. In direct

mode type

FOR I=&H8001 TO &h800F:?HEX\$ (I)" "HEX\$(PEEK(I)):NEXT

which will list the first 15 bytes of the

program in hex.

Note the 8001. This is where all BASIC programs start unless you change an address in high memory (BASIC's work area). We won't get into that here, because it causes all sorts of problems unless you really know the system well.

The bytes you listed should look like this

8001 09

8002 80

80'03 OA 8004 ..

The first 2 of these, 09 and 80, are a pointer to the next line of code. In other words, the next line of code starts at 8009 (hex). Look down your list to 8009 and 800A. The bytes here will point to the next line and so on.

Eventually BASIC will find a pointer which points to an address of 0000. This is the signal that the program is finished. For the example program, this should occur at 8157.

Now type in ? HEX\$(256\*PEEK (&HF7EF) + PEEK(&Hf7EE)).

This should return the value 8159. (If not you probably missed a space or

something in the listing). This value is the start of the variable

table, which as I explained previously is where all the variables in the program get their values stored. It always occurs 2 bytes after the end of the program.

#### Keyboard buffer

When you type a character on the keyboard it goes into the keyboard buffer. This is an area of memory 40 bytes long which the system constantly scans for a RETURN (ÉNTER). When a return is found, all the characters up to the return are interpreted by BASIC, and the command is carried out.

This buffer is pointed to by addresses FA1A/1B and FA1C/1D.

The first two are the position in the buffer where the next character you type in will go, the last two are the position where BASIC last read an instruction

For instance, typing in RUN will leave the last address unchanged, but the first address will advance by 3. Then pressing ENTER tells BASIC to read all those characters (RUN) and work out what to do with them. At this stage the two addresses will be the same.

The buffer can be used by machine code programmers to access ROM routines. Your machine code program simply inserts the instruction into the buffer, ensuring that the address pointed to by FA1C/1D does not get updated.

Insert a return in as well, don't forget to update the first address, and then return control to BASIC. The command is carried out. We will look at an example

shortly.

#### Hooks

Throughout the roms there are hooks. These are calls from the roms into an area of memory known as the hook table.

These calls generally do nothing except go straight back to where the hook was called from. (The disk system is ac-

cessed by hooks)

We can utilise the hooks (provided we know where in rom they occur) by altering the area in ram that they call. Usually this consists of a JUMP to somewhere else in ram where a machine code program is run.

Knowing where the hooks occur requires a disassembled listing of the machine code roms. All calls which call a location between FE79 and FFB1 are

calls to hooks.

The technical documentation which tells where rom routines are is available from the Wellington Users Group, although it is by no means complete.

#### Program protection

This protection scheme requires (1) to know where the variable table occurs

(2) to know the contents of locations 8001 and 8002

(3) to have the machine code program in figure 2

(4) a little patience.

#### Figure 1.

10 CLS:PRINT 20 PRINT:PRINT " FILES ON THIS DISPETTE: ":PRINT 20 PRINTIPRINT " FILES ON THIS DISPETTE: ":PRINT TO FILES 40 PRINT: PRINT TO FILES 40 PRINT: PRINT THIS PROBRAM WILL INITIALIZE THE" 60 PRINT" DISN TO AUTOMATICALLY EXECUTE THE" 65 PRINT" THE PROBRAM OF YOUR CHOICE WHEN "70 PRINT" YOUR SYSTEM IS FIRST TURNED ON." 80 PRINT! PRINTIPRINT. "Enter the name of your program," 90 INPUT "then press (ENTER). ";N9 110 PRINT "(Inished" 110 PRINT" (Inished" 110 PRINT "(Inished" 110 PRINT")."

We will use the program in figure 1 to demonstrate the scheme.

If you have a copy of ZEN, load this and type in the program in figure 2. The

first three addresses in here, called BUFFST, BUFFED and VARTAB have already been discussed.

The next one, MAINHK, is the address of a hook which occurs at BASIC's MAIN routine, which is where BASIC always starts its interpreting from.

Then MAINPT is the actual address of this main routine (09C4 in rom).

If you do not have a copy of ZEN, type in the program in figure 2.

Figure 2.

1				O		8170		
2 3				L	DAD	B170	4	
4								
5				EXTERNAL	car	MATEN	IS DI	FN5
6				54	JF.	FOT.	CO	OFAIAH
7								OFAICH
Ó				- 27	JF VP			OF TEEH
9					JF.			OFDERH
10					41			OFE 94H
11					10			009C4H
12			Y 1	20.75		.,.	1 1013	
13				END OF E	KTE	RNAL	CONS	TONTS
2.0			-	NOW PUT I				
15			1					
16	8170	210980		LI	0	HL.8	009H	
17	0173	220180		C)	0	(800	1H) .	HL
18	8176	215981		LI	0	HL.B	1594	
	8179	22EEF7		LI	D	(VAR	TAB)	, HL
20			4					
21				CLEAR KE	YPD	ARD BI	UFFE	2
22			1					
	817C	218BFD		L		HL, B		
		221AFA		L		CHUFF		
	8182	221CFA		LI	D .	BUF	ED)	, HL
26			3					
27				LOAD -RU	N".	ENTER	IN	BUFFER
28	1	200000000000000000000000000000000000000	1					
		21A381		L		HL, RI		
		ED5B1AFA		LI		DE, (	HUFF	57)
		010400		L		BC, 4		
	818F				DIR	0.07000		Nation 1
	B191	ED531AFA		L	D	BUF	SIL	, DE
34								
36			1	ALTER HO	gr, e	AL RE.	79	
	8195	3EC3		1,175		A. 00	4.1	
		3294FE		L	5	(MAIN		
	819A	219781		L		HL,H		
		2295FE		LI		CMAIN		1 60
41	0170	227512				CHIELI	artr +	1, 11
47			-	FIRE UP I	PDO	PAM	STAF	TINE
43			1	PAST USU				
44			1	THE RESET	H	oni.		
45			1					
46	8100	CTC709		JF		MAINE	TAT	
47			1				1.00	
48				INTERNAL	CON	STANT	15	
49			1					
50	81A3	52554E	FUN:	DI		'RUN'		
51	81A6	on		DI	R	NDH		
52	BLA7	AF	HODE;	DI	)	OAFH		
		110180		DI		114,	11 . B	эн
	BLAB			DI	9	1.28	100000000000000000000000000000000000000	
	BIAC			DI	4	1 3H		
	BIAD			DI	1	124		
	BIAE			DI	9	SEH,		
	BIBO	3294FE		DE		32H, 5	444, 0	PEH
	8183	Ca		DI		UC3H		
60				Er	4D			

Remove all but the DATA statements and lines 110,120. Change line 110 to I=&H8170 and run this program.

This will load the machine code program in figure 2 into memory. Save it by typing BSAVE "MCODE", &H8170, &H81BF.

This program is set up to protect the program in figure 1. Thus the 8009 on line 16 is the number to be inserted into locations 8001 and 8002 (90 into 8001 and 80 into 8002). This value on line 16 and that on line 18 (the variable table) will need to be altered for each program to be protected.

Lines 23 to 25 reset the keyboard buffer so the addresses discussed above are the same and also so that the buffer starts at its first address (it is possible for the buffer to start anywhere in the 40 bytes allocated for it). The buffer actually begins at FD8B and finishes at FDBA.

We want it set to the start so that we

don't need to worry about running out of buffer space.

Lines 30 to 36 insert the word RUN and a carriage return into the buffer. Then the BUFFST is incremented by 4 (the number of bytes inserted). When the system next looks at the buffer, the two buffer pointers will not be the same, and the instruction in the buffer will be interpreted.

Note that since this program will not always run at 8170 as this example does, the 2nd and 3rd bytes of line 30 are also going to need altering. This will be discussed shortly.

From line 37 to 40 the hook which starts the MAIN routine in rom is altered to point elsewhere at a program in ram. Bytes 2 and 3 in line 39 will also need altering.

The program which the hook at MAIN will send BASIC to is going to be loaded at the location HOOK in figure 2. In fact this program is included in the figure 2 machine code program as a series of data statementis. In figure 2 this little program is the series of bytes starting at HOOK (line 52). The program actually reads

XOR A LD DE,8001 LD (DE),A INC DE LD (DE),A LD A,C9 LD (FE94),A RET

Its role in the protection scheme is going to be to fool BASIC into thinking that the program does not exist in memory. To do this it loads two zeroes at 8001 and 8002. Since this is a line pointer and is zero, BASIC considers it as the end of the program!

Also, this little program alters the hook at MAIN back to what it should be, otherwise every program we load from then on would be non-existent to BASIC.

The final stage of the figure 2 machine code program is to jump to the MAIN routine. It has reset the pointers to set the program up, altered the hook, and put a RUN in the buffer. Jumping to MAIN starts the instruction, and thus the program, going. Actually we jump to MAIN + 3, this bypassing the hook at

If we jumped straight to the hook, the program would not run as the code at the hook would fill 8001/02 with zeroes immediately, rather than when the program finishes.

#### Demonstration

To use all this for our demonstration program proceed as follows. First load the demonstration BASIC program. BLOAD the machine code program (figure 2). The BASIC program now exists from 8001 to 8159, and the machine code program from 8170 to 81B3.

In direct mode, poke 0 into locations 8001 and 8002. Now BSAVE the memory image from 8001 to 81B3, and use an entry point of 8170.

The instruction to do this is BSAVE "TEST", &H8001, &H81B3,

&H8170

Now reset the computer. (Switch it off and back on). Then type

BLOAD "TEST", R

Your BASIC program should run. Stop the program (\*STOP, whatever) and try to LIST it. The LIST command should do nothing, Try just BLOAD'ing the prog-ram and LISTing that. Again nothing should happen. Your program is fairly effectively protected against prying eyes, but can still be run. Of course you would keep a standard BASIC copy SAVEd for your own use, and the protected copy would be what you gave away, sold or whatever.

If the scheme didn't work, in other words LIST did work, then something went wrong somewhere. Start again

carefully.

You're probably thinking something like - '... I'm not the only one reading this article, anyong else reading it can break the scheme just by POKEing the relevant non-zeroes back in ...'. True, so use a bit of ingenuity. Alter the small machine code program at HOOK to fill the memory from 8001 to 8159 with zeroes, to do a reset or something else. This program is just a start point, and that small portion can be altered at will.

That protected our demonstration

program.

For a general program you need to know VARTAB and the bytes at 8001/ 02. If you have a copy of ZEN, insert these bytes at lines 16 and 18 of figure 2.

Change the ORG and the LOAD lines to start about 20 bytes after VARTAB. Assemble and then save the memory image from your ORG to the end. (Assemble with option V to see the last address used), then load the BASIC program, poke zeroes into 8001/8002 and BLOAD the saved memory image.

Now BSAVE from 8001 to the end (where the assembled program finished) with an entry point equal to ORG. This should BLOAD and run successfully with no chance of being listed.

Note that if VARTAB exists somewhere in the ZEN program (ie from A000 to BB5D) you must use one of the following methods or ZEN will get overlaid.

#### Extra work

If you don't have a copy of ZEN, you need to do some extra work. I have supplied a BASIC program (Figure 3) to do some of it, some of the time.

The BASIC program can only be used if your program to protect has VARTAB after 858A. If it doesn't, do not use this

#### Figure 3.

```
GET PARAMETERS
                                 PRINT-BYTES AT BOOL 5 BOOC 2 "::INPUT IP
PRINT-WARLAGLE TABLE ADDRESS 2 "::INPUT VI
IF (VI 256-PEE) (5HF7EF) (FEE) (5HF7EE) -64-L024) OR (VI 5HD500) THEN 70-LD = VI-256-PEE)
     70 PRINT VARIABLE
71 IF IVT 256+PEI
75 LD = VT+255
B0 :
90 ' ENTER PROGRAM
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        320 PRINT
90 : ERIE | 100 : 110 | 1-10 | 100 : 110 | 1-10 | 120 | READ AS:IF AS / 0 = " THEN POPEL, VAL ("MH"+A$):1-1-1:1:6010120 | 170 : 1 | 170 | 171 | MEXS (LO+51):X=22:805UB5A0 | 170 : 17 | MEXS (LO+55):X=43:605UB5A0 | 170 : 17 | MEXS (MEXS (LO+55):X=43:605UB5A0 | 17 | MEXS (MEXS (LO+55):X=43:605UB5A0 | 17 | MEXS (MEXS (LO+55):X=43:605UB5A0 | 17 | MEXS (MEXS (MEXS (LO+55):X=43:605UB5A0 | 17 | MEXS (MEXS (MEXS (MEXS (MEXS (MEXS (MEXS (MEXS (MEXS (MEXS (MEXS
  TWO PRINT
THIS PROGRAM IS NOW COMPLETE "
ZEL PRINT
ZEL PRINT
TOZ FRINT THE MEMORY IMAGE FROM"
ZEL PRINT
ZEL PRINT
ZEL PRINT
SM"HEX$(LD)" TO "
                                                                                                                                                                           $H"HEX$ (LO) " TO "
```

280 PRINT"WHEN THE PROGRAM IS LOADED" 290 PRINT"TYPE-300 FRINT 310 PRINT" POKE &HB001.0" POKE &HB002.0" JOS PRINT POE ANGOS, STOPPINT THE POLICE THE PARAMETERS AND THE POLICE AND THE POLICE AND THE PARAMETERS AND 390 PRINT 51ART -- 5HB001"
400 PRINT" END -- 5H"HEX\$ (L0+70)
410 PRINT" EXEC -- 5H"HEX\$ (L0) A20 FRINT
440 :
440 :
440 :
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44 530 : 540 ' SUBROUTINE TO ALTER MEMORY 550 : 560 T-STRING\*(4-LEN(T1), "0")+T1 USO : 560 T-STRING\$(4-LEN(T1),"0")+11 570 PDFE LO+X ,VAL("5H"+R16HT\$(1,2)) 570 RETURN

BASIC program in figure 3, as it is likely that it will start overwriting itself.

270 PRINT"LDAD YOUR BASIC PROGRAM NOW"

In this BASIC program, it is easiest to enter values in hex, for instance if PEEK(&H8001)=&H18, and PEEK(&H8002)=&H80, then when re-

quested to enter this type &H8018.

To use figure 3, find VARTAB and the bytes at 8001/02. Load and run the BASIC program in figure 3. Follow the

instructions carefully.

You are told at the end to BSAVE a memory image. Do as instructed, then LOAD the BASIC program to be protected, poke zeroes into 8001/02. BLOAD the memory image, and BSAVE from 8001 to the point where the BASIC program from figure 3 told you, using the given entry point.

To protect a program with VARTAB above 838A. You could still use the program in figure 3 but give it a value for VARTAB in the correct range. This would give a bigger memory image to

save.

Otherwise carry out the following

steps carefully.

(1) LOAD the program to be protected and find VARTAB. In the following steps replace VARTAB with this value.

(2) BLOAD the machine code program (figure 2) at VARTAB+20. To do this you use an OFFSET when BLOADing the program. This will be VAR-TAB+20 - &H8170. The instruction

BLOAD "filename", VARTAB+20 - &H8170

(3) Calculate

X1 = VARTAB + 20 + 1X2 = VARTAB + 20 + 7X3 = VARTAB + 20 + 22X4 = VARTAB + 20 + 43 (by hand or direct mode)

(4) In direct mode, enter the following PEEK(&H8001) POKE X1, POKE X1+1, PEEK(&H8002) POKE X2, PEEK(&HF7EE PEEK(&HF7EE POKE X2+1, PEEK(&HF7EF)

- (5) Now enter? HEX\$(VARTAB + 20 + 51). This gives you a 4 digit hex number. The last 2 digits need to be POKEd into X3, and the first 2 are POKEd into X3+1. For example if this gave you AA5E, type POKE X3, &H5E POKE X3+1, &HAA
- (6) Repeat this using ? HEX\$(VARTAB
- + 20 + 55) and X4.
  (7) Now POKE 0 into locations 8001 and 8002 (POKE &H8001,0 and POKE &H8002,0), then type "filename", BSAVE VARTAB +90, VARTAB+20

Your program should now be able to be run in protected mode.

Type BLOAD "filename", r.

If any problems occur repeat the procedure.

For some programs it may be necessary to BSAVE the memory image after step 6, from VARTAB+20 to VAR-TAB+90. Then load the BASIC program to be protected, and BLOAD the memory image again. Then carry on from step 7.

Naturally there's got to be a catch somewhere in all this.

Some programs (very large ones with lots of variables) will hang the system when you finish them. The reason is that the variable table gets so big that it overwrites the machine code program that the hook at MAIN calls.

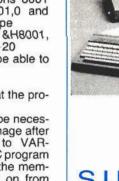
When the program finishes, MAIN attempts to run the code, but finds only garbage and runs that instead. It won't affect the program running, but a system reset will be necessary to finish.

All the locations above are for SVI. For MSX here is a table to replace the

SVI values. SVI Value

MSX Value FA1A **F3F8** FA1C F3FA F6C2 F7EE FE94 FF0C 09C4 4134 FD8B FBF0

Hooks FE79 - FFB2; FD9A - FFC5 The SVI hooks are 3 bytes each, MSX and 5 bytes.



#### SURPRISE

Atari 520 st

See Inside Front Cover



#### A Spectrum like the Amiga

#### by Gary Parker

Sinclair is 'dead' - long live Sinclair. As you will probably have heard, Sinclair has been sold to Amstrad. Part of the deal is that Sir Clive Sinclair cannot produce another computer bearing the Sinclair name, although it is rumoured that he could produce a computer under the ancestral family name of Saint Claire.

So will we ever see another computer

bearing the name Sinclair?

As far as I am aware, Amstrad have not stated whether they will market any computers under that name or not. But most pundits believe that they will produce Sinclair computers, since the name is too well-known to waste.

#### Amstrad's version?

What sort of Sinclair computer will Amstrad produce?

The Spectrum and QL will not be continued, and obviously Amstrad will not want to produce a computer too similar to any of the Amstrad models.

When Sinclair was sold to Amstrad, Amstrad also bought the rights to a computer that Sinclair was developing - the

SuperSpectrum".

Designed to replace the Spectrum, the SuperSpectrum is a computer "with graphics and sound the likes of which have never been seen even at five times the price", according to an airmailed copy of the June issue of Sinclair User.

#### Amiga-like

The SuperSpectrum is designed to sell in Britain for £199, and is said to be inspired by the £1500 Commodore

Amiga.

So what has the SuperSpectrum got? It has 128K memory, expandable to 1 Megabyte through bank switching. It has several screen modes, with a highest resolution of 512 pixels across the screen, with 16 colours.

It has amazing sound capabilities, with an optional sound sampler and keyboard available. It has built-in CP/M.

Being a bit of a sceptic, I had my doubts when I heard these specifications. How can Sinclair produce an Amiga-style computer for that sort of price?

The SuperSpectrum's capabilities come through clever use of old 8-bit technology, similar to the way Amstrad computers are designed. capabilities come from two main additions to the basic 8-bit computer.

#### 7 Mhz processor

First of all, the SuperSpectrum contains an upgraded version of the familiar Z-80a processor called the Z-80h. This new processor runs at twice the speed of the Z-80a - at an amazing 7MHz.

It runs fast enough to allow an interrupt handler to control the screen display, while still allowing programs to run

faster than on the Spectrum.

Secondly, the Superspectrum contains powerful customised chips, in the same way that the Amiga does. One chip handles the screen display, and another handles sound synthesis. Both have direct memory access. This allows the machine to produce incredibly fast graphics, and hi-fi sound.

#### Screen memory

Why are the graphics so fast on a SuperSpectrum?

Direct memory access of the custom chip allows large amounts of screen data to be shifted at speeds the CPU couldn't manage. The screen memory is 53K in size (compared with 7K on the Spectrum) and the CPU could not possibly manipulate this much memory fast enough, so the custom memory chip is essential. The chip transfers data and can make logical decisions, so that animation, selective screen scrolling and suchlike, become an automatic process.

The CPU only has to send a few instructions during each interrupt.

What sort of graphics will this produce?

The most obvious differences will be increased resolution and number of colours. The main screen mode allows 256 by 212 pixels and 256 colours.

A high resolution mode has double the number of pixels across the screen, with 16 colours. Another mode allows 256 by 212 pixels, with 64 colours and four sprites.

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software allows Superspectrum to produce amazing three-dimensional moving wire-frame graphics, similar to the Amiga.

#### Sound stored

The same principle of using a RAMcustom chip allows the SuperSpectrum to produce amazing sounds. Waveforms are stored in memory, and can be output through a digitalto-analogue converter to a TV speaker, stereo headphones, or hi-fi system.

An optional sound-sampler will allow you to sample real sounds and use them in the music synthesizer, just like very expensive synthesizer systems.

The SuperSpectrum also has a MIDI interface, allowing it to be connected to other electronic instruments, and built-in music composing software.

#### 'Real' keyboard & 'Softcard'

Sound the graphics excepted, what else has the Superspectrum got to offer?

I'm sure I'm not the only one who will be glad to hear that the Spectrum Plus style keyboard has been abandoned, and a real keyboard will be used.

The SuperSpectrum may have a builtin tape recorder, although the main method of storing data will be on Softcards. These credit card sized ROMs can hold a program up to 1 Mb in size and are tipped to be the storage medium of the future.

They sound marvellous, but will Sinclair owners end up out on a limb again with a storage medium no other computer uses? Only time will tell.

The list of connections to the outside world is impressive.



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You'll be able to connect an RGB monitor, a composite monitor, or a tv to the SuperSpectrum. With the high resolution possible on the computer, a monitor will probably be necessary.

A floppy disc and a hard disc interface are provided, as well as a serial printer interface, twin joysticks, and a light pen

(fitted as standard).

A genlock output will allow the SuperSpectrum to be interfaced with video recorders, laservision optical disk players, and frame grabbers. A compact disc optical ROM drive, mouse, modem, and music keyboard are also supported.

#### Spectrum mode

The SuperSpectrum is Spectrum compatible. In Spectrum mode, the CPU will slow down to 3.5 Mhz, and most Spectrum software will run. But Spectrum Basic will not be available to the

Apparently it is present in the ROM however, so Spectrum Basic programs

should run.

language used on The SuperSpectrum is a development of QL SuperBasic. The keyword entry system has been abandoned, and users will type out keywords (or abbreviations of them). The light pen fitted as standard will be an additional method of information entry.

#### When to appear?

All this sounds too good to be true is there anything that this computer

hasn't got?

You might doubt that the SuperSpectrum will actually appear, but I would say that while you should take some of the details with a grain of salt, most of it is

probably accurate.

The QL conformed closely to the details released at the late development stage, and I have no reason to doubt the information released about the

SuperSpectrum.

The basic features of the machine would be too difficult to change at this

stage of development.

Features which could still change are those less closely connected with the heart of the machine, such as whether cassette player is built into the machine, and so on.

And, of course, it may appear under

a different name.

So if you read about a new Amstrad computer which is taking the world by storm, it just may be a Sinclair.



#### The 130, comets and circles

by Ian Dopson

Recently we bought our first computer. The price seemed good, and the deal had everything needed to get going

And just what did we buy? We bought an Atari "pricebuster" package, which included the 130XE along with a 1050 disc drive and a 1029 printer. We also received 2 game discs, Atariwriter and

It soon became apparent that using the TV as a monitor was not good, so

we aquired a green-screen.
The "130" impresses me, the disc drive sensible, and the printer adequate but nothing to write home about.

I wanted to get the hang of plotting things on the screen so that I would be able to plot graphs and draw pictures.

A star map was a worthy exercise, I thought, showing prominent stars and then the path of Halley's Comet.

So I copied a star map with the stars

and comet already on it.

The next step was to choose a graphics mode. I chose mode 7 because it was the finest at 160 by 80 pixels. Now on a bit of graph paper with 160 by 80 small squares I copied out the star map and the comets path.

Next, counting the graph squares, I plotted out the location of the stars and put them into the programme as a print command. There were lots of these.

I wanted the comet to move across the screen so that had to be treated differently. I had to give the command after the map was drawn.

I put the command in as a "PLOT X,Y", a small time delay, a loop back to the plot x,y, and feed the X,Y values in

as a data line.

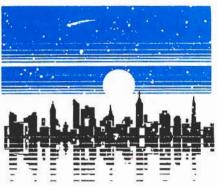
The whole thing was most impressive, and while we still haven't found the comet I have learnt some things about programming - and the name and locations of some stars.

The second graphics programme was

to plot a circle.

Not to draw one but to generate the shape from a mathematical formula. It all starts way back when a knowledgeable gentleman by the name of Pythagoras stated that in a right angled triangle the square of the hypotenuse is equal to the sum of the squares of the other two sides.

Now by manipulating this little bit of wisdom and making the hypotenuse equal to the circle radius we can get the computer to look at lots of triangles and find the lengths of their sides. These side



lengths can then be translated into commands to plot points on the screen to draw our circle.

However, on with the programme;

10 CLR: GR.7+16

This first line just clears the screen and sets the computer into high resolution graphics mode without the window.

20 DEG: R = 30 This line sets the machine to handle degrees and sets the circle radius at 30.

30 D=D+5

Here we are telling the computer to look at the circle in 5 degree increments. You can change this value for different results, try 1,2, or 10. Here we get into the good stuff.

40 Y=INT(R\*SIN(D)) 50 X=INT(((R\*R)-(Y\*Y))^0.5

Using an angle and the radius we find the length of the side "Y" in line 40, then using this value we find the length of the other side "X" in line 50. The computer will not recognise these values because they are outside the cursor range so they need to be corrected.

60 A=(X-80)\*(-1):IF M>91 AND M <270 THEN A=X+80

70  $B=(Y-40)^*(-1)$ 

Now all that remains is to plot the

80 PLOT A.B

And lets not forget the loop to run the whole thing

90 IF M<360 THEN GOTO 30

Well that's it then. Even if you do not understand the mathematics of the thing, don't worry, it will still work.

And what can you do with a circle? I suppose that you could invent the wheel, but that's old hat.

It is the start of a PIE graph or an element in a graphics display.

The purpose I used it for was to check

the accuracy of my VDU.

If the display is a true circle then no problem, if on the other hand the shape drawn is like an egg (as mine was) then the VDU is not reproducing truly.

A minor adjustment inside the VDU will correct this. However, if the display has always looked fine to you then leave well enough alone.

#### Pascal vs Basic

#### by Bruce Simpson

If my mail is anything to go by there are an awful lot of Pascal programmers out there who read this column (I hope

the editor is reading this).

In my last column (June issue) I included a small program that points out one of the ambiguities that can occur within the Pascal language. It looks as if just about everyone who tried the program wrote to me about what I did wrong. Yes, I admit it, there was a deliberate mistake (who am I kidding?) Unfortunately I sent in the wrong listing for publication and as a result, it would not compile properly.

If you change the following line in pro-

cedure INIT from...

Number[Count] := Count;

Number[Count].Value := Count; and the following line in procedure TEST

Writeln('The value of ',Written,' is

',Number)

Writeln('The value of ',Written,' is

The program will compile and run correctly under Turbo Pascal or MTPLUS Pascal. The resulting output will look like

Test of the WITH statement

The value of One is 1

The value of Two is 2

The value of Three is 3 The value of Four is 4

The value of Five is 5

End of test

So what, I hear you saying, that's just what you should get. In this case the WITH statement has been used according to the rules of the Pascal language. Now change the procedure TEST to look like this ...

Procedure TEST;

Var Count: Integer:

BEGIN

With Number[Count] Do For Count := 1 to 5 Do Writeln('The value of ',Written,' is ',Value)

END; (Test)

When you run this version of the program the results will range from a runtime error exclaiming that you have tried to access an array entry that does not exist through to a screen full of garbage.

The WITH statement is supposed to simplify the task of using structured variables (Records). As I discussed in an earlier article, Pascal has the ability to group many different variables together and give them a collective name. This is done through the use of records.

In the above example we have used a simple record which contains two variables of fields. The RECORD is defined as containing a variable called VALUE which is an integer and a variable called WRITTEN which is a string. When we define a variable of this record type (we used the variable name NUMBER), we must normally tell the compiler the name of the record variable as well as the name of the variable within that record. To simplify...

To use the value of the number contained in the array NUMBER at entry

three we must write

NUMBER[3].VALUE

the record variable

the array entry the variable within the record

Obviously, in cases where we need to

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do a lot of referencing of VALUE and record WRITTEN. the variable (NUMER[]) would be repeated over and over if it wasn't for the WITH statement.

By using the WITH statement we can avoid having to constantly mention the record variable. Therefore, instead of having to write:

WriteIn(Number[3].Written,' ',Number [3]. Value);

we can simply write: With Number [3] Do

Writeln(Written,' = ',Value); After seeing the first line, the compiler automatically checks to see if any of the variables used are part of the record NUMBER[3]. If they are then it treats those variables just as if they had been written out in full.

The changes we have made to the procedure TEST in our little program show one important thing about the operation of the WITH statement. The value of COUNT is not re-evaluated each time the loop is run. As a result you could find yourself trying to find the bug in a piece of code that looks deceptively correct.

Many thanks to those of you who took the time to write to me with your obser-

vations

Another piece of correspondence I think worthy of publication (just to show that I have an open mind) comes from Mr William J. Hayes, of Palmerston North.

Dear Bruce.

I have just been reading your PAS-CAL Part III article in Bits and Bytes

(June) and I am intrigued.

I have been programming in BASIC for years and have never come across such a lame excuse for condemning BASIC. We all know how much some people hate BASIC and how some love PASCAL but if you want to criticize a language and praise another I don't think it is at all fair to do the kind of thing you did.

Yes, I do accept that the way you suggested a DATABASE in BASIC is very unwieldy and dangerous. Have you ever heard of TWO DIMENSIONAL AR-RAYS and if necessary the VAL (code for converting STRING to NUMERIC.)

No, you don't have to go and change each of the field subscripts as you suggested - all you have to do is assign a K(J) to each record and sort or anything you like with this variable.

As for advocating PASCAL for a database I do think it is the craziest idea yet. Imagine the situation: I want to find the telephone number of a friend in a hurry. 1 Turn on computer etc. 2 Load



up PASCAL 3 Load up DATABASE program and perhaps switch to the FILE disc. Then you are ready to start search-

PASCAL as a language is to my knowledge not available resident in (m)any home computers and so must be "loaded up". Also PASCAL is really only used at a few educational (tertiary) institutes as a good Structured program. As if you cannot structure in BASIC.

Apart from that yours is a very well written article and perhaps some people will either get PASCAL or improve their

standard of BASIC.

#### William J. Hayes Palmerston North

I am glad to see that I'm being read by people other than 'dyed in the wool' Pascal programmers and welcome a little open debate on the matter of BASIC vs Pascal, although I feel that neither is in all cases 'better' than the other.

Perhaps my BASIC programming technique is not as refined as Mr Haye's and his method of using multi-dimensioned arrays and converting numbers to and from strings as required could simplify the code. The big problem here however is that there are quite a few BASIC interpreters that don't allow multi-dimensional arrays (I think Atari BASIC is one). An even greater problem with almost all BASIC interpreters is the effect of garbage collection in the string area. If you are constantly assigning and changing string variables eventually the interpreter will run out of fresh string space. At this time your computer will lock up for a small (and sometimes not so small) period of time as the old space is tidied up. The more string variables you use, the more apparent the problem.

Converting all variables to strings, therefore, could greatly affect the speed of the program although the use of a 'tag field' sorting technique as suggested would speed up the sort process in both Pascal and BASIC.

I think that Mr Hayes is perhaps not familiar with the type of computer on which most Pascal systems are run. He defines the startup sequence as a 3 step operation. Quite the contrary! Once your Pascal program is compiled into a machine code program all that's required to run the program is to insert the program disk and type the name of the program. That's even simpler than typing RUN "DATABASE" as you would have to on a computer with a resident interpreted BASIC. In fact, there are now third party products that allow you to write memory resident 'pop-up' programs (like Sidekick) in Turbo Pascal. Try that in BASIC.

Finally, modern Pascal compilers are not simply limited to the academic or classroom environment. A considerable amount of 'real' software is being produced using a number of Pascal compilers. Some of this software is pretty impressive and includes:

- DataFlex, the development system used to write the CBA software suite (Pascal MT+)

SBS Accounts, one of NZ's most successful micro-computer based accounting programs (Pascal MT+)

 Cashlink, an internationally accepted accounting program (UCSD Pascal)

 MicroSoft Fortran Compiler (MS Pascal)

Trader Series accounting software (Turbo Pascal)

I think most people will agree that although the Jensen & Wirth and ISO standard versions of Pascal are not suitable for 'real world' applications, modern compilers such as MT+, UCSD and Turbo are truely powerful and practical programming tools.

#### Books On Turbo Pascal

If you are using Turbo Pascal you may find a couple of new books sighted recently in my favourite computer book store to be worthwhile reading. Both books deal with the task of programming in Turbo Pascal and appear to be well written and full of useful information for Turbo users. The best source of learning for novice Turbo programmers however is probably the Turbo Tutor disk and book set from Borland themselves.

A general scan of the shelves revealed that the number of books on Pascal programming has grown considerably in the last 12 months. I have also noticed an increase in the number of job vacancies in the computer industry that list Pascal programming as a pre-requis-

#### Workspace management in Logo

#### by Paul Left

Apple Logo is an excellent tool for teaching programming and as a medium for experimentation for programmers of all ages.

The ability to write programs through a structured and yet intuitive process is

its most appealing feature.

Apple Logo is elegant enough to have been an influence on many of the versions around for other micros. Its insistence on logical consistency, however, makes it a little cumbersome to use at times. file under that name.

This can cause problems, because the filename may bear no relation to the package names, and trying to UNBURY procedures after LOADing can be a frustrating experience.

While in a classroom situation this arrangement is convenient, it makes the

programmer's life less so.

This article attempts to provide a set of Logo tools which add useful commands to the Logo environment (for the programmer or the classroom) and which illustrate the use of interesting Logo techniques beyond the familiar turtle graphics commands.

#### **Procedures**

In the accompanying listing, the '@' signs represent a 'ctrl-Q' character, which tells Logo to print the following character.

This is necessary as Logo will otherwise lop off final or initial spaces in a list or word.

When entering the procedures, make sure also that all the brackets are square

You can enter the procedures from within the Logo Editor or from the command mode, one at a time. It is best to

TO ONLINE?
CATCH "ERROR LION?)
PR [I'M HAVING TROUBLE WITH DRIVE 1]
LINK
END

TO 10N?
PR [DRIVE 1:]
D1 CATALOG
TYPE [PRESS RETURN...] MAKE "READY RL
LINK
END

TO 20N?
PR IDRIVE 2: 1
D2 CATALOG
THROW "TOPLEVEL
END

TO LINK
CATCH "ERROR [20N?]
PR [I'M HAVING TROUBLE WITH DRIVE 2]
THROW "TOPLEVEL
END

MAKE "STARTUP (BURY "DISK. TOOLS MAKE "PACKS []]

When programming, for example, it is not possible to SAVE your present work without first deleting any existing file with the same name.

This is consistent with the Logo philosophy but can be annoying for anyone who has worked in BASIC and DOS and expects a SAVE to overwrite the existing file.

However, because Logo provides a 'seamless' environment with no distinction between Logo commands and DOS commands, it is possible to build procedures to make life easier for the Logo user.

A brief look at how Logo organises procedures and stores them on disk is in order before looking at solutions.

#### Packages to bury

When you write a Logo procedure, it is stored as text in RAM. Any procedure can be bundled into a larger entity called a PACKAGE.

A package can be hidden from most operations with the BURY command, so that the procedures in it can be called by name but are transparent to the user.

Unless the package name is specifically included, these procedures are not affected by a SAVE or POTS (which displays a list of defined procedures). When you type SAVE filename, all procedures in your workspace which are not in buried packages are saved in a

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start with a completely fresh Logo, by pressing ctrl-G as soon as your Logo disk has booted to avoid loading startup procedures.

After typing the listing as is, type PKGALL "DISK.TOOLS and then SAVE "DISK.TOOLS.

If you want this to be your startup pac-kage, SAVE it as "STARTUP instead.

The tools will use up about 600 nodes (3K bytes) of your workspace; try typing RECYCLE PR NODES if you want to know how much free space you have left.

With the "DISK.TOOLS package in memory, you have access to these extra commands:

FILES: prints a list of packages and

the procedures in each.

FILE: lets you package a procedure and adds its name to a list.

PK: tells you what package a proce-

dure belongs to.
D1: sets the current disk to DRIVE 1. D2: sets the current disk to DRIVE 2.

STORE: saves any named package to disk under the same name.

UPDATE: deletes the names file and saves new version to disk.

RENAME: renames a disk file.

ONLINE?: catalogs drive 1 then drive

D1 and D2 are trivial; they merely pro-

vide 'shortcut' commands.

STORE ensures that a package is SAVEd, whether buried or not, under the same name. If this is used instead of SAVE, controlling packages and procedures becomes easier, especially where there are several users as in a classroom.

After the package has been STOREd once, future versions can be saved with UPDATE, as this will delete the existing file of the same name before saving

This saves typing ERASEFILE "filename first... if you're like me, you will often forget to do this and have to be reminded by Logo.

Using UPDATE avoids being beeped at by the Apple.

#### Catch

ONLINE? doesn't really do anything you couldn't do with a couple of CATALOGs, but illustrates the use of the primitive CATCH. The CATCH "ERROR [ION?] line tells Logo to run "ION? and return if there is an error condition.

Its use is different from that of 'ONERR GOTO' familiar to BASIC prog-

rammers.

The THROW "TOPLEVEL returns control to Logo and is the 'other end' of the CATCH. The four procedures involved in the operation are worth studying if you are not familiar with THROW and CATCH, which are not restricted to error-handling.

CATCHing an error in this way means

```
TO FILES
MAKE "TMP :PACKS
LABEL "LOOP IF EMPTYP :PACKS [MAKE "PACKS :TMP STOP1
TYPE FIRST :PACKS TYPE ":@ PRINT THING FIRST :PACKS
MAKE "PACKS BF :PACKS GO "LOOP
TO FILE : PACK : PROC
PACKAGE : PACK : PROC
IF NOT NAMEP : PACK [MAKE : PACK [] MAKE "PACKS LPUT : PACK
 MAKE : PACK LPUT : PROC THING : PACK
TO PK : PROC
PR []
IF NOT DEFINEDP :PROC (TYPE :PROC PR [@ IS NOT A PROCEDURE!)
PROC PROC PROCPER

TYPE :PROC IF EMPTYP :PK [PR [@ IS NOT PACKAGED] STOP]
```

Modifications

You should find these procedures useful in a classroom or any situation where there are several people working on Logo, or if you are using Logo to further your own programming skills.

SETDISK 1

TO D2 SETDISK 2

TO STORE :PKG SAVE :PKG :PKG

TO UPDATE : PKG

ERASEFILE : PKG

TO RENAME : OLD : NEW PKGALL "TEMP

STORE : PKG

PKGALL "TE

LOAD . OLD

FND

SAVE : NEW UNBURY "TEMP

END

END

They are a starting point, of course, and any set of Logo tools will sooner or later be customised to suit your own needs. That's implicit in the Logo philosophy.

Here are some suggestions for useful modifications, starting with the easiest: and

(1) Write procedures CAT1 a CAT2 to catalog drive 1 and drive 2. (2) Write a procedure PRFILES to send the output of FILES to a printer

using the commands .PRINTER 1 and .PRINTER 0. (3) Write a procedure WIPE to ERASE a procedure and remove its name from the list association with the

appropriate package.

The last procedure should prove a challenge.

You can retrieve the name of the package for any procedure by using PK, then search for that name and remove it from the correct list.

There are many other ways to improve the performance of the set of tools, and plenty of scope for adding further commands.

The only restriction is lack of free nodes in Logo workspace.

However, you can use the set of tools to package themselves up into separate packages and files for specific purposes.

Take advantage of the flexibility of Logo to construct your own programming environment, extend your programming skills, and challenge your own imagination.

Prog above

FILE puts a named procedure into a named package, and adds the procedure name to a list with the same name as the package. If the package is a new one, its name is added to the list "PACKS. Note that :PROC is the name of the package, and

TYPE ('S@ ] TYPE [PACKAGE:@ ] PR :PK

that the normal error message is not

printed, and control does not pass to

toplevel. In this case, if an error occurs

in trying to CATALOG drive 1 (if the drive

door is open, for example), control pas-

ses to LINK and 20N? to attempt a

lem with drive 1 would cause a return

to toplevel and prevent the CATALOG

Without a CATCH "ERROR, a prob-

that THING :PROC is the list with the same name.

NAMEP outputs TRUE if its object is a defined variable, just as DEFINEDP outputs TRUE in "PK if its object is a

defined procedure.

CATALOG of drive 2.

of drive 2.

#### Easy to follow

The procedure FILES displays all procedures in the workspace, listed under their appropriate packages. The information is stored in the lists named in "PACKS, which are maintained by FILE.

FILES illustrates the use of the comands GO and LABEL to control the flow of execution within a procedure.

While there are other ways of achieving the same results, possibly more elegant, GO and LABEL are convenient, easy to use, and result in easy to follow procedures.

Note also the use of "TMP to temporarily store the list "PACKS so that it can be restored at the end of the loop, which takes each element of the list in turn, printing the list associated with that name.

Any procedure which has been FILEd and then ERASEd, however, will still be listed by FILES.

You would need to type EDNS to edit the variables and remove the procedure's name from the appropriate package's list.



#### Measuring up Mini Office II

#### by Craig Beaumont

Mini Office II from Database Software combines word processor, database, spreadsheet, graphics, label printer and communications modules all in the one menu driven package for around \$70 (disc version).

Menu driven means that to make things happen you move a cursor between options with the arrow keys, pressing RETURN for the one you want to

use.

Considering the price I didn't expect any of the modules in this package to break new ground for the Amstrad. And this is generally true, with some interest-

ing exceptions.

The word processor has similar abilities to manipulate text as Tasman products. With available memory of 17K it falls between Tasword 464 and Tasword 464-D in terms of document size, and in most ways it tends to fit into this

One feature it doesn't share with Tasman products is its ability to remember abbreviations for long words. Once you have entered a word, all you do is type the first two letters then press COPY

and the rest appears.

A spooling option lets you start typing while printing another document. Print formatting is handled well through menus, but the selection of print mode (italics etc.) uses commands embedded in the text, in which you detail the control codes to be sent to your printer - a rather messy method.

#### Merges records

Records from files created by the Mini Office II database can be integrated into documents as you print them - like the mail merge feature of 464-D.

I found the database faster to set up

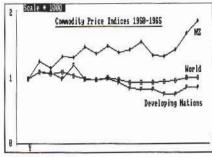
and simpler to use than Campbell Systems' Masterfile. It allows up to 20 fields per record with edit, search, sort and

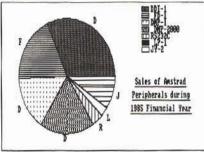
calculate options.

The spreadsheet is not impressive. The main limitation is the number of functions. If you can live with only addition, subtraction, multiplication, division, total, min and max and don't need to insert or delete rows/columns then it might be O.K. Otherwise it's main use will be to save data for the graphics module to display.

If you have Supercalc 2 then this may appeal to you as a cheap alternative to Digital Research's DR Graph.

The graphics module can make bar, line and pie charts from up to 3 sets of 20 data items. Bar charts can show data





side-by-side, stacked or in 3D. Line charts can have up to 3 lines, be cumulative and have a grid background. Pie charts can have emphasised segments and you can select how you want each seament shaded.

It's easy to label axes and title graphs. quickly producing a finished display that can be saved to disc or tape or dumped to printer. This is one of the exceptions

mentioned earlier.

#### Label print

The label printer is for those with a mailing list, like a club newsletter. Its main use is the printing of addresses, held in a database, on to sticky labels ready to be attached to letters.

The communications software is made for use with the Amstrad RS232C Serial Interface. I have no ability to test it, thought it does offer most protocols and allows you to define your own.

The package is compatible with the AMX Mouse - the idea being to make use of the menus easier, also to improve movement around both the spreadsheet and word processor. The Computer Experience who supplied Mini Office II also lent me Mighty Mouse. Unfortunately Mighty Mouse is not fully compatible with the AMX Mouse and also lacks software, unlike the AMX Mouse with its Art and Control software.

Mini Office II's general features include adjustable paper, border and ink colours in all modules. It has the ability to use RSXs like IERA at most menu levels and comes with a program to convert Mini Office I files.

The manual is only 60 small pages long, all features are briefly explained without any examples however. Overall, Mini Office II is less than the sum of it's modular parts. I think it will be bought for its comms module or its graphics module but not as a total "office".

#### Mouse control

While working with the mouse I scratched together a little program for 8-directional joystick/mouse control with some random graphics attached.

When running it, just move your joystick or mouse to control the cursor, and press fire or execute when you want to

draw.

To get a different effect take GOTO 60 out of line 90. The colours change because a new ink and pen is selected each time you start drawing.

The main part of the program is lines 70 to 90. It finds out what you are doing with the joystick and takes the approp-

riate action.

10 REM Joystick/Mouse Prog

20 MODE 0: RANDOMIZE TIME

30 DEFINT a-z:x=320:y=200

40 a=RND\$10:d=RND\$13+2:INK d,RND\$27

50 b=RND\$640-320:c=RND\$400-200

60 PLOT x,y,1:PLOT x,y,0

70 IF JOY(0) AND 1 THEN y=y+a ELSE IF JOY(0) AND 2 THEN y=y-a

80 IF JOY(0) AND 4 THEN x=x-a ELSE IF JOY(0) AND 8 THEN x=x+a

90 IF JDY(0) AND 16 THEN

DRAWR b,c,d:60TO 60 100 IF INKEYS="h" THEN 30: REM

Key H returns cursor to centre. 110 GOTO 40

#### **Boulder Dash**

Boulder Dash by First Star Software and Mirrorsoft is just as much fun to watch as it is to play. As Rockford the burrowing bug you nimbly dash around the fast scrolling cave collecting gleaming jewels, being careful not to let undermined boulders fall on you. Once you have collected a sufficient number within the alloted time a door opens through which you may go to the next cave.

Once you master level one there are four more to try - with less time, more deviously placed boulders and more

baddies on your tail.

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#### Steve Schustack

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#### Computers Anthony Chandor, John Graham & Robin Williamson **Dictionary of Computers**

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#### sing with Microsoft Word on the Apple Macintosh

#### David A. Kater & Richard L. Kater

After taking you through Microsoft Word's features, the authors give advice on choosing and setting up a printer, then include a special projects section covering individualised form letters on print merge command, multi-column newsletters incorporating graphics and tables, customised business forms, high-quality brochures.

Penguin

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#### Presentation Graphics on the IBM PC Steve Lambert

Shows how to select, create and modify Microsoft Chart (Version 2) to column, bar, line, pie, high-low, area, scatter or combination – whichever best communicates your message. Sixty output devices - from plotter to slide makers to colour printers.

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### Computer Shows... who needs them?

by Gaie Ellis

The 1986 Wellington Computer Show saw a lively three days trading, wheeling and dealing in the Capital last month. In spite of the cold weather around 8,000 people registered attendance at the show and in light of trends overseas where computer shows are attracting smaller crowds and companies are opting for alternative ways of presenting their goods, the writer took the opportunity to talk with visitors and exhibitors alike about computer shows and their future... or otherwise.

Amongst the business people attending the seminars on Thursday and Friday, there was a keen interest in getting an overview or introduction to the subject presented. Attendees realised they would not be able to learn all there was to know from an hour and a half presentation on a given topic but found the information presented useful.

Asked why they attended the show

looking at the latest technology, and comparing it, on the one site and in a relatively neutral invironment. As with the Auckland PC show, visitors were generally looking for specific goods, about which they had read or which they had seen before; now they wanted to compare those goods with the competition and talk with various vendors before committing to a course of action.

One such visitor from a large company was disappointed to find a particular brand he was interested in not represented at the show; he cheered up considerably when an alternative was found that appeared to offer more than his original choice.

Asked about the drop off in numbers at shows, as with overseas shows, several exhibitors said the type of people attending the shows had changed. No longer were people coming to "oggle" at the new technology but they are attending shows for specific information

Ashton Tate's, Suzanne Walkes, Sales manager from Australia, has been involved in exhibitions worldwide. She said she was impressed with the type of information people were seeking about software. "People know what they are looking for and their questions are very informed. They are obviously here to do business."

Other exhibitors were keen to have the opportunity to talk with representatives from government departments, and there were many at the show. With the tightened budgets in many departments these people were positive about the advantages of being able to compare products and prices in the show

And then there is Saturday... the day many exhibitors express dismay about because this is when they believe they will be hit by the "tyre kickers". It never fails to amaze me that exhibitors at

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IN IBM PC

shows persist in believing they will do little or no trade on a Saturday. This belief seems to come primarily from the fact it is difficult to qualify the people you are talking with, and if they are wearing jeans, a sweatshirt and pushing a pushchair, then the perception is it's unlikely they'll be doing much business.

Have computer industry retailers become so enarmoured with the prospect of selling bulk quantities of machines, large systems and software packages by the gross, that they have forgotten about the small to medium sized business that will grow and will have increasing requirements of them?

Are they so star struck by the hope of securing a contract with the frequently over-served corporate market that they are prepared to forget about the up and coming generations and to focus only on the here and now? Do they really believe that the decision makers from the corporate market do not come out with their families to shop on Saturdays?

And then, heaven help us, there are the kids on Saturdays! Saturdays at the shows appear to me to be the ideal time for exhibitors to get into some good solid public relations and image building. Instead of placing glossy advertisements in publications that might reach the student market and ingrain themselves in the minds of the purchasers of tomorrow, companies would do well to do some one-to-one bridge building. Don't lock up your machines and walk away from the youth and young families who, at your enticement, come keenly to the shows to sample your products and to seek out the options for their future. See these people for the resource they are... employees as well as customers, value their interest and encourage it because it is these people who will strengthen the industry here and who will steer its future course.

#### Christchurch Show

Organisation for the Christchurch Show is well under way with at least as many companies as last year taking part in what is the South Island's largest annual computer exhibition.

Seminars focussing on current trends will again be a feature of this show, which last year attracted 8,000 visitors. This year, the show will be held on weekdays - September 8, 9 and 10, opening until 8pm on Monday and Tuesday evenings. Any-one wanting further infor-mation about the Christchurch Show should contact the Bits & Bytes offices in Auckland, Wellington and Christchurch.

#### Store opens in Hamilton

Porterfield Computers have opened a new store in Hamilton this month. Like their Auckland and Wellington sites, the new store will cater for the home and low end business markets.

Managing director Bill Porter is no stranger to the trials and tribulations of retailing to this market sector: at a time when many companies are reassessing their stance in this area he has decided to consolidate his company's activities in retail computing.

Porterfield's commenced trading in 1978 with Bill Porter writing software on an early Radio Shack computer. He began selling the lion hearted ZX81 in 1981 and today his stores have developed expertise in the Commodore

range, Amstrad and Atari.

For some time now there has been talk that Tandy (nee Radio Shack) has something interesting in the wings but in the meantime, Porterfield's are finding the Tandy 2000's capabilities with graphics and its operating speed ideally suited to the CAD/CAM market.

Mr Ian Potts has been appointed manager of the new Hamilton store which is situated on the First Floor, Government Life Building, Centreplace, Hamilton.

#### User Group Directory

#### **AUCKLAND**

ACES (Auckland Computer Education Society): C/- Director, Computer Centre; Secondary Teachers' College, Private Bag, Symonds Street, Auckland. Meetings, third Thursday of month, at the College. APPLE USER GROUP: Ross Bryon, ph 761-670 (h). Meet-

APPLE USER GROUP: Ross Bryon, pin 761-676 (n), Meetings: 3764 Tuesday.

APPLE JUICE TABLOID: Philip McKenzie, 4/464 Parmell
Rd, Auckland 1, Ph 798-179.

ATARI MICROCOMPUTER USER GROUP: Ian Mason, 25
Manutara Ave, Forrest Hill, ph 467-347 (h), Meels 2nd
Tuesday, Western Suburbs Radio Club, Gt North Rd,

Manutara Ave, Forrest Fill, In 49-34/ (II), Meets 2lid Tuesday, Western Suburbs Radio Club, Gt North Rd, New Lynn.

BC USER GROUP: Dave Fielder, ph 770-630, Ext 518 (w). Meetings: 2nd Wednesday\*.

COLOUR GENIE USER GROUP, (Auckland): Secretary: Mrs Nola Huggins, Ph 655-718, P.O. Box 27-387, Auckland 4. Meets every fourth Monday, All Saints Church Hall, Ponsonby Rd, Auckland.

EPSON HX20 USERS' GROUP. Contact: C.W. Nighy, 231 Khyber Pass Road, Auckland, (Ansaphone, 774-268). Hy41C USERS' GROUP (Auckland): C/- Calculator Centre, P.O. Box 6044, Auckland: Grant Buchanan, 790-328 (w). Meets third Wednesday, 7pm, at Centre Computers, Great South Rd, Epsom.

LXIV N.Z.: Aligned towards those using Commodore 64's, mainly in education. Contact Brother Bosco Carnden, 2155 Richmond Rd, Auckland 2.

MS-DOS USERS' GROUP: Meets first Monday each month at 112 Mountain Rd, Epsom, Auckland. Contact Peter Biggs, ph 603-274.

MSX/SPECTRAVIDED COMPUTER CLUB: Contact: P.O. Box 22-620, Otahuhu, Auckland, 6, Meetings, 3rd Wednesday.

Box 22-620, Otahuhu, Auckland, 6. Meetings, 3rd Wed-nesday of month at IHC Hall, 56 Ranfurly Road, Epsom. Contact Bill Ferguson (Secretary), Ph 276-1966, ext 803

(w).
 AMSTRAD USER GROUP: Roger Manson, 22 Ellice Rd, Glenfield. Ph 444-4044. Meets 2nd Wednesday, Salvation Army hall, Glenfield Road, 3.30pm.
 COMMODORE USER GROUP (AK) INC: Kay Cod-dington. Ph 588-931 (h). Box 5223, Auckland. Meetings: 3rd Wednesday, Remuera Primary School Hall, Dromorne Rd, Remuera.

NZ COMPUTER COMMUNICATION USERS' GROUP: P.O. Box 6662, Wellesley Street, Auckland 1, Stephen

Williams.

NZ OSBORNE USERS GROUP (NZOG): C/- P.O. Box 43182 Auckland. Meetings 2nd Tuesday. Auckland University, Human Sciences Building, 7:30 pm. Neil Williamson, ph 275-4310 Auckland.

NZ TRS-80 MICROCOMPUTER CLUB: Olaf Skarsholt.
203A Godley Rd, Titirangi. Phone 817-8698 (h). Meets
first Tuesday OSNZ Hall, 107 Hillsborough Rd, MI Roskill

lirst Tuesday OSNZ Hall, 107 Hillsborough Hd, Mt Roskill.

OSI/BBC USERS' GROUP (Ak): Secretary: Ken Harley, 77
Boundary Road, Auckland. Meets third Tuesday, VHF
Clubrooms, Hazel Ave, Mt Roskill.

SANYO USER GROUP: Noel Weeks, P.O. Box 28-335,
Auckland 5. Ph 540-118 (h).

SYMPOOL (N.Z. SYM user group): John Robertson, P.O.
Box 580, Manurewa, ph 2675-188 (h).

TARILAND COMPUTER CLUB INC: A club for Atari enthusiasts living in Auckland. Meeting 2nd Wednesdayeach month at Remuera Primary School Hall. Contact
Alian Clark 8368-922 (h) 505-409 (b).

ZXB1 USER GROUP: C/- 28 Haig Ave, Auckland 4. David
Pomeroy, 694-339.

Z MICROCOMPUTER CLUB INC, P.O. Box 6210, Auckland. A meeting is held on the first Wednesday of each
month, at the OSNZ Hall, 107 Hillsborough Rd, Mt Roskill from 7.30 pm. Visitors are also welcome at 10am5pm, at the same hall on the Saturday following the
above meeting.

The following user groups are part of the N.Z. Micro Club.

The following user groups are part of the N.Z. Micro Club. Meetings start at 7.30 pm at the OSNZ Hall. BUSINESS USER GROUP: Sam Chan, phone 678-518 (h).

Meetings: 3rde Thursday. CP/M USER GROUP: Peter Ensor, ph 653-011 (h). Meeting:

Alh Monday.

BM PC USER GROUP: Terry Bowden, ph 452-639 (h).
778-910 (w). Meetings: 3rd Thursday.

GENEALOGICAL USERS GROUP: Maartin de Vries, ph 2674-886 (h). Meetings, 1st Wednesday, 9.15 pm.

KAYPRO USERS GROUP: Russell Clement, ph 817-8525.

Meetings, 4th Monday.
POCKET COMPUTER USER GROUP: Peter Raylor, ph 576-618 (h), SINCLAIR USERS GROUP: Doug Farmer, phone 567-589 (h), Meetings: 4th Wednesday\*.

SORCERER USER GROUP (NZ): Selwyn Arrow, ph 491-012 (h). Meets at Micro Workshop.
1802 USER GROUP: Brian Conquer, ph 595-669 (h).
2650 USER GROUP: Trevor Sheffield, ph 676-591 (h).
68XX (X) USER GROUP: John Kucernak, ph 606-935 (h).
The above contacts can usually be found at N.Z. Microcomputer Club meetings and micro workshops, or via P.O.
Box 6210, Auckland.

#### NORTHLAND

BAY OF ISLANDS COMMODORE 64 USER GROUP: Conlacts – Mrs B. McLeish, P.O. Box 119, Okaihau (secretary), or Mr H. Perry, 143 Church Street, Onerahi. KERIKERI COMMODORE 64 USER GROUP: Contact: Brett Snow, Skudders Beach, KeriKeri. Ph 76-000. WHANGAREI COMPUTER GROUP: 15 James Street, Whangarei. Phone 84-416. Meets every second Wednesday of the month at Northland Community College. WHANGAREI SINCLAIR USERS CLUB: Meets 1st Sunday, 15m-5cm. Whangarei Community College.

1pm-5pm, Whangarei Community College. 0 B.M. van Gelder 83-886 or president, 81-733.

#### **BAY OF PLENTY**

A.Z.T.E.C.: Brian Mayo, Church Street, Katikati. Phone 490-326. Members all use micros.

BAY MICROCOMPUTER CLUB (Tauranga): G.L. McKenzie, Secretary, Snodgrass Road, Tauranga. Phone: 25-569.

BAY OF PLENTY TAURANGA COMMODORE USERS GROUP: Contacts – phone 62-083, 65-311, and 83-610. Meets first and third Monday of month, 7 pm.

BAY SHARP USERS GROUP: Contact – phone 86132. Meeting 2nd and 4th Monday, 417 Cameron Road, Tauranga.

Tauranga.

BEACH COMPUTING CLUB (Waihi): Jamie Clarke, Box 132, Waihi (Ph. 45-364 Waihi Beach).

TAURANGA MAC GROUP: Contact, Clive Bolton, 81-779

(W), 62-811 (h).
WAIHI COMPUTER ENTHUSIASTS: Contact G.C. Jenkins, 10 Smith St, Waihi (h) WAH 8478. Workshops 2nd Tuesday. Meetings last Tuesay of month.

#### WAIKATO

THE ATARI CONNECTION. Contact Paul Cormack, 29 McDiarmid Cres, Huntly. Ph (h) 88-695. HAMILTON SUPER 80 USERS: P.O. Box 16113, Glenview,

Hamilton.

HANDHELD USERS GROUP: Don Garry. 11 Leonard Place, Hamilton. Ph 78-001, 391-199 (w).

WAIKATO ATARI USERS' CLUB: P.O. Box 6087, Heaphy Terrace, Hamilton. Ph Bob (07) 178-434, Albert 73-380.

WAIKATO COMMODORE USERS' GROUP: Secretary, Mrs Eileen Woodhouse, 32 Kenny Crescent, Hamilton. WAIKATO COMPUTERS IN EDUCATION SOCIETY. Secretary, Geoff Franks, Fraser High School, 72 Elliott Road, Hamilton. Phone (h) 81-050.

WAIKATO SPECTRUM USERS' GROUP: Secretary: Roger Loveless, 18 Heath St, Hamilton. Phone 492-080. Meetings; First Tuesday of the month.

WAIKATO SPECTRAVIDEO USERS' GROUP: P.O. Box 16113, Glenview, Hamilton.

WAIKATO SPECI NAVIDEO USERS GROUP: P.O. BOX 16113, Glenview, Hamilton. WAIKATO PC USER GROUP. Bruce Ferguson, P.o. Box 9535, Hamilton. Ph 391-670. WAIKATO MACINTOSH USER GROUP: Geoff Pooch, Waikato Computer Services. Ph 391-670 (h).

#### CENTAL N.I.

ROTORUA AREA SANYO USERS' GROUP: Pam Dowling.

ROTORUA AREA SANYO USERS' GROUP: Pam Dowling, (073) 24-17. Meets 1 pm 2nd Saturday.

ROTORUA COMPUTER CLUB: Contact: Ken Blackman, 6 Urquhart Place, Rotorua. Third Tuesday of each month at 7 pm, Waiariki Community College, Rotorua.

GLOWWORM COMPUTER ENTHUSIASTS: Meets every second Sunday of the month in the Otorohanga District Council's board room. Contacts: president, Colin Wilkins, Oto 8331; vice-president, Hugh Button, Oto 7228; secretary, Laurence Bevan, Oto 7068.

ELECTRIC APPLE USERS' GROUP: Noel Bridgeman, P.O. Box 3105. Fitzroy, New Plymouth, Phone 80-216.

TARANAKI MICRO COMPUTER SOCIETY: P.O. Box 7003, Bell Block, New Plymouth: Mr K. Smith. Phone 8556, Waitara.

Bell Block, New Plymouth: Mr K. Smith. Phone 8556, Waitara.

SOUTH TARANAKI MICROCOMPUTER SCCIETY: Contacts: Apple, Jim Callaghan, 86-667 Hawera; S80, 1RS80, John Roberts-Thompson, 84-495 Hawera; Sega, Dave Beale, 85-108 Hawera; Spectrum, Guy Oakly, 8060 Manaia. Sub groups meet on the third Wednesday of the month. The whole society meets periodically in the Hawera High School computer room. Written inquiries to Allen Goodhue, 21 Princes Street, Hawera.

TOKOROA COMMODORE USERS' GROUP: Peter Rowe, 220 Balmoral Drive, Tokoroa. Meetings 2nd Wednesday at Balmoral School Library.

WANGANUI COMMODORE 64 USER GROUP: Contact – P. Northway, Phone (h) 42-916. 7 Broadhead Avenue, Wanganui. CommoDORE 64 USER GROUP: Montact – P. Northway, Phone (h) 42-916. 7 Broadhead Avenue, Wanganui Community Collegie.

MOTOROLA USER GROUP: Harry Wigglins, (ZL2BFR), P.O. Box 1718, Palmerston North. Phone (063) 82-527 (h) MAINTIMEE COMMENTER CLUBE. Contact is lichard.

(h).

MANAWATU MICROCOMPUTER CLUB: Contact: Richard Anger, 64-108 (w) or 63-808 (h). Meets twice a month at PDC Social Club rooms.

MANAWATU ATARI USERS' GROUP: Savern Reweti, 29

Rewl Street, ANZAF Base, Ohakea. Ph 49-746, 69-109

#### HAWKES BAY

SHARP PC1500 USER GROUP - Contact: Allan Thomas, P.O. Box 155, Napier, Newsletter.

NAPIER VZ-200 USERS' GROUP - Contact: Peter Cox, Ph 435-128 after 4 pm or write to Peter Cox, 9 Cranby St, Orekawa, Napier.

HAWKE'S BAY APPLE COMPUTER CLUB: Meets 1st and 3rd Mondays, 7 pm Napier Boys' High School, Contacts: Bert Tripp 700-412; Charlie Lum 438-005.

HAWKE'S BAY MICROCOMPUTER USERS' GROUP: Bob Brady, Pirimai Pharmacy, Pirimai Plaza, Napier, Phone 439-016.

HAWKE'S BAY COMMODORE COMPUTER CLUB: Con-

439-016.
HAWKE'S BAY COMMODORE COMPUTER CLUB: Contacts: Raymond Chaplow, 83-589, Ann Ferguson, 83057, 1022 Sussex St. Hastings. Meetings: first Tuesday of month at H.B. Community College.
HAWKE'S BAY SPECTRAVIDEO USER GROUP: Meets

first Tuesday of month at hawke's Bay Community College. Contact P. Lawrence, P.O. Box 799, Napier.

INTERACT USERS GROUP: For more information write to Denis Clark, 43 Charles Street, Westshore, Napier.

HBCES (Hawke's Bay Computers in Education Society):
Contact — Grant Barnett, 89 King Street, Taradale,
Napier Dr. 446-92

Napier. Ph: 446-992.
GISBORNE MICROPROCESSOR USERS' GROUP: Stuart
Mullett-Merrick, P.O. Box 486, Gisborne. Phone 88-828.

#### NATIONAL

NZ AMIGA USER GROUP, Tony Wills, 156C Queens Drive, Wellington 3. Ph 877-258, 850-559. BBC/ACORN COMPUTER USER GROUP OF NZ, P.O. Box

9592, Wellington, Local meetings – Auckland: 2nd Wednesday of month at Conference Room, Auckland

Teachers' Training College, 60 Epsom Ave. Ph Dave Fielder, 770-630, ext 518 (b). Wellington – meets last Thursday of each month in staffroom, lirst floor, Correspondence School, Portland Cres, Thorndon, Local contact, Anton, 286-289. Hamilton – Walkato Tech B-block staffroom; last Wednesday of the month 5 pm. Local contacts Peter (Ham) 393-990 or Alison (Morrinsville) 6695. Haweke's Bay – Hastings and Napier alternate months. Local contacts: Kendall (Napier) 435-625, Bob (Taradale) 446-955; Mitch (Hastings) 778-235. Christ-church – fortnightly, Tuesdays, 7 pm, Hagley High School. Local contact Michael, 582-267.
SANYO USER GROUPS have been set up in Auckland, Wellington and Christchurch. Contact P.O. Box 6810, Auckland for further information.

Weilington and Criniscrurch. Contact P.O. Box 6810, Auckland for further information.

NZ UNIX USERS GROUP, P.O. Box 7087, Auckland 1. Membership P.O. Box 13-058, Hamilton.

NOTE: Clubs would appreciate a stamped self-addressed envelope with any written inquiry to them.

#### WELLINGTON

AMSTRAD USERS GROUP (Wgtn), P.O. Box 2575 Wel-lington. Murray Thessman 722-627. HOROWHENUA MICROCOMPUTER CLUB: Meets on sec-

lington. Murray Thesaman 722-627.

HOROWHENUA MICROCOMPUTER CLUB: Meets on second and fourth Thursday of month. President, Wally Withell, P.O. Box 405, Levin; secretary, Dennis Cole, 28 Edinburgh Street, Levin, Ph (089) 83-904.

WAIRARAPA MICROCOMPUTER USERS' GROUP: Geoffrey petersen, 27 Corrwall St. Masterton. Ph (h) 87-439.

CENTRAL DISTRICTS COMPUTERS IN EDUCATION SOCIETY: Rory Butler, 4 John Street, Levin (089) 84-466 or Margaret Morgan, 18 Standen Street, Karori, Wellington (04) 767-167.

UPER HUTT COMPUTER CLUB: Shane Doyle, 18 Holdsworth Avenue, Upper Hutt. Phone 278-545. An all-machine club.

ATARI USERS' GROUP, Wellington: Eddie Nickless. Phone 731-024 (w), P.O. Box 16011. Meetings: first Wednesday of month.

CROG (Central Region Osborne Group): For Osborne, Amust, Kaypro & other CP/M computer users. Contact: Bruce Stevenson, 5 Dundee PI, Chartwell, Wellington 4; ph 791-172. Meetings: 1st Wednesday, 7.30 pm.

KAPITI COMMODORE USERS GROUP INCORPORATED: President — Derek Millett, 115 Matai Road, Raumati South; secretary – Mrs Faye Deakin, 9 Buckley Grove, Paraparaumu, phone 87-869 (or 859-799 Wellington bus.). Meets 1st Friday in month Paraparaumu Primary School Library, Ruapehu Street, 7.30 pm.

MICROBEE USERS' CLUB: P.O. Box 871, Wellington, 2nd Sunday of month.

NEC COMPUTER USERS' GROUP: C/- P.O. Box 3820, Wellington.

NEC COMPUTER USERS' GROUP: C/- P.O. Box 3820, Wellington.
X SUPER 80 USERS' GROUP: C/- Peanut Computers, 5 dundee Pl., Chartwell, Wellington 4. Prione 791-172.
OHIO USERS' GROUP: Wellington. Secretary/Treasurer: R.N. Histop, 65B Awatee Street, Porirua.
POLY USERS GROUP: Wellington: Contact - Christine Greenbank, Computer Studies, Wellington Teachers' College, Private Bag, Karori, Wellington.
WELLINGTON APPLE USERS GROUP: Inquiries to secretary, Grant Collison, P.O. Box 6642, Wellington. Ph 872-537, evenings. Meets last Saturday of month.
WELLINGTON COMMODORE USERS' GROUP: P.O. Box 2828, Wellington. Contacts: Peter March (h) 88-701, Robert Keegan (h) 789-157, or phone 888-701.
WELLINGTON MICROCOMPOUTER SOCIETY INC.: P.O. Box 1581, Wellington, o. Bill Parkin (h) 725-086, Meetings are held in the Fellowship Room, St Johns Church, 176 Willis Street, on the 2nd Tuesday each month at 7.30 pm.

7.30 pm.
7.30 pm.
WELLINGTON SEGA USER GROUP: Meets first Thursday of month at Paprangi School Hall. Contact Shaun Parsons, P.o. Box 1871, Wellington. Phone: 897-095 after

6 pm. SEGA OWNERS CLUB: Lower Hutt. Meets 1st Monday each month. Contact: Murray Trickett. (w) 724-356, (h) 662-747.

WELLINGTON SPECTRAVIDEO CLUB: Contact Stanley, C/- Box 7057 Wellington South. Ph 746-906 (w). Meets on one Monday a month at Staff Common Room (Level D), Wellington Clinical School, Mein Street,

Room (Level D), Wellington Clinical School, Intell Street, Newfown.

WELLINGTON SYSTEM 80 USERS' GROUP: Contact: W.G. (Bill) Lapsley, day 286-175; evenings, 268-939; or Andrew Vincent 780-371 (evenings).

HUTT VALLEY COMMODORE USER GROUP: Contact — P.O. Box 45047-Phone 671-992 or 646-254 evenings, Meetings, first and third Mondays of month at St Bernard's College, from 7.30 pm.

#### CHRISTCHURCH

CANTERBURY COMPUTER EDUCATION SOCIETY: Contact – Graeme Sauer (secretary), P.O. Box 31-065, Llam, Christchurch 4.
CHRISTCHURCH APPLE USERS GROUP – Contact: Peter Fitchett, ph 328-189. Meets first Wednesday of month, third floor, Tower Building, Christchurch Teachers' College.

lege.
CHRISTCHURCH ATARI USERS GROUP: Contact Donna
Hosking, 184 Milton Street, Christchurch 2. Ph.370-354.
CHRISTCHURCH SPECTRAVIDEO USERS GROUP —
Contact: Lester Reilly, ph (h) 428-686. Meets third Tuesday of month.

CHRISTCHURCH TRS-80 COLOUR USER GROUP: Meet-ings: last Wednesday of month. Contact: Dennis Ro-gers, 21 Frankleigh Street, Christchurch 2. Phone 34-731.

CHRISTCHURCH '80 USERS' GROUP: Brendan Thompson. Phone (h) 370-381. P.O. Box 4118, Christ-church.

church.

IBM & COMPATIBLE PC USERS GROUP, John Kirby 881032. 10 Rockinghorse Rd, Christchurch. Meets 1st
Thursday.
OSI USERS' GROUP (CH): Tony Martin, 9 Innes Rd. Phone

555-048

OSI USERS' GROUP (CH): Tony Martin, 9 Innes Rd. Phone 555-048.

SINCLAIR USERS' GROUP CANTERBURY, INC: Contact: Gary Parker (president). Phone 894-820. P.O. Box 4063. Meets 7.30 pm last Monday of month. Phone for latest meeting place.

CHRISTCHURCH COMMODORE USERS GROUP: John Kramer, 885-533 and John Sparrow. Phone 896-099.

CHRISTCHURCH BBC and ELECTRON USERS GROUP: Meets alternate Monday nights at 6.30 except Saturday or Secondary-School holidays, at Hagley High School. Secretary, Mrs R.D. Nolan, 87 Palmers Road, Christ-church, 9. Jeck 883-787, Mike 497-939.

PANASONIC (JB-3000) USERS' GROUP: Contact: Prof. B.J. Clarke, Dept of Accountancy, University of Canterbury, Private Bag, Christchurch, 1.

CHRISTCHURCH COLOUR GENIE USERS' GROUP: Meets 2nd Wednesday, 7.00 pm, Abacus Shop, Shades Arcade, Secretary, D. McEchen, P.O. Box 25-125. Ph. 327-063.

327-063

327-063.
CHRISTCHURCH SORD MS USERS GROUP: Meets first Thrusday of month, 7 pm.
CHRISTCHURCH SEGA USER CLUB: George Cox, ph 33-007. 17 Hillsborough Toe Christchurch 2.
DICK SMITH WIZZARD COMPUTER CLUB, Christchurch: Contact – Tory Dodd, 34 Mayfield Ave. Ph: 557-327.
CHRISTCHURCH VZ-200 USERS GROUP: Meets second Tuesday of month. Contact Brian Sheppard 228-778, Graham Dillion, ph 324-117, or P.O. Box 22-094, Christchurch 1.

church 1.

CHRISTCHURCH CP/M USERS GROUP, Murray Tasker, P.O. Box 4574, Christchurch. Ph 227-252. Meets 3rd Sunday, 7 pm.

#### SOUTH ISLAND

ASHBURTON COMPUTER SOCIETY: Meets first Monday of month, 7.30 pm. Enquiries to Pete Boyce, 4 Willow St, Ashburton. Ph 83-684.

SOUTH CANTERBURY COMPUTER GROUP: Caters for all machines from ZX81 to IBM34, Geoff McCaughan. Phone Timaru 60-756 or P.O. Box 73.

NORTH OTAGO COMPUTER CLUB: Contact: Peter George, P.O. Box 281, Oamaru. Phone 29-108 (b) 70-646 (h).

LEADING EDGE HOME COMPUTER CLUB: Elaine Orr, Leading Edge Computers, P.O. Box 2260, Dunedin. Phone 55-268 (w).

NELSON COMMODORE USERS' GROUP: Peter Archer, P.O. Box 860, Nelson. Phone (054) 79-362 (h).

Leading Edge Computers, P.O. Box 2260, Dunedin. Phone 52-86 (w).

NELSON COMMODORE USERS' GROUP: Peter Archer, P.O. Box 880, Nelson. Phone (054) 79-362 (h).

NELSON HOME COMPUTER CLUB: Contact — Mike Jenkins, Box 571. Ph 87-930. Meets, 7 pm, first and third Tuesdays of the month at Nelson Intermediate.

BLENHEIM COMPUTER CLUB: Club night second Wednesday of month. Ivan Meynell, Secretary, P.O. Box 688. Phone (h) 85-207 or (w) 87-834.

MARIBOROUGH COMMODORE USERS GROUP: Secretary, Murray Herd, 32 Rousehill Street, Renwick, Meetings: second Thursday of month, 7.30 pm. IHC rooms, Weld Street.

BULLER COMPUTER USERS GROUP: P.O. Box 310, Westport. Phone: 7958 Wpt. R.J. Moroney (secretary). HOKITIKA COMMODORE COMPUTER USERS GROUP: Contact – ADrian Mehrtens, 185 Sewell Street, Ph:943.

OTAGO COMMODORE 64 CLUB: Meets first Tuesday of month, 7.30 pm. Contact: Geoff Gray, 41 Eglinton Road. Ph.53-986.

DUNEDIN SORD USERS' GROUP: Terry Shand. Phona (024) 771-295 (w), 881-432 (h).

(CENTRAL CITY COMPUTER INTEREST GROUP: Contact: Tarry Stevens, Box 5260, Dunedin. Phone 882-503. Meetings every second Tuesday.

OTAGO COMPUTER EDUCATION SOCIETY: Jim Ferguson. Arthur Street School, 26 Arthur Street, Dunedin. Ph. 776-524.

ATARI USER GROUP, Dunedin: Meets fortnightly on Thursday. Phone Graeme Wheeler 737-907 for the date, time and place of next meeting, or write to 38 Calder Avenue, North East Valley. Dunedin.

SPECTRUM AND QL COMPUTER CLUB — Contact: James Palmer, 37 Sunbury St, Dunedin. Phone 44-787, Monday to Friday after 4 pm.

SOUTHLAND MICRO USERS GROUP — Contact: Secretary B.J. Brown, 40 Elm Cres, Invercargill. Ph. 19. 189-920. Meets every second Monday at St Paul's Church Hall, 7.15 pm. SOUTHLAND COMMODORE USERS GROUP: (VIC 20 and 64s). Address: Cr. Office Equipment Southland, Box 1079, Invercargill. Ph. 19. 73-050 or Z14LX.

GORE COMPUTER EXCHANGE ASSOCIATION: Non-profit group for exchange of software written by programmer members. Contact: Ian Thain, Box 333, Tokoroa.

group for exchange of software written by programmer members. Contact: Ian Thain, Box 333, Tokoroa.

#### Classified Advertising

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C/16/PLUS/4 Software. Send SASE for list to Wirecom Software, Moeraki, 2RD Palmerston, Otago. Apologies are extended to anyone who has written for this list and had their letter returned, the fault was with the Post Office and has now been rectified.

SOLUTION 1 (Apple imitation) for sale – 64k RAM; disk drive; green screen monitor; detached keyboard with numeric keypad \$900. Phone (067) 68148 Inglewood or write to Box 215 Inglewood.

WANTED TO BUY. 3K Super Expander for Vic 20. Pam Miles, 149 River Road, Kawerau. Phone 8867.

COMMODORE 64: LATEST COPY PROgramme from USA. Ultrabyte Disk Nibbler. Copies 99%+. As advertised in Compute Gazette. Regular update. Send S.A.E. to:

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WANTED TO BUY, SV-806 80 column card for SV-601/605 expander. Please contact W. Gailer, Ph (Ak) 466-236.

APPLE II AND IBM PC SOFTWARE FOR sale. Write for large list: Software, 125 Sparks Rd, Christchurch 2.

NEW SPECTRAVIDEO SOFTWARE for the SV.318 SV.328. Good quality! Write away with S.A.E. for a catalog to; "NBS Software", 313 Brougham St, Christchurch, 2. Ph 56-664.

BBC-B (32K) for sale. Includes speech unit, heaps of software and documentation, \$850. Phone Neville, Christchurch 228-622.

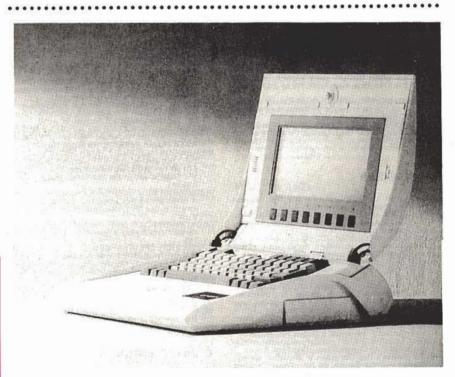
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 The full name and address of the advertiser must be provided.

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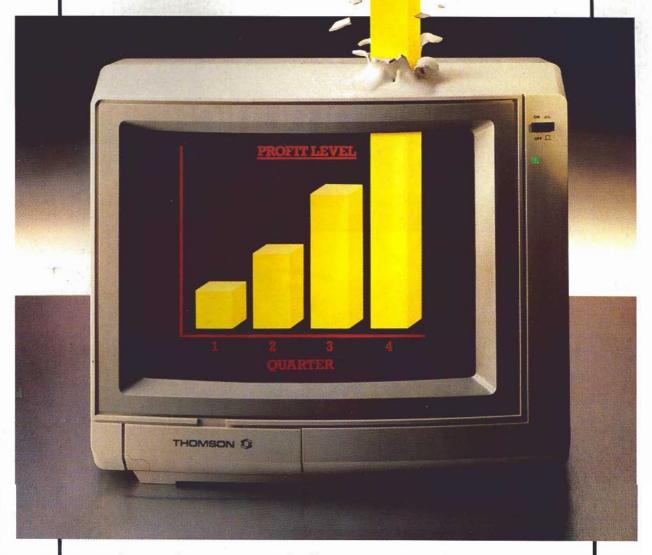
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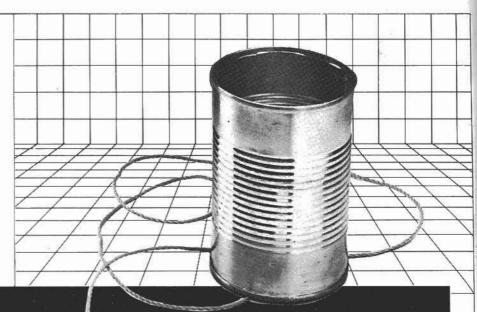


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